

**MENTAL HEALTH RESEARCH FUND**

32 Wigmore Street  
London W1R 3DF

"Only through RESEARCH can progress be made."

We are most grateful for any donation, help or request. We shall be pleased to send you full information.

**AIRSCREW FOR FANS**

WEYBRIDGE  
SURREY  
PHONE 4955

## £10,000 STEEL INFORMATION HEAD SACKED

### Political move, says 'Wilson' man

By H. B. BOYNE, Political Correspondent

MR WILLIAM CAMP, 45, ex-Labour candidate and close associate of Mr Harold Wilson, has been dismissed from his £10,000-a-year post as Director of Information Services for the British Steel Corporation.

In a personal statement he blamed political pressure, naming in particular Sir John Eden, Minister for Industry. Referring to a recent debate on the steel industry, he said:

"I have every reason to believe that shortly after the Commons debate on May 24, the Department of Trade and Industry decided to demand my head on a charger."



Mr. William Camp

"For some time previously I had been telephoned by journalists asking if I had been sacked."

"It was not difficult to identify the source from which this suggestion had been emerging."

"Lord Melchett (chairman of BSC) has taken over a month before deciding to submit to the demand for my liquidation and, while it is always a relief to be relieved, I wish in a way he had given in sooner."

### Rapport vanished

"During the past weeks I have had almost no contact with him. I have been excluded from board meetings and my advice has been overruled on important public relations matters."

"The rapport which had hitherto existed between Lord Melchett and myself had utterly vanished."

Describing how the blow finally fell, Mr Camp said he was summoned by Lord Melchett, a deputy chairman, at 11 a.m. on Monday and told the time had come for "the parting of the ways."

The official reason given was that Lord Melchett and he "no longer saw eye to eye on many matters."

There was a denial that the Government had exerted any pressure on Lord Melchett, but an assertion that Mr Camp's "style" of public relations was not one with which Lord Melchett wished to be associated.

It was alleged that he had done a number of things, including consultation with Mr Michael Foot, Opposition front bench spokesman on fuel and power industries, which were against Lord Melchett's wishes.

### 'Out in 24 hours'

"I was told that I had to be out of the place within 24 hours, and that my future relationship with the corporation, the question of compensation and so on, would be a matter for discussion," Mr Camp said.

His appointment was held on nine months' notice. Asked what he was going to do next, Mr Camp replied that it might be necessary to "go plural", that is, take on more than one assignment.

He added, with a rather rueful smile, "anyone who was getting £10,000 a year, as I was, with a loyal, efficient staff of over 50, a generous pension scheme, a car, expenses, and all the rest of it, is going to be hard put to recover even a percentage of the standard of living I have enjoyed."

### Continuous pressure

A brief statement issued by British Steel Corporation pointedly omitted to confirm Mr Camp's allegation that he had been dismissed. It merely said that he had "resigned" after having been in the corporation since July, 1967, shortly after its formation.

Mr Camp's own statement began by scolding Lord Melchett of any blame for his "abrupt dismissal."

### If went on:

He has been under continuous pressure ever since this Government came to power. As a result of the policy statement announced on Melchett of last week, Lord Melchett and the BSC have emerged from an almost unscathed from an imbroglio which has taken up far too much of everyone's time, including my own. But the battle has proved well worth while and I hope I played some part in the outcome. The structure of the BSC, which was so vehemently assailed, is virtually intact. Its investment programme, held up for months, has now been fully approved, and there are signs that Lord Melchett's critics are beginning to lose credence.

Continued on Back P., Col. 6

## Ministers who hear voices

By ANDREW ALEXANDER

ONE of the few characteristics which Government Ministers have in common with Joan of Arc is that they hear mysterious voices. These voices seem to come with office, as surely as the red despatch boxes and the chauffeur-driven cars.

And they tell Ministers comforting, cheering things which are unapparent to lesser mortals—especially where the economy is concerned.

Last week, Ministers from the Treasury and the Departments of Employment and Agriculture all appeared to hear voices telling them of clear progress in the fight against inflation.

### Shopping list

Yesterday the voices spoke again, but apparently and perhaps significantly in more restrained tones than previously [Parliament P6]. Yesterday was, of course, Day Two in the New Golden Age opened up by the having of selective employment tax.

Where, demanded Labour MPs were these cuts to be observed and when, they asked, would housewives benefit?

Mr Macmillan, Chief Secretary to the Treasury, told the House that he had a list of cuts, a large list, he insisted amid loud Labour cries of "Been shopping lately?" "Read it," "Go on" and also "Get off."

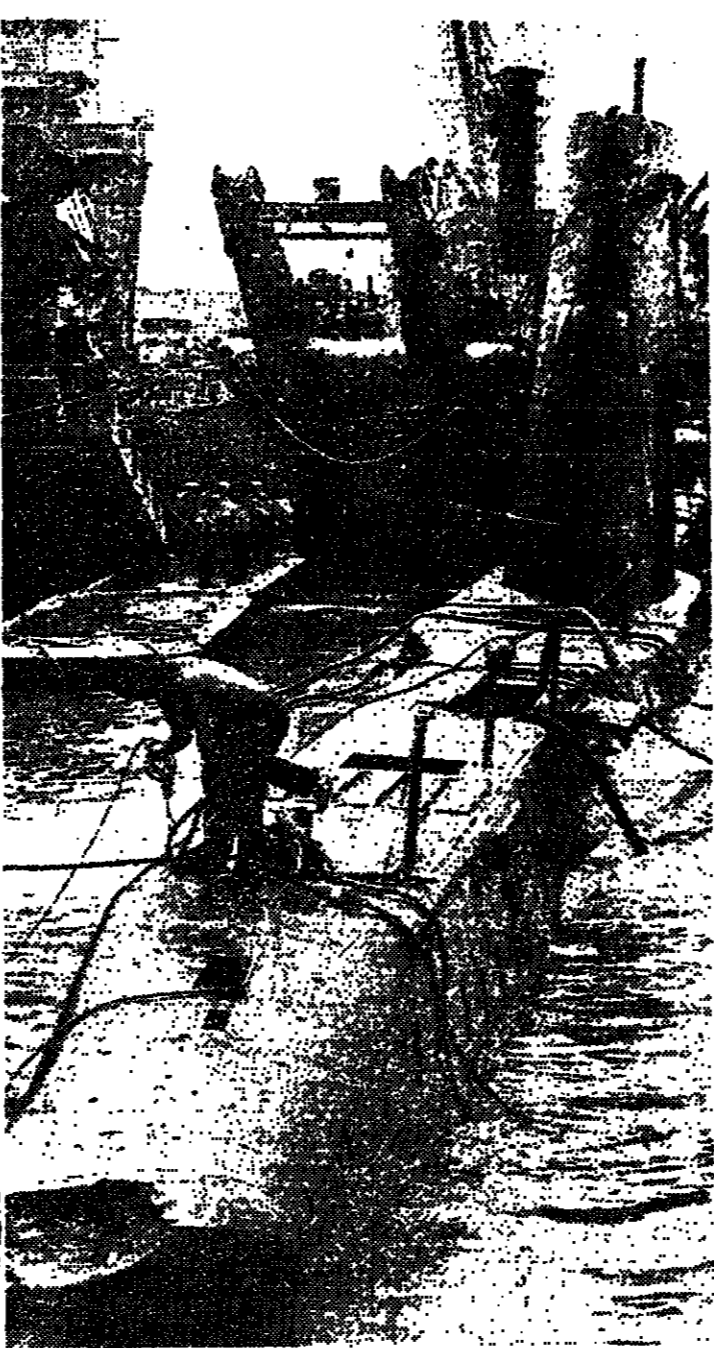
Mr Macmillan spared the House his list. But he asserted, amid Labour cries of derision, that there had been considerable reductions in prices as a result of the SET cut and there would be more to come.

### Small signs

On the general inflationary situation, he insisted that "there are small signs that... The rest was drowned in labour jeers, no one doubting by that point what message from his voices, even small ones, the Minister was about to report."

The trouble for the Government yesterday was that Mr Macmillan's "small signs" (that) precisely what they were was not explained—were "over-

Continued on Back P., Col. 4



The submarine Artemis, 1,120 tons, after being raised yesterday at Cosport, Hants, where she sank six days ago. "It's nice to see her again," said Ldg Mech. Eng. Robert Croxon, 22, one of three men who escaped after being trapped for 10 hours. A board of inquiry is expected to examine the vessel today.

## Peyton wants crash helmets compulsory

By JAMES ALLAN

AN INCREASE in the minimum age limit for motorcyclists from 16 to 17, and a law to make crash helmets compulsory for motorcyclists, scooter and moped riders, are among road safety proposals announced yesterday by Mr Peyton, Minister for Transport Industries.

The proposed restraints, he said, were unwelcome, but were justified by the need to check and if possible reduce "the brutal toll of accidents." They include:

A ban on parking within 20 yards of a zebra crossing or road junction in a built-up area.

Compulsory use of lights in fog, heavy rain or bad visibility. New efforts to persuade motorists to wear seat belts.

Extended responsibilities for local authorities in road safety matters. The proposed new county authorities will deal with accident investigation and remedial measures, and an increase in the number of road safety officers will be sought.

The Government is also likely to give financial support to the RAC and motor-cycle manufacturers in improving and encouraging training of riders.

### Seat belt campaign

Mr Peyton said consultations on the proposals would start immediately with the police, local authorities, voluntary societies, those concerned with the manufacture and repair of vehicles and other organisations concerned with road safety.

On seat belts, he said that if he had to make a single choice to reduce the carnage of road accidents, it would be for every motorist and front-seat passenger to wear one.

Continued on Back P., Col. 5

## CAR TAX AID FOR DISABLED

By Our Parliamentary Staff

Mr Barber, Chancellor of the Exchequer, headed off a potential revolt by the Conservative backbenchers during the report stage of the Finance Bill in the Commons last night.

He accepted a new clause exempting severely disabled people from paying the Excise duty after several Tories had suggested they would not vote for the Government if it opposed the proposal. Mr Barber's concession will benefit those whose disabilities make it impossible for them to drive themselves.

Report of Debate—P6

**INDEX TO OTHER PAGES**

Home News ... 2, 3, 5 and 15	Houses and Estates ... 8
Foreign News ... 4	Leader Page ... 14
Arts Notices ... 10	Motoring ... 10
Art Sales ... 3	Obituary ... 12
Births, Marriages & Deaths 28	Parliamentary Report ... 6
City News 17, 18, 19, 20 & 21	Personal ... 12
City Prices ... 16	Picture Page ... 11
Classified Advt. Index ... 12	Sport ... 24, 25, 26 and 27
Court and Social ... 12	TV & Radio Programmes 27
Entertainments Guide ... 27	Way of the World ... 13
	Woman's Page ... 13

## 12 COPIES OF WHITE PAPER FOR MPs

By Our Political Correspondent

WHEN the White Paper on Britain and the Common Market comes out this afternoon, MPs will be able to get extra copies which they can lend. Usually each MP is entitled to only one free copy of a Government publication.

Other Common Market News—P6

may order 12 additional free copies through the Vote Office. The White Paper should be available at the Stationery Office soon after 3.30 p.m., when the Prime Minister is to make a brief statement announcing its publication.

Mr Heath has also arranged to make a ministerial broadcast on the Common Market tomorrow night. It will be telecast on BBC-1, repeated on BBC-2 at 10.30 p.m., and transmitted on BBC Radio 4 at 10.10 p.m.

As Leader of the Opposition, Mr Wilson has the right of reply. If he decides to exercise it, he will probably broadcast on Friday night.

There are precedents for omitting to avail oneself of this opportunity. Mr Wilson will study what the Prime Minister has to say before making up his mind.

If the right is exercised, the BBC must arrange another programme consisting of a discussion between a Cabinet minister and an Opposition front bench member, which the Liberal party must also be invited to contribute.

## GEORGE-BROWN HOPE ON WILSON AND THE SIX

By Our Political Staff

Lord George-Brown, former Foreign Secretary, made a veiled reference to the wavering of Mr Wilson Opposition leader, on the Common Market at a pro-European reception at the Commons last night. The two men led the Labour Cabinet into Britain's application to join.

Lord George-Brown said he thought Britain "would be there in January 1973. I always thought in 1967, I hope that two chess still think it now."

In jolly mood Lord George-Brown dressed women questioners "darling", and called male rotters by their christian names. He broke off angrily once a woman talked and laughed during an answer. He later entered and the incident ended amicably.

Entry Sacked—P6

## MINERS' £130m CLAIM

By ALAN HUGHES

Industrial Staff

A CLAIM for pay rises of between 55 and 47 per cent, or up to £9 a week, is to be made on behalf of the 286,000 miners. It is expected to be presented in September.

The claim would cost the National Coal Board at least £130 million and mean steep rises, possibly up to 15 per cent, in the cost of domestic and industrial coal.

It will be backed by threats of "various forms of industrial action" and puts the miners on a collision course with the Government, which wants to keep wage settlements next winter below 7 per cent.

A Coal Board observer at the National Union of Mineworkers' conference in Aberdeen, where the demand was unanimously approved yesterday, described it as "a militant claim, aggressively presented and clearly addressed to the Government."

### Left-wing influence

Coal Board chiefs believe the main reasons behind its size are growing left-wing influences in the union and the knowledge that coal stocks are low and the danger of a winter fuel shortage consequently greater.

A left-wing-backed attempt to change the union rule governing official national strike majorities from two-thirds to 55 per cent, succeeded.

This majority was just achieved in last November's ballot for a national official and increases the possibility of a stoppage this year if, as seems certain, the Coal Board rejects the claim and makes an unacceptable offer.

The composite motion adopted yesterday demanded:

1—Substantial increases for all to establish minimum wages of £26 for surface workers (£18 now), £28 for underground workers (£19); and £35 for coal-face workers covered by the National Power Loading Agreement (£27-22 to £30);

2—The re-negotiation of all differentials to establish a realistic measure of job values; and

3—Consultation of the union membership by the National Board about "various forms of industrial action" if the Coal Board response to the claim is "unsatisfactory."

Other demands, including extra shift payments, more holidays, subsidised transport and concessionary coal arrangements, are to be debated.

Mr Mick MacCahey, member of Communist Party, executive and president of the Scottish Mineworkers, said: "I interpret various forms of industrial action" as not to restrict us to strike action, but not to exclude us from the industry.

"A union which tells an employer it will not go on strike if its demands are refused has already lost the battle."

## CONCERN ON V & G IN 1964

MR HEATH, when he was President of the Board of Trade seven years ago, was wrongly advised not to order an investigation into the affairs of the Vehicle and General Insurance Company, Mr John Arnold, Q.C. said yesterday at the tribunal investigating an alleged leak of confidential information concerning the company.

Mr Arnold, one of three Treasury counsel for the tribunal, said that in April, 1964, Mr Heath had expressed concern about the company to Mr Stacey, then head of the Board's insurance companies' department.

But Mr Heath was told: "It is difficult to press the company more than we are doing. What we have done could be rejected on the grounds that we are going beyond our powers."

"If things go wrong, it could be argued that we knew all about it."

Report—P5

## LATE NEWS

Phone: 61-353 4243  
Classified Advertisements 61-552 3929

## Today's Weather

GENERAL SITUATION: Anti-cyclone covers most of British Isles. LONDON, S.E. ENGLAND, E. ANGLIA: Dry, sunny spells. Coastal fog patches. Wind N.E. light. Max 77° (25C), cooler near coasts.

CENTRAL S. S.W. E. CENT. N. N.E. N.W. ENGLAND, E. W. MIDLANDS, S. N. WALES, LAKE DISTRICT: Long sunny spells. Wind light, variable. 61P (27C).

S. NORTH SEA, STRAIT OF DOVER: Wind N.E., force 4, moderate locally, force 5, fresh. Sea moderate.

EMERALD CHANNEL (E.): Wind E., force 4. Sea slight.

ST GEORGE'S CHANNEL, IRISH SEA: Wind variable or S.E., force 1 to 3, light to gentle. Sea smooth.

OUTLOOK: Little general change.

HUMIDITY FORECAST  
Noon 6 p.m. 8 a.m.  
(Thurs)

London 65 (21) 55 (16) 85 (31)  
Birmingham 50 (15) 43 (13) 85 (31)  
Manchester 60 (15) 43 (13) 85 (31)  
Newcastle 70 (15) 70 (15) 85 (31)

POLLEN COUNT  
The pollen count in London for the 24 hours to noon yesterday was 26 (low). The forecast is "higher."

Weather Maps—P5

## Harland & Wolff get £7m more State aid

By JOHN PETTY, City Staff

A FURTHER £7 million in State aid is to be given to Harland and Wolff, the Belfast shipyard that has lost almost £16 million in six years despite grants and loans of more than £18 million.

The Northern Ireland Government is to pay £4 million to take a 47.6 per cent shareholding in the company. This will reduce the stake of Mr Aristotle Onassis, the Greek shipowner who is at present the biggest shareholder, from 26 per cent to less than 12 per cent.

The Government will carry out a study by the end of September to find how much more money is needed to cover losses on ships being built.

It will then make a further grant, likely to be £5 million, to cover these losses. In addition, an existing Ministry of Commerce loan of £3,500,000, which should have been repaid in 1974, will now be paid back over 33 years.

All the money will be provided by the Northern Ireland Government, which in turn gets a large slice of its revenue from Westminster.

The terms for again saving the yard from bankruptcy, announced to Stormont yesterday.

City Comment—P19  
Editorial Comment—P14

included the appointment of Viscount Rochdale, 65, as part-time chairman.

Mr Robin Peile, Northern Ireland Minister for Commerce, said that a managing director is to be brought from a Danish shipyard: Mr Iver Hoppe, 51, managing director until Monday of the modern tanker-building yard at Odense, which has been the main-spring of Danish shipbuilding expansion in the last 10 years.

Mr John Alan Watt, 63, who has been acting as chairman and managing director while the Government sought an answer to the shipyard's problems, will become deputy chairman.

Harland and Wolff provides Belfast's biggest industry, with 10,000 workers and a 250-acre site which includes a £16 million giant building dock which will come into full use later this year.

The decision to save Harland yet again was made partly because the building dock is expected to make the company highly profitable within two years.

But it was also made because of the devastating social effects that would arise from the firm's liquidation.

The present order book includes 10 supertankers and 5

Continued on Back P., Col. 5

## DEATH AT 71 OF LOUIS ARMSTRONG

Louis "Satchmo" Armstrong died yesterday at his home in Oceanview, New York suburb. He was 71 and had been in poor health for several years with a weak heart.

He was born in New Orleans, and learned to play the cornet when he was in a waif's home. Later he formed his own band, and became regarded for nearly 50 years as the world's greatest jazz trumpeter.

Obituary—P15  
Other Obituaries—P12  
Peterborough—P14

## POUND WORTH 92.5p

By Our Political Staff

The pound was worth about 92.5p in mid-May if taken as 100p at the time of the General Election, Mr Jenkin, Financial Secretary to the Treasury, said in a Commons answer yesterday.

## Desoutter's getting bigger.

The sixth new power tool introduced by Desoutter this year is a positive Titan—if you'll pardon the expression for an Impact Wrench! It's the very powerful 2W6/7, designed to tighten 2"-1" nuts—to a point where the only effortless way to remove them is with a Desoutter 2W6/7 Impact Wrench. In reverse, of course!

Two models: 2W6, capacity 3", torque 350 lb/ft; 2W7, capacity 1", torque 500 lb/ft. Please ask for details of this or any other new tools listed in the coupon.

To: Desoutter Brothers Ltd., The Hyde, Hendon, London N.W.9 Telephone: 01-205 7050 Telex 21392

Please send me details of your new tools

2W6/7 Impact Wrenches  Other impact wrenches

Torque-controlled tools  Drills and screwdrivers

Name & Position.....

Company.....

Address.....

A7



# 23 pc RISE IN PRIVATE HOME BUILDING

DAILY TELEGRAPH REPORTER

MORE houses are being built and more money is being advanced by building societies. The number of private houses started between January and May was 23 per cent. up on the same period last year.

This was disclosed at a Press Conference yesterday by Mr Amery, the Housing Minister. In the first five months of the year 75,652 private homes were begun, compared with 60,995 for the same months in 1970.

## 25,600 HAVE SIGHT-SAVING OPERATIONS

By JOHN KEMP Social Services Correspondent

A RECORD 25,600 people in Commonwealth countries had their sight restored in operations sponsored by the Royal Commonwealth Society for the Blind, it is disclosed today.

The total is almost double the number of operations carried out in the previous year, and constitutes the most successful sight-saving programme of any non-governmental agency in the world, says the organisation's annual report.

In addition to operations to restore sight the society was responsible for 14,225 operations to prevent imminent blindness, and another 372,916 people were given treatment for conditions which could eventually cause total blindness.

Altogether, the report shows, 629,000 people were examined by surgeons and doctors who often worked for the society on a voluntary basis.

### Six million total

Despite their efforts, however, there are still about six million blind Commonwealth citizens, of whom one million are blind because they have not had surgery.

Officials of the society have estimated that in India—where the biggest problem of blindness exists—there are almost one million people in need of cataract operations. They estimate that if every Western eye specialist were to go to India it would take three years to clear the backlog.

"You can see that despite our record efforts, there is still a long way to go," said Mr John Wilson, director of the society, yesterday.

The largest single campaign was in India where more than 20,000 cataract operations were performed last year and 210,000 villagers had treatment. Volunteer surgeons dealt with cataracts at the rate of one every few minutes.

### Cost of operations

In one village near Madras 14 surgeons restored the sight of 808 villagers in one day. Because of the volunteer work, a cataract operation costs the society only about £2 and each eye treatment costs just 10p.

Last year the society's £189,000 income, which comes mostly from donations in Britain, was also a record. Altogether the society was involved in 161 projects in 32 countries.

The reason orders for private houses were "particularly buoyant" was that in spite of inflation large sums in savings had been deposited with building societies.

In the first quarter of this year the societies were advancing money at the rate of £178 million a month, compared with £133 million a month at the same time last year.

The level of the societies' outstanding commitments at the end of May, £218 million, suggested a further increase in lending in the next few months. "It is true to say that the demand for private housing exists and that the money is there to meet it. This "revival" in the construction industry would necessarily lead to a reduction in the interest rates on mortgages.

The more buoyant the market, the more funds it should have and these would continue to come in on the building societies' accounts. "A reasonable rate of return to those who save with them."

"I would rather see them keep their rates fairly high and have plenty of money available than reduce them and run out of money," the Minister said.

### Rising prices

Prices of new houses had been rising more sharply than at any time since 1965. In the first quarter of the year the average price was nine per cent. higher than a year earlier but this was not out of line with prices elsewhere.

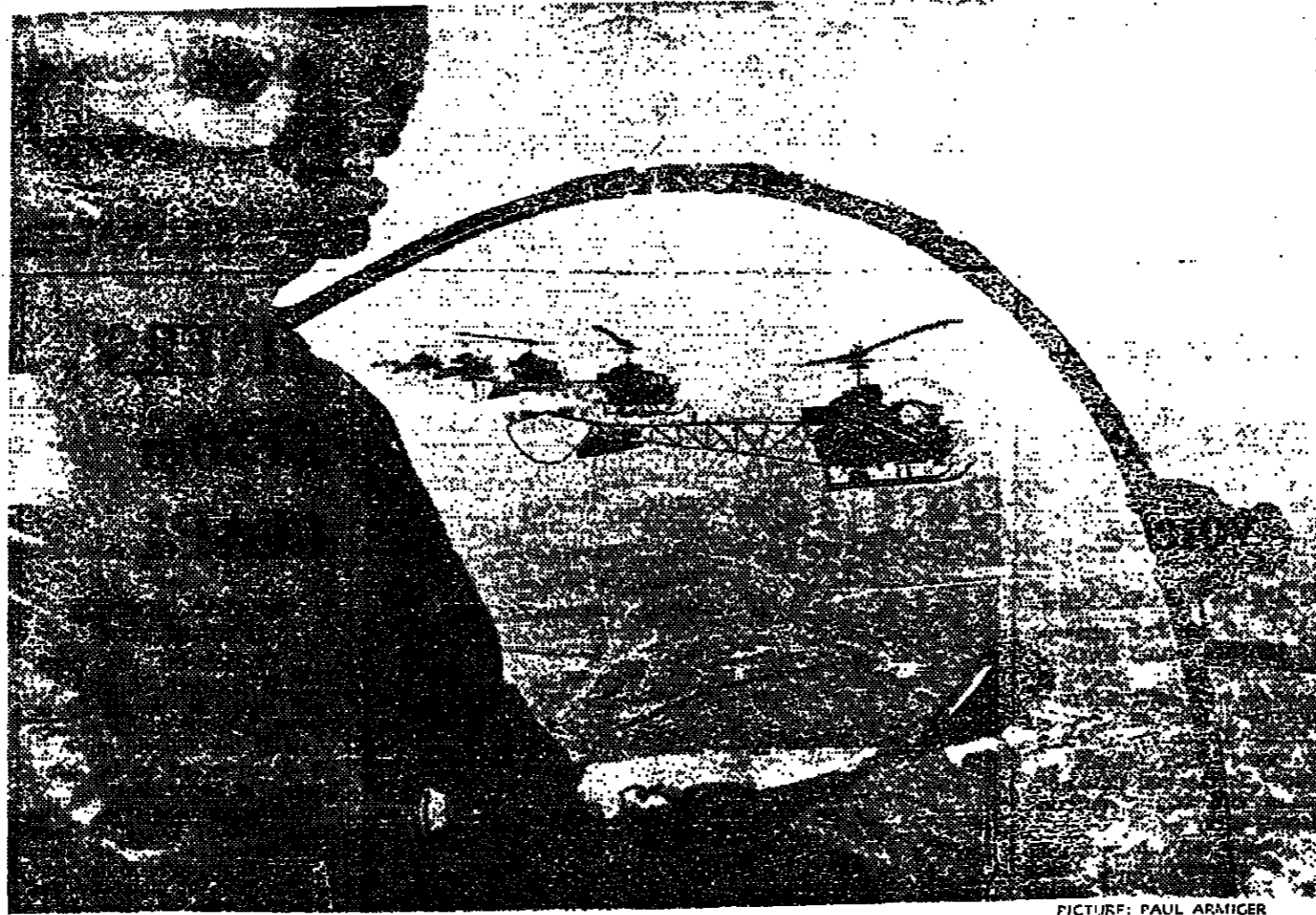
Costs had increased by about the same amount and these rises, which were not out of line with cost rises in other sectors, were due to the improved state of the industry, unemployment had continued to rise. This might be partly due to the fact that many people without a trade register as building workers when they were unemployed.

In the public sector, Mr Amery said, recent orders for major work and other major public developments and hospital and school building programmes were contributing to the industry's revival.

Council-house building, however, remained static. This was probably due to local authorities waiting for details of the Government's proposed revision of housing finance.

### MURDER REWARD

A reward of £1,000 was offered yesterday by the City of London Police for information leading to the arrest of a bookmaker's killers. Mr Frederick Campbell, 60, was shot dead in his shop in Queensbridge Road, Hackney, on Friday. Two men were seen running from the shop.



Capt. Nick Payne, 30, watching from another aircraft as the Sioux helicopters of the Army's Blue Eagles display team practised formation flying over Andover, Hants.

## PLANNING CHIEF 'TOO TRUSTING'

THE former chairman of the Northern Economic Planning Council, THOMAS DANIEL SMITH, who is facing a corruption charge, might have trusted people too much, it was stated at the Old Bailey yesterday.

Mr Jeremy Hutchinson, Q.C., was continuing his final defence speech on behalf of Smith, 56, who is alleged to have put a Wandsworth councillor on his payroll to obtain a public relations contract with Wandsworth Council.

Smith has denied corruptly offering the councillor, Sydney Sporie, an inducement to show favour, or not to show disfavour, to Fleet Press Services or other companies with which Smith was associated.

Mr Hutchinson said that it would be absolutely wrong to say the reason why Sporie did not declare his interest when a public relations contract was being discussed, was because Smith was dishonest and bribed him.

"If somebody acts badly with whom you have had commercial interests it is so easy to point the finger and say 'You must have known,'" he submitted that there was no evidence that Smith and Sporie were acting together.

Smith, in evidence, had said it never occurred to him that there could have been anything wrong.

The hearing was adjourned until today.

## BOTTLE MAY HAVE KILLED MILKMAN

Mr Jack Sygroves, 60, a milkman of Lyton Road, Harpenden, Herts, who died while delivering milk yesterday, is believed to have tripped and fallen on a broken milk bottle.

A spokesman for Lea Valley Dairies said: "We think he had a bottle of milk in his hand and the bottle broke and went through his heart. He went across the road to a doctor's surgery and collapsed on the doorstep."

## Curb on student control 'decided during unrest'

By JOHN IZBICKI, Education Correspondent

THE Privy Council's decision to curtail the number of students on university governing bodies was taken at the height of student unrest more than a year ago, while the Labour party was in power, it was disclosed yesterday.

Sir Godfrey Agnew, Clerk of the Privy Council, said: "The council decided to adhere to this policy, even though the Government had changed."

He said the vice-chancellors of all universities had been informed of the Privy Council's policy decision "during the previous Government's administration." The policy was fully explained in a letter from the University Grants Committee.

Although there was at present a "lull" in student militancy, and most universities were enjoying a period of disciplined tranquillity, Sir Godfrey could see "no reason why this policy should be altered in any way now."

### Senate cuts

The Privy Council has told Lancaster University and St David's, Lampeter, that the number of students they proposed to elect on to their governing bodies was not permissible.

Lancaster would have to cut its senate student membership from 10 to seven. St David's would have to reduce student representatives from two to one.

Sheffield University is also applying for an increase in student representation but has still to receive a decisive reply from the Privy Council.

On Monday, Sir Godfrey told The Daily Telegraph that the council was not cutting down on student representation, but was looking "critically" at the situation. "There has got to be a proper balance."

### Royal prerogative

The Privy Council gets its power from the Royal Prerogative. The Queen, who acts on the council's advice, has directed that any amendments to university statutes or charters must first obtain the Privy Council's sanction.

Ad hoc committees of the Privy Council were set up specifically to deal with university charters. These committees, whose members vary, always include the Secretary for Education, the Lord President, and a spokesman for the National Union of Students said last night that no trouble was expected from the council's policy. "Universities have not the right to disagree with Privy Council decisions."

## EXPURGATED 'SCHOOL BOOK' PUT ON SALE

The "Little Red School Book" declared obscene by the Lambeth magistrates last week, was on sale in Charing Cross yesterday. It was an expurgated version selling for 50p a copy, instead of 50p.

Richard Handyside, 27, its publisher, who had been fined £50 with £110 costs after being found guilty of two offences under the Obscene Publications Act, has cut out the offending sections on sex, drugs and school discipline.

Mr Handyside is to appeal against conviction, and sales from the book are to go towards an appeals fund. The police seized 1,700 copies of the "Little Red School Book" in April. About 17,000 copies had already been sold.

## GIFTS FINANCE CANCER CHAIRS

Two cancer research professorships are to be established with funds from the Imperial Cancer Research Fund and the Cancer Research Campaign.

They are a Chair of Cancer Medicine at the Institute of Cancer Research, Fulham, and a Chair of Clinical Oncology at the Medical College of St Bartholomew's Hospital. Appointments are expected shortly.

## £59,000 FOR CRASH VICTIM

ANTHONY EDWARDS should have qualified as a dentist last month, and at Manchester Assizes yesterday he was awarded agreed damages of £59,000 because he will never be able to follow that profession.

Mr Edwards, 22, of Coppice Street, Oldham, received "appalling brain damage" when a van in which he was a passenger crashed into a lorry at Cardiff in December, 1968.

The award, by consent, was against JANE WHITEHEAD, the driver of the van, of Belle Vue Gardens, Brecon, who was Edwards's girl friend at that time.

Mr Godfrey Heilpern, Q.C., for Mr Edwards, said the effects of the accident had been "quite disastrous." Mr Edwards was confidently expected to qualify in June, but "appalling brain damage" had left him virtually unemployable as a dentist. His earnings would have averaged over £4,300 a year.

### Gave up job

The court was told that under the terms of the settlement Mrs MARGARET EDWARDS, who had given up her job as a school teacher in Oldham, would receive an additional £1,000.

It is really because of her skill, care and devotion that this young man had made some sort of recovery," said Mr Heilpern. "At the beginning he was quite mute, and could not speak at all, but she has re-taught him—as if he was a child again—and he can now read, although still fully capable of managing his own affairs."

Mr Justice O'Connor approved the settlement, with costs, and said he wished to be associated with the tribute paid to Mrs Edwards. A special trust is to be set up to deal with the damages.

### "Wait and see"

The claim, which at 35 per cent. is almost identical to the one tabled by the teachers' panel in Burcham, was submitted on February 12. Nothing more was heard until June 6 when the "wait-and-see" decision was delivered by the management panel.

Driver said: "The employers' statement indicates that a sham recent salary negotiations have become. There was no consideration of the claim on its merits, only the possibility of an award based on quite different considerations."

An assistant lecturer earns £390 a year. The further education Burnham teachers' panel wants this raised to £1,450. Other salaries, with claims in brackets, are: Lecturer Grade I, £1,250 (£1,500); Lecturer Grade II, £1,017 (£2,850).

## £4m TAX CLAIM AGAINST IOS EX-DIRECTOR

Creditors of Mr Richard Gangel, former International Overseas Services director, were told at a meeting in London yesterday that the Inland Revenue was claiming £2,541,651 income tax, surtax and capital gains tax from him.

Mr James Iyle, Official Receiver, said all the assets not already charged would go to the Inland Revenue as preferential creditors. Total liabilities of Mr Gangel, said to be in America with the court's permission, were put at £356,537. His deficiency was scheduled at £468,400.

Mr Gangel who was born in America, presented his own petition on June 8 and has already been declared bankrupt. Creditors passed a resolution for the appointment of Mr John Danca, chartered accountant, as trustee.

## DRIVER FINDS STOLEN TANKER

A 28,000-gallon Guinness tanker lorry which had been driven 6,000 miles, after being stolen from Hendon on June 16, was spotted in Oxfordshire yesterday. Another Guinness tanker driver followed it to Kidlington.

But the stolen tanker's driver got out and ran away across some fields. An unidentified liquid was found inside the tanker, together with petrol and repair bills from many parts of England.

## LECTURERS' PAY TALKS PROTEST

By Our Education Correspondent MORE than 600 lecturers from polytechnics, technical colleges and art schools are expected to converge on Westminster today to protest to MPs against delays in negotiations over their £52 million salary claim.

Mr Tom Driver, general secretary of the 37,000-strong Association of Teachers in Technical Institutions, will lead a seven-member delegation to see Mrs Thatcher, Education Secretary, this morning.

They will demand that the further education section of the Burnham Committee be treated separately from the primary and secondary division whose pay negotiations went before an arbitration tribunal last week.

The association is furious because employers have indicated that no more than 8 per cent. could be offered and that the necessary 43,000 teachers in further education would have to wait the outcome of their school colleague's arbitration.

### AIR COMMAND TAKE LEAD AT BISLEY

By Our Shooting Correspondent THE Royal Navy and Royal Marines fired the second stage for the Queen's Medal in the Services meeting at Bisley yesterday, and the leading places changed. Chief Petty Officer Birchalls of Air Command is in first place with 236.

In the Inter-Command Cup, Air Command are 180 points ahead, with Portsmouth second and Plymouth third.

The 1st Warrant Officers and Foresters have retained the Northants trophy with 2,800 points.

Results: Royal Navy and Royal Marines: 1. Birchalls (236), 2. Col. Mackenzie (235), 3. Birchalls (234), 4. Col. Mackenzie (233), 5. Birchalls (232), 6. Col. Mackenzie (231), 7. Birchalls (230), 8. Col. Mackenzie (229), 9. Birchalls (228), 10. Col. Mackenzie (227).

Royal Air Force: 1. M. J. Smith (236), 2. M. J. Smith (235), 3. M. J. Smith (234), 4. M. J. Smith (233), 5. M. J. Smith (232), 6. M. J. Smith (231), 7. M. J. Smith (230), 8. M. J. Smith (229), 9. M. J. Smith (228), 10. M. J. Smith (227).

Portsmouth: 1. M. J. Smith (236), 2. M. J. Smith (235), 3. M. J. Smith (234), 4. M. J. Smith (233), 5. M. J. Smith (232), 6. M. J. Smith (231), 7. M. J. Smith (230), 8. M. J. Smith (229), 9. M. J. Smith (228), 10. M. J. Smith (227).

Plymouth: 1. M. J. Smith (236), 2. M. J. Smith (235), 3. M. J. Smith (234), 4. M. J. Smith (233), 5. M. J. Smith (232), 6. M. J. Smith (231), 7. M. J. Smith (230), 8. M. J. Smith (229), 9. M. J. Smith (228), 10. M. J. Smith (227).

Northants: 1. M. J. Smith (236), 2. M. J. Smith (235), 3. M. J. Smith (234), 4. M. J. Smith (233), 5. M. J. Smith (232), 6. M. J. Smith (231), 7. M. J. Smith (230), 8. M. J. Smith (229), 9. M. J. Smith (228), 10. M. J. Smith (227).

Inter-Command Cup: 1. Air Command (180), 2. Portsmouth (170), 3. Plymouth (160).

Services Meeting: 1. Air Command (236), 2. Royal Navy (235), 3. Royal Marines (234), 4. Air Command (233), 5. Royal Navy (232), 6. Royal Marines (231), 7. Air Command (230), 8. Royal Navy (229), 9. Royal Marines (228), 10. Air Command (227).

Warrant Officers: 1. Northants (2,800), 2. Northants (2,750), 3. Northants (2,700), 4. Northants (2,650), 5. Northants (2,600), 6. Northants (2,550), 7. Northants (2,500), 8. Northants (2,450), 9. Northants (2,400), 10. Northants (2,350).

Foresters: 1. Northants (2,800), 2. Northants (2,750), 3. Northants (2,700), 4. Northants (2,650), 5. Northants (2,600), 6. Northants (2,550), 7. Northants (2,500), 8. Northants (2,450), 9. Northants (2,400), 10. Northants (2,350).

BBC apology to Carr over bomb interview

By SEAN DAY-LEWIS TV and Radio Correspondent THE BBC apologized to Mr Carr, Employment Secretary, yesterday and withdrew "certain derogatory statements" made about him in the June 28 edition of "The World at One."

"The BBC is sorry that the statements were broadcast and unacceptably withdrew them," a statement read by William Harcourt, the programme's regular front man, said. "An apology is being sent to Mr Carr."

Mr Charles Curran, BBC director-general, ordered the apology to be made. He re-

# Hardened criminals given hope of easier parole

By OUR POLITICAL STAFF

THE Parole Board is to be a "little more flexible" when considering for release on licence prisoners who have a high probability of returning to crime, it said yesterday.

The board's "slight change of policy" is likely to affect mainly men who have had a number of convictions for crimes against property.

The Board says in its report for 1970 that during the early stages of its three-year existence it treated cautiously cases where the offender had a high probability of reconviction although he was not guilty of the most serious crimes.

But if the purpose of diverting men from a life of crime was to be achieved at all, it must be largely from this group, who represented a nuisance to the community rather than a menace.

The Board's report shows that 2,210 prisoners were recommended for parole during 1970 in England and Wales. They included 44 life-sentence prisoners 55 of whom had been convicted of murder.

### 138 back in prison

During the year, 138 prisoners on parole had their licences revoked and were recalled to prison. The report describes the failure rate of 6 per cent as low. During the three years of the scheme, only 15 prisoners proved to be "high risk" offenders had been re-convicted for further crimes of the same nature.

It says that the pressure on the prison population is used by some to urge the release of more prisoners. "To do so would be to substitute expediency for principle and might jeopardise the public confidence in the system, which we believe, has been achieved."

Although release on parole would incidentally help to relieve pressure in prisons, this must not become its purpose. The board describes the release of prisoners serving life sentences as "the most sensitive area of public confidence."

It considered 160 cases during the year, turning down 88. Of the 33 murderers recommended for release, fourteen had killed a member of the family or girl friend, eight had killed an acquaintance and 11 some other person.

The board says that there is still a misunderstanding among prisoners about the criteria for parole.

An article by a prisoner in the Parkhurst Prison magazine was headed "Parole—the great hoax." It maintained that many men would not take part in the programme as they knew that all they were doing was to subject themselves to refusal.

The total of 2,210 prisoners recommended for parole during the year was 375 higher than the figure for 1969. Of the 3,586 cases referred to the board, 1,326 were not recommended and the remaining 108 were deferred for further information or an early review.

(Special Office Report, 1970, 507-509)

## WARNING BY 'MICHAEL X' TRIAL JUDGE

By C. A. COUGHLIN Old Bailey Correspondent

THREE defendants in the trial in which the former Black Power leader Michael X is accused of blackmail and robbery, were told by Judge GRIFFIN-JONES yesterday that they would lose their bail if they were late arriving at court again.

With the jury waiting in their seats, the Old Bailey trial was delayed for nearly 20 minutes yesterday because the three, DENNIS LEVINS, 25, ARTHUR TONY, 36, and DONALD STEPHENS, 20, all living at the Black Power community centre in Holloway Road, Islington, arrived late.

On Monday when the trial began, Michael X, 37, whose real name is MICHAEL ABDUL MALIK, failed to appear. A newspaper in Trinidad reported him as saying he had no intention of returning to England.

Mr LEONARD WOODLEY, counsel for Lewis and Tony, said his clients had a taxi to court and their delay was due to "an error of judgment in time."

The judge said: "I shall consider the position at the end of the day. I am not going to allow this court to be kept waiting in this way."

### Domestic worry

A fourth defendant is LEROY ANDREW HOUSE, 25, actor of Westbourne Park Road, Paddington.

House, Lewis, Stephens and Tony have pleaded not guilty to robbing Mr MARTIN BROWN of £5 and assaulting him, and House and Lewis not guilty to demanding £5 with menaces from Mr Brown or making an unwarranted demand on him with intent to cause loss.

The prosecution has said that House answered an advertisement to do domestic cleaning work for a firm run by Mr Brown. Although he signed a form agreeing to the terms, he was dissatisfied with his payments.

Malik and the other defendants went to Mr Brown's office and to arguments took away Mr Brown's business records.

When Mr Brown went to collect them from the Black House at Islington, he was insulted and an iron "slave bracelet" was put around his neck and he was led round the room like a dog on a lead.

The trial was adjourned until today.

## WARRANT OUT EXTRADITION CONSIDERED

Our legal correspondent writes: Proceedings for the extradition from Trinidad of Michael Abdul Malik were still under consideration yesterday by the Director of Public Prosecutions. A warrant for his arrest has already been issued.

If the Director decides to request extradition, the procedure would follow the framework of the Fugitive Offenders Act, 1967, which is the basis for extradition between Britain and Commonwealth countries.

## DRILLING IN LAKES AREA OPPOSED

Daily Telegraph Reporter THE 3,000-strong Friends of the Lake District is to fight proposals by the International Mining Organisation, Rio Tinto Zinc Corporation, to carry out test drilling for minerals in the heart of the Lake District.

Mr Geoffrey Berry, secretary of the Friends, said yesterday: "We are completely opposed to the use of the Lake District National Park for new mining activities. We are confident we have a vast public opinion behind us."

A subsidiary of the corporation, Rio Tinto Finance and Exploration Ltd, has negotiated with Manchester Corporation waterworks committee to carry out drilling work on land owned by the corporation at Thimera and Haweswater.


Mr Berry said: "The Lake District was declared a national park for the special purpose that its natural beauty should be protected and this is not the way to protect it. If mining were to be allowed here, with all the disturbance it entails, the Lake District would be severely and permanently damaged."

He said that the activities planned at present do not require planning permission. "Nevertheless, we shall immediately make representations to the Lake District Mining Board that any application to take minerals should be refused."

Mr Berry said that the Friends of the Lake District would be severely and permanently damaged.

He said that the activities planned at present do not require planning permission. "Nevertheless, we shall immediately make representations to the Lake District Mining Board that any application to take minerals should be refused."

**When you've got to grow, you've got to grow.**



Success means expansion. For that you need more room. But building's expensive, noisy and inconvenient. Renting another building is no better. That way you end up in two or three different places at once. So take the easy way out. Use Portakabins. And have no problems at all. A Portakabin's instant. It arrives fully furnished, ready to move into. Our drivers will position it. There's usually nothing for you to do. No complex foundations to lay. No getting the size perfectly level. The patented Lodestrut leg system takes it all in its stride.

And Portakabins give you room for anything. A kitchen or laboratory. An office or warehouse. There are six Portakabins in the range. So you get as much room as you like, or as little as you need. Price? From just £310. Or you can hire. For any period you like. That way you tie up no capital at all.

Find out more. And grow profitably. Ring Penny Richards at 0994 (York) 59531, or write for more information today.

**Portakabin gives you room to grow.**

self-contained instant accommodation

# 73-BED HOTEL A FIRE TRAP, SAYS GLC

By JAMES O'DRISCOLL, High Court Reporter  
A HIGH COURT order to close a 73-bed Bayswater hotel was sought yesterday by the Greater London Council, who claimed guests were at considerable risk because of the lack of adequate fire escapes.

Mr RICHARD SCOTT, for the G.L.C., told Mr Justice LOWMAN that in the council's view building work at the Hyde Park International Hotel, Inverness Terrace, had caused "a serious fire trap."

## MOTHER SAYS HOSPITAL 'LOST' BODY

Daily Telegraph Reporter  
A MOTHER complained yesterday that a hospital "lost" the body of her three-year-old daughter. She was shown instead a dead new-born baby with a similar name.

Mrs Pamela Powell, 27, denied an inquiry after an inquest had opened at St Pancras into the death of her daughter Suzanne.

The girl had been taken to the Highgate Wing of Whittington Hospital last Thursday after being found face-down in her bath. Her body was eventually discovered in the coroner's mortuary.

Last night a hospital spokesman said inquiries had already been made. "We will be making an official inquiry after the inquest. Until then it is in the hands of our solicitors."

**Under sedation**  
Mrs Powell, a divorcee, of Alexandra Road, Muswell Hill, broke down when she learned her daughter was dead, and after two days under sedation returned to the hospital with her fiancé to see the body.

She said: "First the hospital told us we couldn't see her until Monday because the mortuary attendant was off-duty for the weekend."  
"Then they agreed, and the head porter went to get her ready, but came back and said she wasn't in the mortuary and was probably at the coroner's."  
"But the undertakers said they had not moved the body and the coroner's court said she wasn't there, so we went back to the hospital."

**Wrong child**  
"After more searching they said they had found her—and that's when they took us to the chapel of rest and showed us the wrong body."

Mr Charles McNally, 26, a dietician who is Mrs Powell's fiancé, supported her demand for an inquiry. He said "Pamela was in a terrible state when they showed her the dead body."

"It wasn't just a case of the wrong body, they couldn't find Suzanne's body at all, and it took them 12 hours to do so."  
Earlier, Mr Douglas Chambers, the coroner, had opened the inquest into Suzanne's death and adjourned it until Aug. 10.

## WOOLWORTHS BAN BOOK

A children's book has been withdrawn from all Woolworths stores following complaints by a consumer group over an illustration showing the mischievous young heroine climbing into a front-loading washing machine. The book is called "A Day with Simona."

The Isle of Wight consumer group wrote to Woolworths emphasising the anger that the illustration might put into the minds of young children perhaps with tragic results. Woolworths said they were grateful it had been drawn to their attention.

## Are you booked to IRELAND

via Holyhead after 1st August

Because of the delay in the completion of the Menai Bridge the train and ship service will operate via Heysham.

In most instances this means an earlier departure time from London or your local station. Please confirm the time at your booking point or Sealink Travel Agent.

**THE CAR FERRY SERVICE FROM HOLYHEAD IS NOT AFFECTED**



## CLUB CHIEF RESIGNS

Daily Telegraph Reporter  
MR COLIN GIBLING, general manager of the 1,100-member Devonshire Club in St James's Street for two years, has resigned.

Mr Harold Spencer, chairman, and the entire committee of the club are to offer their resignations at an extraordinary general meeting of members on July 22.

Mr Spencer said yesterday that Mr Gibling's resignation was of a "purely domestic nature". It would take effect in three months' time.

Mr Gibling said yesterday that he did not want to discuss it.

The last meeting of the club broke up in disorder when the committee recommended that a referendum should be held on a plan to merge the non-political Devonshire with the Junior Carlton Club, which is Conservative.

**Both made loss**  
Both clubs made a financial loss last year. After resigning on July 22, Mr Spencer and the six-man committee plan to seek re-election. They hope the members will approve alterations to the club's rules, more than 100 years old, to enable the committee to hold postal referendums.

The committee has complained that under present rules, it has no power to consult members except by calling a special meeting of the club.

Negotiations had been going on for several months for an amalgamation of the Devonshire and the Junior Carlton before the last Devonshire meeting was abandoned.

The Devonshire raised its subscription by £10 to £42 a year recently.

## CONFIDENTIAL PAPERS CHARGE REMANDS

A private detective, Stuart Withers, 26, and a company secretary, Helen Gearing, 25, were remanded until July 22 at Bow Street yesterday charged that on or before July 5 they conspired with others to obtain information from confidential Government records within the jurisdiction of the Central Criminal Court.

Withers, dressed in a blazer and open-necked shirt, and Gearing, who wore corduroy slacks, both live at Clareaddon Road, Wallington, Surrey. They were given bail, each in a personal recognisance of £50 and one surety of £1,000.

## DECREE FOR WIFE OF FORMER MP

Sir John Fletcher-Cooke, 50, Conservative M.P. for the Test Division of Southampton from 1964-66, offered no defence in the Divorce Court yesterday, when his wife, Alice, was granted a decree nisi. Judge Beresford found that she had committed adultery with Mlle Marie Louise du Cassou. Sir John was not in court.

Lady Fletcher-Cooke, who was born in America, lives in Southdown Drive, West Wimbledon. The couple were married in 1949 in Manhattan, New York, and have three children.

**POISON WARNING**  
Police said yesterday that 16 copper anodes stolen from a factory in Thanet Way, Whitstable, Kent, had been dipped in a strong cyanide solution and were potentially dangerous to anyone handling them. The haul was valued at about £500.

## Fishing scene by Renoir fetches 460,000 gns

By ROBERT ADAM  
RENOIR'S painting "Le Pecheur a la Ligne" which was sold 96 years ago in Paris for £7, changed hands at Christie's yesterday for 460,000 gns.

It shows a man with a straw boater tentatively casting his fishing rod over leaf-shrouded waters, watched by a delicately dressed woman on the river bank.

The painting has a fascinating history. It was bought in 1875 by M. Georges Charpentier, the leading publisher in France at that time, for 180 francs at a sale at the Hotel Drouet, in Paris.

When he bought the painting, Charpentier had never met the artist. But his salon, which at the time was the most distinguished in Paris, included regulars such as Flaubert, Daudet, Maupassant, Turgenev, Zola and Clemenceau. So it can be said that Renoir joined an already distinguished company.

The picture was bought by John Mitchell and Son, of Bond Street, for an English private collector resident in England.

**Modigliani record**  
In a star-studded Impressionist sale, a world record price of £110,250 was paid for a Modigliani, entitled "Portrait de Thora Kluckowstrom." It was painted in 1919.

Again, a romantic background surrounds the execution of this work, which was bought by Arquavella, the New York dealers.

Thora Kluckowstrom, later Mrs Nils Dardel, and subsequently Baroness Hamilton, went to study in Paris when she was 20 and met Modigliani at La Rotonde.

By all accounts anyone who came into the orbit of Modigliani became more than a personal friend, and he made a number of sketches of her before he began the painting.

The previous record for a Modigliani was the £86,000 set up in Paris in 1965.

Another Renoir, "Mademoiselle Georgette Charpentier En Bleu," was sold to Wildenstein for 300,000 gns.

Yet another Renoir of Paul Charpentier, aged three, was bought for 24,000 gns by the Tokyo fine art dealers, Fuji.

**"Houses of Parliament"**  
A Monet, entitled "The Houses of Parliament, London," was sold to Hal Wallis, the Hollywood film producer, for 85,000 gns. It was one of a series of paintings which Monet did during periodic visits to London at the turn of the century.

The Le Fefre Gallery, London, paid 48,000 gns for a Pissarro entitled "La Seine a Marly," and the O'Hana Gallery, London, paid 24,000 gns for a Renoir "Femme En Blue Dans Un Paysage."

**Picasso picture**  
Among the few modern pictures on offer with the Impressionists, a Picasso, "L'Artiste Et Son Modele," sold for 18,000 gns. A Degas "An Theatre Le Ballet, Vu D'Une Loge," sold for 30,000 gns.

A number of pictures failed to meet their reserve price and were withdrawn.

## WITCH DOCTOR ON STAFF

Daily Telegraph Reporter  
A "WITCH DOCTOR" yesterday joined the staff of Nottingham City Council with the task of keeping rain away from the Nottingham Festival opening on Saturday.

If less than half-an-inch of rain falls during the 15-day festival he will be paid £100. The council had 80 applicants for the job after advertising for a sunshine diviner two weeks ago.

They included a clergyman who threatened to invoke divine retribution if the post did not go to him. But a three-man committee decided to accept the services of Prince Gipsy Lee Penlengro.

**School outing**  
He said he first realised he had powers to control the weather at the age of 14 when he produced rain to cancel a school outing from which he had been banned.

"If the gipsy can control the weather the £100 will be more than well spent and he will be an interesting festival attraction," said a council spokesman.

Gipsy Lee, who says he has never failed to control the elements, faces rivalry from an unlucky candidate, Nyoka, an animal trainer, who said: "I shall use my powers to produce rain at the start of the festival."

# Staff till 'fiddles' match £56m shoplifting haul

By RICHARD WALKER, City Staff  
SHOPLIFTERS get away with about £56 million worth of goods a year, but shop workers match them pound for pound by fiddling the tills of another £56 million.

A further £79 million goes in direct staff pilfering of goods, or faking records and accounts.

Producing these statistics, The Economist intelligence unit has traced the rise of two new species of shoplifter, the young married woman and the man in his 40s.

**Adding to housekeeping**  
The women, used to comparatively high single-salary living, are supplementing their house-keeping money, and the male increase closely follows the rise in unemployment.

But women over 40 and children under 15, many of them "actually trained or encouraged" to steal, are still the main offenders.

Total shop losses average 2 per cent. turnover, rising to 5 per cent. in many department stores and up to 17 per cent. in some women's clothing boutiques.

**Close-circuit TV**  
Closed-circuit television reduces shoplifting by up to 80 per cent. and by an average of at least 50 per cent.

Staff dishonesty is harder to detect and the report accepts that the attitude of many companies to underwrite these losses and include them in general overheads "has certain merits."

**MURDER CHARGE**  
William Graham Walker, 21, a labourer, of Bush Street, Newton Heath, Manchester, will appear before Manchester city magistrates today, charged with murdering Valerie Dempster, 22, a nurse, who was found strangled on Saturday near Baguley Hospital, Manchester.

Dr Paul said: "What concerns me is that this girl was known to have fallen 15ft. The death could not have occurred much after 5 a.m., yet an ambulance was not called until 8.18 a.m."

She could have been running away from home, or trying to get news to her boy friend. An open verdict was recorded.

## REPORT FOR DPP ON GIRL'S DEATH

Daily Telegraph Reporter  
A CORONER yesterday ordered that the papers of an inquest on a girl of 18 who died after falling from a window be sent to the Director of Public Prosecutions.

The girl, Soma Joshi, a student, died an hour after falling from the window, but an ambulance was not called until three hours later, a Finchley inquest heard yesterday.

Dr DAVID PAUL, the coroner, said: "In the absence of any major injury to the organs or limbs it is probable that if she had had skilled medical attention when this accident happened her death need never have occurred."

Sudha, a Hindu, of Patterson Road, Nottingham, was found injured under the window after telling her brother of her plan to marry QUAMMAR ZAMMAN, 19, a Muslim student.

But her family frowned on the marriage because of the religious difference and decided she should go to London, then fly to India, to give her time to think things over.

**Unconscious in car**  
Members of the family told of the journey by car with the unconscious girl lying on the back seat. On the outskirts of London her breathing was getting faint so they called an ambulance, but the girl was dead when it arrived.

Dr DAVID BOWEN, pathologist, said the girl had a fractured spine and was dead for several hours before the ambulance was called.

Dr PAUL said: "What concerns me is that this girl was known to have fallen 15ft. The death could not have occurred much after 5 a.m., yet an ambulance was not called until 8.18 a.m."

She could have been running away from home, or trying to get news to her boy friend. An open verdict was recorded.

# Pensions for the over 80's

## Claim now.

**How much will you get?**

- £2.45 a week for a married woman.
- £3.65 a week for all others.

You need not claim if you are already receiving a pension. It will be increased automatically on 20th September 1971.

Don't hesitate to fill in the coupon below if you're not receiving and think you qualify for a pension. Perhaps you have an elderly friend or relative who might qualify. Please tell them and if necessary help them to claim.

From the week commencing 20th September this year, almost every man and woman in this country who's 80 or over will be entitled, as a right, to a pension (subject to approval by Parliament). The requirements are few and simple. Here they are...

You qualify for this pension if you are 80 or over on 20th September and are not already getting a National Insurance Pension or you're getting one of less than £3 a week. If you're a married woman you qualify if you're getting less than £1.85 a week.

There is also a residential qualification that you normally live in Great Britain and have spent at least 10 of the last 20 years here.

Note: If you reach 80 after 20th Sept. 1971 you will qualify from your 80th birthday.

Please send me the detailed leaflet "Pensions for people over 80" and a claim form

Name

Address

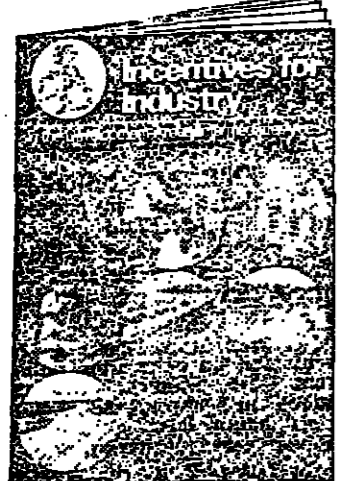
Postcode

Send this coupon to your local Social Security Office. Your local Post Office will give you a stamped-addressed envelope.

Issued by the Department of Health and Social Security, (DT 1)

**Sealink**

Get this up to date booklet on the Areas for Expansion



Revised 1971 edition  
This new booklet tells you all about the latest incentives available to industry in the Areas for Expansion...

Get the facts from the Department of Trade & Industry

Request form for 'Industrial Expansion' booklet with fields for Name, Position, Company, Address.

Advertisement for Cedar Wood After Shave with product image and pricing details.

# PAKISTAN PROTESTS EXCESSES WERE 'HEARSAY'

By M. F. M. BEG in Karachi  
A BRITISH Parliamentary delegation was strongly criticised by a Pakistan Foreign Office spokesman yesterday for statements on "excesses" allegedly committed by the Pakistan Army in quelling the Awami League's attempt at secession.

The spokesman said the Britons based their observations on "hearsay." He said that "friendly countries" had complimented the armed forces on a successful, speedy action. An official comment on television yesterday asserted that the Pakistan Government was "carrying out a complete review of Pakistan-Britain relations."

## DEMOS FOR KISSINGER IN INDIA

By BALRAM TANDON in New Delhi

DR KISSINGER, national security adviser to President Nixon, arrived in New Delhi yesterday amid a wave of anti-American demonstrations over arms shipments to Pakistan. Strict security precautions were taken as demonstrators gathered at the airport. Some waved placards calling Dr Kissinger a "messenger of death."

Dr Kissinger's visit to New Delhi is obviously part of an exploratory mission on behalf of President Nixon to see whether a formula to resolve the Bengal Dush impasse can be found.

The Americans have not spelt out the purpose of his trip, on which he has also visited Vietnam. He is to continue on to Islamabad.

During his two days in New Delhi, Dr Kissinger will meet Mrs Gandhi, Mr Swaran Singh, Foreign Minister, and Mr Jagjivan Ram, defence minister.

**Rift with envoy**  
The visit comes at a time when reports of continuing American arms shipments to Pakistan revived speculation of a rift between the State Department and Mr Kenneth Keating, American Ambassador to India, who is said to have spoken out against atrocities by the Pakistan Army.

Washington explanations that the weapons were ordered before an arms embargo was placed on Pakistan on March 25 have not assuaged Indian feelings.

In the New Delhi Parliament yesterday members of centre-Socialist parties spoke of Pakistan Radio broadcasts which said that the Russians had also shipped arms after the embargo began.

## POLICE PREVENT SPRINGBOX GAME TROUBLE

By Our Sydney Correspondent

Police stopped any major disruption yesterday at Sydney cricket ground where the Springboks South African rugby team played Sydney and won 21-12. The game was stopped twice because of demonstrators, but there were no major outbreaks of violence.

The police formed two circles around the ground to stop any demonstrators from entering the pitch and the plan worked perfectly. Only a few protesters were able to get onto the ground. Fifty-nine people were arrested.

Mr Peter Hain, 21, Chairman of the British Young Liberals movement, and a leading instigator of anti-apartheid demonstrations, leaves Australia today to return to London.

## REFUGEE BOYS' DEATH CHARGES DROPPED

By Our Staff Correspondent in Vienna

Austria's State prosecution quashed legal proceedings yesterday against two East German refugees charged with the murder of their three-year-old son, Wilhelm Dirk, at the weekend.

An official said investigations had shown that no criminal offence was committed on Austrian territory. There would be no extradition.

The child died of suffocation at the Hungarian border when the father covered his mouth to stop him crying while the family was hiding in a lorry. The couple are free to travel to West Germany.

## £34m BONN CUT IN DEFENCE

By Our Bonn Staff

West Germany is to cut her defence budget by £34,200,000 under economies designed to diminish inflationary pressure from public spending, it was understood in Bonn yesterday.

Defence spending will be worst hit of many fields affected by the savings Herr Schiller, Economics and Finance Minister, is said to have stated. The economies will be made by "freezing" funds earmarked for the different portfolios.

## AUSTRIAN POLL

Dr Bruno Kreisky, the Socialist Austrian Chancellor, said last night he would call for dissolution of parliament today and new general elections in October. In elections in March, 1969, the Socialists failed to gain an absolute majority.—Reuter.

## 'Political prescription'

Pakistani daily newspapers led their front pages yesterday with the official Note protesting against "unbecoming attacks by British Parliament, Press, BBC and other information media" to "sear Pakistan."

Mr Cargill, chairman of the World Bank's Aid to Pakistan Consortium, has been accused of leaking to "interested British newspapers" his "political prescriptions" for a country "which is no longer a British colony."

The attack on Mr Cargill was in a news agency report from Rawalpindi and attributed the observation to "political circles" which is the technique for inspired official comment.

Mr Cargill was described as an "erstwhile district magistrate serving in the colony who could not rise above his ingrained prejudice against Pakistan." It added that Mr Cargill's subjective views were similar to those of Sir Alec Douglas Home, the British Foreign Secretary, who has spoken of the desirability of a political settlement.

Officials and political circles close to the Government are considering retaliatory measures against what has been described as "purposeful British interest" in the dismemberment of Pakistan.

Several reasons are given for the British attitude:  
1—British efforts to convince themselves that the British were benign compared to "rule by natives";  
2—Britain was opposed to the creation of Pakistan, and especially to the splitting up of the Indian Army;

3—Huge British investment in West Bengal, Assam and Britain's interest in a detente with China, provided Pakistan stays and speaks from within her pockets.

**Extremists' demands**  
Suggestions have appeared in the Press and supported by politicians that only news disparaging to Britain should be published. Several ideas are offered on how best to hurt the Commonwealth and how to promote the cause of Northern Ireland's Roman Catholics and Argentina's claims on the Falkland Islands.

Right- and Left-wing extremists are claiming that British financial and industrial institutions should be taken over by "workers" without compensation.

There is no information available yet about the letter written by Mrs Jill Knight, the Conservative MP for Edgbaston, to President Yahya urging that soldiers guilty of excesses in East Pakistan should be punished.

This may be due to the newspapers' "spirit of co-operation" in not publishing anything embarrassing during the country's present critical stage.

But it can be stated that the regime has already severely punished soldiers, including units, which "lost their heads and committed excesses."

Official sources explained that when the first of the "opened up" certain areas taken over by the Awami League's armed volunteers they were "shocked" by the large number of mutilated bodies of the Pakistani Bihar officers and families of Awami officers stationed in East Pakistan that they found at various dumps.

**"Ran amok"**  
Soldiers also came upon "rape houses" smeared with the blood of West Pakistani women. Nude women's bodies had Bangla Desh flags stuck in them.

Pictures of live, but mutilated West Pakistani and East Pakistani loyalist boys were shown on television.

The command of one brigade was removed from a post, officials said, because his men ran amok in a spirit of vengeance after they saw the battered bodies of officers and men who had been chained to a jeep and driven across country until they died.

Miss Knight is not expected to receive a public reply to her letter, officials said, but she would be informed of the High Command's strict instructions against committing excesses.

What happened after the Army went into action on March 25 was not important, compared to the extreme restraint shown by the Army during the 25 days of Awami League violence. That restraint, said a spokesman, was only possible in a highly disciplined army. In that context he pointed out that British soldiers have invariably shown less restraint under lesser provocation and committed greater excesses in any former colony or protectorate.

Readers' Letters and Editorial Comment—P14



"Never mind all that — give us a kiss!"

## Time running out for Mid-East peace hopes

By RICHARD BEESTON in Washington

AMERICA is making new efforts in Egypt and head of Arab plans to dump the United States peace initiative and return the whole matter to the United Nations.

The failure of the Nixon Administration to reach any of the goals set over a year ago for a Middle East settlement has also aroused growing impatience from the Russians, the French, and to a lesser extent, the British.

The United Nations mediator, Dr Gunnar Jarring, who agreed to bow out last year in order to allow America to pursue the Middle East peace plan of Mr Rogers, United States Secretary of State, is also reported to have become increasingly disillusioned with America.

If the latest American approach fails and hopes have not been fainter since the Rogers plan was launched, there will be four possible lines of action:  
1 Reactivation of the Big Four approach.  
2 Renewal of the Jarring mission.  
3 A decision by Egypt to raise the matter at the Security Council.

4 Egypt could decide to go to the General Assembly.  
What is clear is that America now has not much time left to deliver, before the whole Middle East problem goes back into the melting pot, posing a direct threat of a renewal of the Egyptian shooting war.

**Strained relations**  
The good will and hopes generated in Egypt by the visit of Mr Rogers to Cairo in May has now evaporated and relations between the two countries are very strained. Egypt was given the impression that America would be able to bring about an Israeli withdrawal from at least part of the Sinai peninsula but no progress has been made.

Things were made worse by America's repudiation of a memorandum handed to the Egyptian Government by Washington's Chief Representative in Cairo, Mr Donald Bergus, an Israeli withdrawal from at least part of the Sinai peninsula but no progress has been made.

American assertions that the memo represented merely the personal views of Mr Bergus and not official policy were felt neither in Cairo nor Tel Aviv.

Mr Bergus and the head of the State Department's Egyptian desk, Mr Michael Serner, began talks in Cairo yesterday in an effort to break the Middle East deadlock. But it appears unlikely that there will be any concessions from Israel.

In an effort to try to obtain the necessary concessions to justify a renewal of Egypt-Israel negotiations, plans have been drawn up to send to Israel later this week the State Department's Assistant Secretary for Middle East Affairs, Mr Joseph Sisco.

**Little enthusiasm**  
Israel, however, is showing little enthusiasm for Mr Sisco's visit at this stage and he is now likely to postpone the trip until he sees what progress, if any, is made in the Cairo talks.

According to diplomatic sources in Washington one of the main reasons for the failure to date of the Rogers plan was the belief that Israel, without pressure, would voluntarily trade most of the Sinai Peninsula for a peace settlement.

It was not anticipated that Mrs Golda Meir, Israeli Prime Minister, would take so inflexible a line, and so far America has failed to obtain any concessions from Britain, France and the Arab countries, in order to exert any pressure on Israel to compromise.

Israel has now presented America with a big new challenge list of arms and aircraft which she claims are necessary to reduce the Middle East power balance.

## 12-STORY PLUNGE

By Our Benidorm Correspondent

Mr Peter Sanders, about 20, of Benidorm, died yesterday in a 12-storey plunge from the balcony of his hotel room in Benidorm, Spain, within hours of arriving at the resort.

## HANOI BACKS COMMUNIST PURGES

By T. ARBUCKLE in Vientiane, South Laos

PURGES of local Communist parties in an effort to build stronger and more dedicated national groups is widespread in South-East Asia with North Vietnamese support.

In Laos, Hanoi is weeding out weaker and more ineffective people to build a stronger military and political front. Lao men directly under North Vietnamese control.

Defectors are killed before they can reach Government lines with information.  
The same tactics are being employed also in Thailand, in South Vietnam, where Hanoi is building up the Viet Cong after the heavy losses at Tet in 1968, and in Cambodia.

Patrol Lan officers, including Gen. Phomma, commander of the South Laos fourth region, have been killed by the North Vietnamese, according to defectors arriving in Pakse.

They also reported that Hanoi appeared to be supporting Kavoune, a rival of Prince Souphannouvong, titular head of the Laos Communist party, in a struggle for the leadership.

One defector, who reached Pakse despite ambushes by North Vietnamese, said yesterday: "The Vietnamese treated us well until after the Indochina summit meeting between Pham Van Dong, Prince Sihanouk and Prince Souphannouvong. But Prince Souphannouvong came back with nothing the Vietnamese started to give us orders and some of our officers were executed."

## TOO MANY SEEK ELECTION IN SOUTH VIETNAM

By Our Saigon Correspondent

A total of 147 applications to run in the coming House of Representatives elections in August has been received in the Saigon area, which is only entitled to 15 seats in Congress.

More applications are coming according to sources at the Interior Ministry, who said there might be over 200 candidates running in the election in Saigon "making it impossible for the average voter to cast his ballot in a sensible way."

Initial reports from the provinces they added, seem to point to an equally serious problem and the crisis might prove unmanageable if the Viet Cong should decide to join in the race—however indirectly—by sponsoring some of the candidates.

## Labour plea to U.S.

Our Political Staff writes: Nearly 100 Labour MPs and Peers have signed a petition urging American withdrawal from Vietnam. It will be taken to Washington and presented to Members of Congress by two MPs who will be chosen next week.

## VIETNAM SERIES ENDS IN U.S.

By Our Washington Staff  
Disclosures in the American Press about the origins of the Vietnam War, based on the once-secret Defense Department study, subsided yesterday as the New York Times concluded its controversial series.

Mr William Macomber, deputy Under-Secretary of State, said later in a television interview that the New York Times' may have "printed some indirect material, but none had appeared in other newspapers."

## RUSSIANS IN MALTA FOR TALKS

By HAROLD SIEVE in Malta

MR SMIRNOVSKY, Russian Ambassador in London, and also accredited to Malta, flew to the island yesterday amid unconfirmed reports that Moscow may shortly seek a permanent mission there.

The Ambassador is on his first visit since Mr Don Mintoff, the Socialist Prime Minister, was elected. During his two-day stay he is scheduled to meet Dr Buttigieg, the Justice Minister, and Dr Huxley, Minister responsible for economic development.

No appointment with Mr Mintoff has been announced. Mr Smirnovsky, who was accompanied by his wife and two aides, refused to make any comment on arrival.

**Russian presence**  
The possibility of the Russians establishing a diplomatic presence in Malta has been a topic in the past but received little or no encouragement from Dr Borg Olivier's previous Nationalist Government.

It is believed negotiations are going on for renting a villa for the Russian envoys who at the being granted will probably be consular and commercial attaches with Mr Smirnovsky remaining as dual Ambassador.

The notion of Russian diplomats prowling about the island has always sent cold shivers down Nato spines. The feeling is growing that the days of Nato's Southern Naval Command in the island are numbered by Mr Mintoff's election.

Nato's status in Malta has never been clearly defined. The Command was set up during British colonial rule and inherited on independence by the Nationalist Administration.

The only legal tie is in the form of a joint declaration by Malta and the Nato Council in 1963 for joint consultation in the event of the island's security and political independence being threatened.

## U.S. WARNING ON CHARTER FLIGHTS

By Our New York Staff

Federal aviation officials yesterday warned British and European charter airlines planning to cross the Atlantic on charter flights to check the credentials of both the chartering organization and the companies providing the aircraft.

Charter companies operating to the United States are under American aviation regulations. Though the flight may have been planned in the country of origin, a blatant violation of regulations could lead to the cancellation of the return flight.

A spokesman for the Civil Aeronautics Board said yesterday that while there had been no action on American airlines in the recent British aviation, the CAB was pressing a continuing programme to enforce the regulations.

## APOLLO CREW IN ISOLATION

By Our New York Staff

The three Apollo 15 astronauts, Col David Scott, Lt Col James Irwin and Major Alfred Worden began three weeks almost total isolation yesterday at Cape Kennedy to minimise the risk of infection or illness before their flight to the Moon on July 26.

The isolation for astronauts was begun after one of the Apollo 15 crew had to be replaced because he had been exposed to German measles. Their wives are allowed to visit them, but their children can talk to them only through glass partitions.

## JORDAN FREEDOM ARMY PURGE

By Our Beirut Correspondent

Four officers and a number of NCOs of the Palestine Liberation Army were discharged from the Army yesterday for trying to take over forces in Jordan, Col Othman Haddad, Army Chief of Staff, announced in Beirut.

A Beirut newspaper, the Right-wing daily Al-Fajr, reported that all Communists, officers whether supporting Russia or China, had been purged from the Army.

## BANDA NAMED AS PRESIDENT FOR LIFE

By Our Staff Correspondent in Salisbury

Dr Banda, 64, was sworn in as Life-President of Malawi in Salisbury yesterday by Mr James Skinner, the British-born Chief Justice, during celebrations marking the seventh anniversary of Malawi's independence.

A Bill passed earlier this year provides for a tribunal of three Cabinet Ministers to rule the country if elections can be held if it should die.

Dr Banda, once regarded as the father-figure of a revolution now severely criticised by most of Black Africa for his policy of friendship and co-operation with South Africa.

## SCOTLAND YARD PLEA TO IDENTIFY MAN

By Our Crime Staff

Scotland Yard appealed last night for help in identifying a man suffering from amnesia who walked into the casualty department of New End Hospital, Hampstead, five days ago. He had been transferred to the Hallowell Hospital, New Southgate.

He is aged about 28 and is said to be "very intelligent," speaking fluent French, German, Spanish and Italian. He has a Scottish accent and repeats the motto of the Royal Signals "Carro Cito." He can recall travelling to many parts of the world and frequently mentions the name "Margaret Brown."

He is 5ft 10in tall with brown hair and bushy sideburns, a medium build with a flat complexion. He was wearing a green check shirt, white shirt and a black tie with a yellow strip and a coat of arms.

## ROME SPIES JAILED

By Our Rome Correspondent

Four people were convicted in Rome yesterday of passing confidential information about Italian foreign policy to Russia. Lucio Quarantelli, a business consultant, was a former spy years while the others, two of them Foreign Ministry employees, were jailed for a total of nine years.

## Suspended sentence

In Lausanne, Marcel Buttex, 53, a former city official, was given a 15-month suspended sentence on charges of spying for Russia. He was also fined 2,000 Swiss francs (about £200) but this too was suspended.—Reuter.

## 3 BRITONS KILLED

By Our Bonn Staff

Three Britons were killed in a crash on the Hanover autobahn between Beckum and Eschwege yesterday. One was man working for the British forces and the others were the wife and child of a soldier. Names were not released.

# Syria to get 50 pc more in oil fees

By JOHN RIDLEY Diplomatic Staff

SYRIA announced yesterday a new agreement with the Western-owned Iraq Petroleum Company pushing up transit royalties by more than 50 per cent.

The annual royalties paid to Syria will rise from £22.4 million to £34.4 million.

The company, owned by British, Dutch and French oil interests, also agreed to raise its flow of oil from the end of 1972 so as to increase Syria's royalties to more than £56 million a year.

The new pact also stipulates that the company will pay its royalties on a monthly basis, instead of quarterly. This will improve the Syrian Government's financial liquidity in both hard and local currency.

## Talks breakdown

The agreement with the Iraq Petroleum Company was announced in a joint statement by Dr Mustafa Haddad, Syrian Minister of Oil and Electricity, and Dr Nourallah, the Finance Minister. The agreement follows a breakdown in the talks last week, because of what Syria called the "intransigence on the part of the Iraq Petroleum Company."

The talks were followed by an anti-monopolies Press campaign against the company with scarcely veiled threats of a shutdown of its 500-mile pipeline system from Iraq to the Mediterranean terminals at Basra in Syria and Tripoli.

The pipelines were closed down for three months before the last agreement with the Iraq Petroleum in 1967, which also gave Syria a 50 per cent. increase in royalties. The pipelines carry more than 1,100,000 barrels of Iraqi crude oil to Western Europe daily.

There was no immediate comment on the Syrian announcement from the Iraq Petroleum Company in London last night.

## JORDAN FREEDOM ARMY PURGE

By Our Beirut Correspondent

Four officers and a number of NCOs of the Palestine Liberation Army were discharged from the Army yesterday for trying to take over forces in Jordan, Col Othman Haddad, Army Chief of Staff, announced in Beirut.

A Beirut newspaper, the Right-wing daily Al-Fajr, reported that all Communists, officers whether supporting Russia or China, had been purged from the Army.

## BANDA NAMED AS PRESIDENT FOR LIFE

By Our Staff Correspondent in Salisbury

Dr Banda, 64, was sworn in as Life-President of Malawi in Salisbury yesterday by Mr James Skinner, the British-born Chief Justice, during celebrations marking the seventh anniversary of Malawi's independence.

A Bill passed earlier this year provides for a tribunal of three Cabinet Ministers to rule the country if elections can be held if it should die.

Dr Banda, once regarded as the father-figure of a revolution now severely criticised by most of Black Africa for his policy of friendship and co-operation with South Africa.

## SCOTLAND YARD PLEA TO IDENTIFY MAN

By Our Crime Staff

Scotland Yard appealed last night for help in identifying a man suffering from amnesia who walked into the casualty department of New End Hospital, Hampstead, five days ago. He had been transferred to the Hallowell Hospital, New Southgate.

He is aged about 28 and is said to be "very intelligent," speaking fluent French, German, Spanish and Italian. He has a Scottish accent and repeats the motto of the Royal Signals "Carro Cito." He can recall travelling to many parts of the world and frequently mentions the name "Margaret Brown."

He is 5ft 10in tall with brown hair and bushy sideburns, a medium build with a flat complexion. He was wearing a green check shirt, white shirt and a black tie with a yellow strip and a coat of arms.

## ROME SPIES JAILED

By Our Rome Correspondent

Four people were convicted in Rome yesterday of passing confidential information about Italian foreign policy to Russia. Lucio Quarantelli, a business consultant, was a former spy years while the others, two of them Foreign Ministry employees, were jailed for a total of nine years.

## Suspended sentence

In Lausanne, Marcel Buttex, 53, a former city official, was given a 15-month suspended sentence on charges of spying for Russia. He was also fined 2,000 Swiss francs (about £200) but this too was suspended.—Reuter.

## 3 BRITONS KILLED

By Our Bonn Staff

Three Britons were killed in a crash on the Hanover autobahn between Beckum and Eschwege yesterday. One was man working for the British forces and the others were the wife and child of a soldier. Names were not released.



Yesterday in Parliament BARBER CONCEDES CAR TAX HELP FOR DISABLED

By OUR PARLIAMENTARY STAFF A CONCESSION for severely disabled people, whose injuries make it impossible for them to drive a vehicle was made by Mr Barber, Chancellor of the Exchequer, in the Commons last night.

Mr Barber accepted a new clause proposing that those disabled people who have to be driven and cared for by a full-time attendant should not pay vehicle excise duty. A number of Conservative MPs had said they would not vote for the Government if it opposed the proposal.

The Chancellor, whose announcement was greeted by loud cheering, added that the Government might reverse its decision if a review now going on found that the help might be given "in some other way."

Mr Barber intervened in the debate after more than 20 Members from the three main parties had supported the new clause.

Mr MARTEN (C., Banbury) moved an all-party new clause seeking road tax exemptions for a limited class of severely disabled people.

The new clause would exempt from vehicle excise duty a mechanically propelled vehicle fitted with controls enabling it to be driven by persons having a particular disability or a vehicle adapted for use by persons having a particular disability incapacitating them in the use of their limbs making it necessary for them to be driven and cared for by a full-time constant attendant.

Mr Marten, who said such vehicles would be easily recognisable, quoted from two speeches made in support of a similar new clause on a Finance Bill two years ago.

He said the speeches were made by Mr Macmillan, now Chief Secretary to the Treasury, and Mr Jenkin, Financial Secretary to the Treasury. "I hope what they said then they will honour now."

Mr P. PRICE (Lab., West-houghton) said there appeared to be a general consensus that the House should do something sensible by putting a small reform on the Statute Book which would give a great deal of happiness to a small proportion of our citizens who suffered great disability.

There was a feeling in the House that there should be a greater liberalisation in this affluent society which, with all its troubles, was still affluent. Mr CLARK (C. Surrey) said the House was only talking about "a miserable £30,000 or £40,000."

It was ludicrous, on humanitarian and economic grounds, to have this small percentage of the population forced to stay at home because they had no mobility.

Mr TORNEY (Lab. Bradford, S.) said he had seen unfortunate people who were forced to live "like cabbages" in one room. Mr Marten's proposal would not cost more than a tiny percentage of a warship.

Mr HORDERN (C. Durham) said it was not right nor, in the long run, tolerable that a view expressed and voted upon very strongly in Opposition should be changed just because the party happened to be in Government.

"Step to just society" Mr CORMACK (C., Carmoed) said the Government could take a small but significant step towards the establishment of a just society by accepting the new clause. "The numbers are few, the amount of money is negligible, but the need of these few people is enormous."

Unless the Government could give wholehearted support to the new clause he would find it totally impossible to support them in the lobbies. Mr BOSCAWEN (C., Wells) said there was "charitable and

Challenge on SET grocery price cuts 'not unfair practice'

By OUR PARLIAMENTARY STAFF MR BARBER, Chancellor of the Exchequer, was challenged to defend the claim that the reduction in selective employment tax would result in lower retail prices, in the Commons yesterday.

Sir JOHN LANGFORD-HOLT (C., Shrewsbury) asked him to comment on a statement by Mr Reeves-Smith, of the National Grocers' Federation, that the assumption that the price would significantly affect prices was "totally misleading."

Mr BARBER said it was interesting to see what Mr Reeves-Smith had said in 1966 when SET was introduced. He had then observed that the average British housewife spent £5 to £6 a week on food and that the whole would put £3 6d on her weekly bill.

Mr ROY JENKINS, Opposition spokesman on financial affairs, asked Mr Barber how many occasions in past years he had quoted the Grocer with approval. (Lists of food price increases appear in the Grocer weekly.)

Mr BARBER: A quotation from the same Mr Reeves-Smith is relevant. After the Budget in 1968 he said: "The Chancellor, by increasing SET and vehicle and petrol duties, has effectively determined that retail prices of food will rise dramatically."

"He might have added that a stroke," Mr Barber added. Equally unpalatable Mr WILSON, Leader of the Opposition: "If you will not answer Mr Jenkin's question, will you ask the Grocer to answer it himself?"

Mr BARBER: I can assure you that Mr Reeves-Smith has made a number of statements which would be equally unpalatable to you. I take care myself not to refer to the Grocer.

There was a series of calls for a referendum, including two from Conservative backbenchers. Mr DYKES (C., Barrow, E.) asked about the possibility of relaxing hire purchase restrictions, and Mr HUNT (C., Bromley) urged that purchase tax be reduced.

He told Mr Macmillan, Chief Secretary to the Treasury: "While we are prepared to wait a little longer for further Government action, will you tell the Chancellor that our patience in this matter is not inexhaustible?"

Mr MACMILLAN, rejecting the suggestion, said the situation was being kept under review. "If I had the power to take action to stimulate the economy, it is necessary we shall not hesitate to take it."

Continued from preceding column free to reverse its decision if it should conclude it was preferable to provide help in some other way.

Mr ALFRED MORRIS (Lab., Wythenshaw) said that while speaking from the Opposition Despatch Box he knew he reflected the feelings of MPs on both sides in welcoming the important concessions announced.

The new clause was approved. Estate duty liability Mr CLARK (C. Surrey, E.) moved a new clause under which up to 10 per cent of estate duty liability could be discharged by the surrender to the Exchequer of any Government stock at its par value.

Many small savers had seen great erosion of the value of their gilt edged stock. If this concession were granted, it would boost the value of the stock.

Rejecting the proposal, Mr HIGGINS, Minister of State, Treasury, said it would infringe the long-established principle that holders of Government securities should be treated alike, nor did he think it would have a significant effect on the market.

The new clause was negatived. The debate was continued.

House of Lords THE LADIES EMBARRASS HEATH

By OUR PARLIAMENTARY STAFF THE Government could not accept that any form of pressure exerted on workers by an employer to persuade them to discontinue strike action should be regarded as unfair, Lord DRUMALBYN, Minister without Portfolio, told the Opposition in the Lords yesterday.

He was rejecting a Labour amendment to the Industrial Relations Bill making it an unfair industrial practice for an employer to exercise pressure on workers for participating in a strike or other industrial action.

Moved by Lord STOW HILL (Lab.), the amendment: also sought specifically to prevent employers from discouraging workers from acting in accordance with recognised union procedures and decisions in a strike situation.

Lord Stow Hill said it was "utterly discouraging" to order union leadership if, while a union was trying to go through its procedures, an employer embarked on a course of action which might result in pressure being brought on workers to disregard union decisions.

Lord BROWN (Lab.) argued that the amendment might inhibit employers from explaining their action to a threatened strike position to their workers.

"If this amendment were carried I would be very distressed. You cannot limit the freedom of managers to do what is in essence their duty."

Inducement offers Lord DRUMALBYN, replying, said that on the one hand the amendment sought to prevent an employer from offering an inducement to workers to terminate their union membership or discontinue their union activities.

On the other it sought to prevent the employer from bringing any pressure to bear on workers to discontinue a strike, or before a strike.

The first objective was fully met by an amendment agreed earlier. "What we cannot accept is the implication that any form of pressure exerted on workers by an employer to persuade them to discontinue their action should be regarded as unfair."

If a number of workers were persuaded by an employer's improved offer to return to work contrary to union instructions, the employer would, under the amendment, be held to have engaged in an unfair industrial practice. That was going too far.

Lord DELACOURT-SMITH (Lab.) said Lord Drumalbyn's speech was a masterpiece. There was no very great desire to hold the balance between employers and trade unions; in the critical kind of situation with which the amendment sought to deal.

Lord DRUMALBYN: I find it very difficult to see why an employer should be put in a position to do everything he possibly can to prevent a damaging strike.

The amendment was defeated by 106-58, Government majority 48.

Central problem During discussion of a clause on the legal enforceability of collective agreements, Lord DONOVAN, chairman of the Royal Commission on Trades Unions and Employers' Associations, commented:

"The problem with the Bill is that it makes these agreements legally enforceable but not against the parties who are now employed in breaking them. Legal enforceability is really something which diverts attention unnecessarily from the real problem which this Bill has to solve."

At the same time that legal enforceability was made a pre-emptive of the Bill went out of its way to show how easily the provision could be avoided.

WILSON Lord George-Brown SURPRISES FRENCH urges Six entry on Labour

By WALTER FARR, Common Market Correspondent LORD GEORGE-BROWN, the former Foreign Secretary, said in London yesterday, that a great deal of nonsense had been talked about increased prices in Britain due to entry into the Common Market.

Articles and speeches which suggested that every British worker was living on steak and strawberries and his wretched Continental brothers on scrag and stew were mischievous stuff, he said.

The point of the vast new tariff-free Common Market was that trade must flourish and increase, bringing with it higher wages which would not only cover price increases in some commodities but also leave some money over.

That was what we were all after. But it depended on increased growth in Britain. There was no other way.

Lord George-Brown was addressing a meeting of the European Movement at the House of Commons. He described the Labour party conference on Six entry to be held on July 17 as "an absurd exercise."

Reduces votes "To that conference I would say: 'Agree to go in, don't play the fool. Every conference you hold that declines to grasp the nettle just reduces our votes at home and our credibility abroad.'"

But if the Government's decision—as indeed you haven't at such a conference—then just take note."

"I address myself to the conference of the Labour party in the autumn at Brighton and I say to you: 'No matter what anybody tells you, this is the road for the British trade unionist and the British Socialist as it is for every trade unionist and every socialist in the Western European world.'"

After describing the challenge of a huge integrated Common Market to British industry to realise its full potential, he said: "What have we to fear from this?"

What has happened to our confidence? We do not, surely, have to countenance anything but the British worker cannot hold his own in Europe."

Entry into the market would be in the overwhelming interest of the majority of people in this country. Peterborough—P14

Britain in Europe: No. 5—The Communist View Russia unhappy about bigger Six

By STEPHEN CONSTANT Communist Affairs Staff THE attitude of Russia and the Communist countries of Eastern Europe to the enlargement of the Common Market was predictable.

The moment the green light lit up for Britain, the Communist Press and radio went into top gear.

Britain's entry had nothing to do with the interests of the working people, but only those of big business. Amid the bluster, considerable worry was expressed in these words by a Radio Moscow commentator:

"In our time the Socialist community has become such a mighty force that it now need not fear any imperialist blockade.

Nevertheless, the Socialist states, guided by the interests of peace and co-operation, oppose the policy of closed economic groupings, which limit international trade and increase tension on the Continent."

The Communists' awareness of the enlarged Community, with higher rates of growth, will ultimately boost trade with Eastern Europe, it is tempered by the likelihood of causing difficulties for the Soviet bloc's exports of agricultural produce from countries like Poland.

The Communists must also be aware of the danger of being left out in the cold following January, 1973, when the EEC Commission will conduct a joint commercial policy on behalf of its members and bilateral trade agreements between them and those outside who do not recognise the Community will be banned.

The example of maverick Yugoslavia, which has recognised the Community, and has thus been able to negotiate far better terms, must contribute to the Communists' complex view of the Community.

But while beginning to accept the Community in principle, Russia is certainly not happy about its enlargement. The reasons are mainly political.

For one, Russia is afraid that the success of EEC may become a strong magnet for East European countries who have a concrete need for advanced technology.

The further integration of Western Europe will also reduce Moscow's chances in sow disunity in the West in the economic, political and military fields.

Anything that increases West European unity is immediately decried by Moscow's propagandists as a continuation of a more "imperialist" policy. Conservative Governments joining the Common Market to an activation of the Nato military bloc.

They add that the shapers of British policy are not striving towards general European unity but towards the unity of the capitalist countries to confront the Socialist States.

It is this confrontation, and not the Anglo-French contradictions in the milk and chicken trade that creates the rift in Europe.

In its propaganda against new members, Moscow incessantly trots out one of its favourite themes: the main spectre of a Common Market dominated by West Germany.

But despite the fundamental opposition to the Common Market and its enlargement, there have been a few signs of a more flexible approach to what has been seen as a fait accompli by some of the East European countries.

Both Poland and Hungary exporters of foodstuffs, have tried to find ways of facing the new situation.

Commons Questions

Mr BARBER, Chancellor of the Exchequer, was challenged to defend the claim that the reduction in selective employment tax would result in lower retail prices, in the Commons yesterday.

Sir JOHN LANGFORD-HOLT (C., Shrewsbury) asked him to comment on a statement by Mr Reeves-Smith, of the National Grocers' Federation, that the assumption that the price would significantly affect prices was "totally misleading."

Mr BARBER said it was interesting to see what Mr Reeves-Smith had said in 1966 when SET was introduced. He had then observed that the average British housewife spent £5 to £6 a week on food and that the whole would put £3 6d on her weekly bill.

Mr ROY JENKINS, Opposition spokesman on financial affairs, asked Mr Barber how many occasions in past years he had quoted the Grocer with approval. (Lists of food price increases appear in the Grocer weekly.)

Mr BARBER: A quotation from the same Mr Reeves-Smith is relevant. After the Budget in 1968 he said: "The Chancellor, by increasing SET and vehicle and petrol duties, has effectively determined that retail prices of food will rise dramatically."

"He might have added that a stroke," Mr Barber added. Equally unpalatable Mr WILSON, Leader of the Opposition: "If you will not answer Mr Jenkin's question, will you ask the Grocer to answer it himself?"

Mr BARBER: I can assure you that Mr Reeves-Smith has made a number of statements which would be equally unpalatable to you. I take care myself not to refer to the Grocer.

There was a series of calls for a referendum, including two from Conservative backbenchers. Mr DYKES (C., Barrow, E.) asked about the possibility of relaxing hire purchase restrictions, and Mr HUNT (C., Bromley) urged that purchase tax be reduced.

He told Mr Macmillan, Chief Secretary to the Treasury: "While we are prepared to wait a little longer for further Government action, will you tell the Chancellor that our patience in this matter is not inexhaustible?"

Mr MACMILLAN, rejecting the suggestion, said the situation was being kept under review. "If I had the power to take action to stimulate the economy, it is necessary we shall not hesitate to take it."

Continued from preceding column free to reverse its decision if it should conclude it was preferable to provide help in some other way.

Mr ALFRED MORRIS (Lab., Wythenshaw) said that while speaking from the Opposition Despatch Box he knew he reflected the feelings of MPs on both sides in welcoming the important concessions announced.

The new clause was approved. Estate duty liability Mr CLARK (C. Surrey, E.) moved a new clause under which up to 10 per cent of estate duty liability could be discharged by the surrender to the Exchequer of any Government stock at its par value.

Many small savers had seen great erosion of the value of their gilt edged stock. If this concession were granted, it would boost the value of the stock.

Rejecting the proposal, Mr HIGGINS, Minister of State, Treasury, said it would infringe the long-established principle that holders of Government securities should be treated alike, nor did he think it would have a significant effect on the market.

The new clause was negatived. The debate was continued.

Central problem During discussion of a clause on the legal enforceability of collective agreements, Lord DONOVAN, chairman of the Royal Commission on Trades Unions and Employers' Associations, commented:

"The problem with the Bill is that it makes these agreements legally enforceable but not against the parties who are now employed in breaking them. Legal enforceability is really something which diverts attention unnecessarily from the real problem which this Bill has to solve."

At the same time that legal enforceability was made a pre-emptive of the Bill went out of its way to show how easily the provision could be avoided.

Inducement offers Lord DRUMALBYN, replying, said that on the one hand the amendment sought to prevent an employer from offering an inducement to workers to terminate their union membership or discontinue their union activities.

On the other it sought to prevent the employer from bringing any pressure to bear on workers to discontinue a strike, or before a strike.

The first objective was fully met by an amendment agreed earlier. "What we cannot accept is the implication that any form of pressure exerted on workers by an employer to persuade them to discontinue their action should be regarded as unfair."

If a number of workers were persuaded by an employer's improved offer to return to work contrary to union instructions, the employer would, under the amendment, be held to have engaged in an unfair industrial practice. That was going too far.

Lord DELACOURT-SMITH (Lab.) said Lord Drumalbyn's speech was a masterpiece. There was no very great desire to hold the balance between employers and trade unions; in the critical kind of situation with which the amendment sought to deal.

Lord DRUMALBYN: I find it very difficult to see why an employer should be put in a position to do everything he possibly can to prevent a damaging strike.

The amendment was defeated by 106-58, Government majority 48.

Central problem During discussion of a clause on the legal enforceability of collective agreements, Lord DONOVAN, chairman of the Royal Commission on Trades Unions and Employers' Associations, commented:

"The problem with the Bill is that it makes these agreements legally enforceable but not against the parties who are now employed in breaking them. Legal enforceability is really something which diverts attention unnecessarily from the real problem which this Bill has to solve."

At the same time that legal enforceability was made a pre-emptive of the Bill went out of its way to show how easily the provision could be avoided.

Inducement offers Lord DRUMALBYN, replying, said that on the one hand the amendment sought to prevent an employer from offering an inducement to workers to terminate their union membership or discontinue their union activities.

On the other it sought to prevent the employer from bringing any pressure to bear on workers to discontinue a strike, or before a strike.

The first objective was fully met by an amendment agreed earlier. "What we cannot accept is the implication that any form of pressure exerted on workers by an employer to persuade them to discontinue their action should be regarded as unfair."

If a number of workers were persuaded by an employer's improved offer to return to work contrary to union instructions, the employer would, under the amendment, be held to have engaged in an unfair industrial practice. That was going too far.

Lord DELACOURT-SMITH (Lab.) said Lord Drumalbyn's speech was a masterpiece. There was no very great desire to hold the balance between employers and trade unions; in the critical kind of situation with which the amendment sought to deal.

Lord DRUMALBYN: I find it very difficult to see why an employer should be put in a position to do everything he possibly can to prevent a damaging strike.

The amendment was defeated by 106-58, Government majority 48.

Central problem During discussion of a clause on the legal enforceability of collective agreements, Lord DONOVAN, chairman of the Royal Commission on Trades Unions and Employers' Associations, commented:

"The problem with the Bill is that it makes these agreements legally enforceable but not against the parties who are now employed in breaking them. Legal enforceability is really something which diverts attention unnecessarily from the real problem which this Bill has to solve."

At the same time that legal enforceability was made a pre-emptive of the Bill went out of its way to show how easily the provision could be avoided.

Inducement offers Lord DRUMALBYN, replying, said that on the one hand the amendment sought to prevent an employer from offering an inducement to workers to terminate their union membership or discontinue their union activities.

On the other it sought to prevent the employer from bringing any pressure to bear on workers to discontinue a strike, or before a strike.

The first objective was fully met by an amendment agreed earlier. "What we cannot accept is the implication that any form of pressure exerted on workers by an employer to persuade them to discontinue their action should be regarded as unfair."

If a number of workers were persuaded by an employer's improved offer to return to work contrary to union instructions, the employer would, under the amendment, be held to have engaged in an unfair industrial practice. That was going too far.

Lord DELACOURT-SMITH (Lab.) said Lord Drumalbyn's speech was a masterpiece. There was no very great desire to hold the balance between employers and trade unions; in the critical kind of situation with which the amendment sought to deal.

Lord DRUMALBYN: I find it very difficult to see why an employer should be put in a position to do everything he possibly can to prevent a damaging strike.

The amendment was defeated by 106-58, Government majority 48.

Central problem During discussion of a clause on the legal enforceability of collective agreements, Lord DONOVAN, chairman of the Royal Commission on Trades Unions and Employers' Associations, commented:

"The problem with the Bill is that it makes these agreements legally enforceable but not against the parties who are now employed in breaking them. Legal enforceability is really something which diverts attention unnecessarily from the real problem which this Bill has to solve."

At the same time that legal enforceability was made a pre-emptive of the Bill went out of its way to show how easily the provision could be avoided.

Inducement offers Lord DRUMALBYN, replying, said that on the one hand the amendment sought to prevent an employer from offering an inducement to workers to terminate their union membership or discontinue their union activities.

On the other it sought to prevent the employer from bringing any pressure to bear on workers to discontinue a strike, or before a strike.

The first objective was fully met by an amendment agreed earlier. "What we cannot accept is the implication that any form of pressure exerted on workers by an employer to persuade them to discontinue their action should be regarded as unfair."

If a number of workers were persuaded by an employer's improved offer to return to work contrary to union instructions, the employer would, under the amendment, be held to have engaged in an unfair industrial practice. That was going too far.

Lord DELACOURT-SMITH (Lab.) said Lord Drumalbyn's speech was a masterpiece. There was no very great desire to hold the balance between employers and trade unions; in the critical kind of situation with which the amendment sought to deal.

Lord DRUMALBYN: I find it very difficult to see why an employer should be put in a position to do everything he possibly can to prevent a damaging strike.

The amendment was defeated by 106-58, Government majority 48.

Central problem During discussion of a clause on the legal enforceability of collective agreements, Lord DONOVAN, chairman of the Royal Commission on Trades Unions and Employers' Associations, commented:

"The problem with the Bill is that it makes these agreements legally enforceable but not against the parties who are now employed in breaking them. Legal enforceability is really something which diverts attention unnecessarily from the real problem which this Bill has to solve."

At the same time that legal enforceability was made a pre-emptive of the Bill went out of its way to show how easily the provision could be avoided.

BUSINESS PROPOSITIONS

PROFIT 75% EXCLUSIVE AGENCY

THE NAME JOHN KNOX was unknown in Holiday Magic last year. He was a distributor of world wide trade and reputation for his products. He is now a professional. He is now a professional. He is now a professional.

WORLD WIDE VEHICLE WASHES

YOUR OWN BUSINESS, POTENTIAL £100,000 per annum. No product investment. No stock. No premises. No employees. No advertising. No overheads. No competition.

AGENCIES

ADDITIONAL AGENCIES

CAN YOU HELP US to sell to 100,000,000 people?

MARKETING IN THE E.C.

TWO SUCCESSFUL DIRECTORS

EXPANDING COMPANY

CLOTH MERCHANTS

A LIMITED COMPANY for ECU

MONEY IS BIG BUSINESS

EDUCATIONAL

ST. GODRIC'S

READ FOR A DEGREE

COOKS SCHOLASTIC SERVICE

WOLSELEY HALL

PASS YOUR G.C.E.

INTERNATIONAL CORRESPONDENCE SCHOOLS

THE RAPID RESULTS COLLEGE

CATHERINE JUDSON

11-PLUS SELECTION

CRIPPLEGATE SECRETARIAL COLLEGE

ARTICLE OR STORY WRITING

ANNE GODDEN SECRETARIAL COLLEGE

G.C.E. PREPARATION

DAVID LAING & BICK

SITUATIONS VACANT

GENERAL

AREA SALES CONTROLLER

ASSISTANT BUYER

LECTURER IN COMPUTING

PRIVATE SCHOOLS AND TUTORS

GIRLS' PUBLIC SCHOOL

CRIPPLEGATE SECRETARIAL COLLEGE

ARTICLE OR STORY WRITING

ANNE GODDEN SECRETARIAL COLLEGE

G.C.E. PREPARATION

DAVID LAING & BICK

INTERNATIONAL CORRESPONDENCE SCHOOLS

THE RAPID RESULTS COLLEGE

CATHERINE JUDSON

ENGINEERING GROUP

INSURANCE

INSTRUMENT SALES

ASSISTANT BUYER

LECTURER IN COMPUTING

PRIVATE SCHOOLS AND TUTORS

GIRLS' PUBLIC SCHOOL

CRIPPLEGATE SECRETARIAL COLLEGE

ARTICLE OR STORY WRITING

ANNE GODDEN SECRETARIAL COLLEGE

G.C.E. PREPARATION

DA

SITUATIONS VACANT Continued from Preceding Page

GENERAL VOLUNTARY SERVICE OVERSEAS JUNIOR ADMINISTRATION OFFICERS Two vacancies will arise...

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

INTERNAL AUDITOR The 2nd Chief Group, leading department of Franchising, U.K. and abroad, requires an internal auditor to review the operations of franchisees by personal contact...

MAN AGED 35 to 45, required for duties involving office work and some field work...

MORTGAGE ASSISTANT Continued growth of the mortgage industry has created a number of vacancies...

ACCOUNTANT QUALIFIED To suit knowledge and administrative experience in the mortgage industry...

ACCOUNTANCY ASSISTANT A forward looking Company requires a fully qualified Accountancy Assistant...

PORTFOLIO SECRETARY A merchant bank wishes to appoint a Portfolio Secretary...

TECHNICAL ENGINEERING Design, Development, Production, Maintenance, Repair, Installation.

COMMERCIAL Accountancy, Computers, Personnel, Training, Administration, G.R.S. are professional Recruitment Consultants...

TIME RECORDER SERVICEMAN Wanted for Cape Town. Reliable man, 35-40, fully conversant with time recording systems...

THE TRANSPORT FERRY SERVICE recruit training staff to supervise and coordinate the operations of the ferry service...

ACCOUNTANT ACCOUNTS ASSISTANT (Male) required by City firm of accountants for the preparation of accounts...

CREDIT CONTROLLERS are required by OVERSEAS CONTAINERS LIMITED Candidates should have experience of credit control...

COMPUTER STAFF A MAJOR National Enterprise seeks a computer staff to assist in the development of a computer system...

MANAGEMENT AND EXECUTIVE A MAJOR National Enterprise seeks a management and executive staff to assist in the development of a computer system...

ACCOUNTING ASSISTANT (Male) required by City firm of accountants for the preparation of accounts...

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

FINANCIAL ACCOUNTANT Essex circa £25,000 per annum. Successful candidate will have experience in financial accounting...

ASSISTANT MANAGER Will know West End premises in the City. Successful candidate will have experience in financial accounting...

INTERNAL AUDITOR The 2nd Chief Group, leading department of Franchising, U.K. and abroad, requires an internal auditor to review the operations of franchisees by personal contact...

MAN AGED 35 to 45, required for duties involving office work and some field work...

MORTGAGE ASSISTANT Continued growth of the mortgage industry has created a number of vacancies...

ACCOUNTANT QUALIFIED To suit knowledge and administrative experience in the mortgage industry...

ACCOUNTANCY ASSISTANT A forward looking Company requires a fully qualified Accountancy Assistant...

PORTFOLIO SECRETARY A merchant bank wishes to appoint a Portfolio Secretary...

TECHNICAL ENGINEERING Design, Development, Production, Maintenance, Repair, Installation.

COMMERCIAL Accountancy, Computers, Personnel, Training, Administration, G.R.S. are professional Recruitment Consultants...

TIME RECORDER SERVICEMAN Wanted for Cape Town. Reliable man, 35-40, fully conversant with time recording systems...

THE TRANSPORT FERRY SERVICE recruit training staff to supervise and coordinate the operations of the ferry service...

ACCOUNTANT ACCOUNTS ASSISTANT (Male) required by City firm of accountants for the preparation of accounts...

CREDIT CONTROLLERS are required by OVERSEAS CONTAINERS LIMITED Candidates should have experience of credit control...

COMPUTER STAFF A MAJOR National Enterprise seeks a computer staff to assist in the development of a computer system...

MANAGEMENT AND EXECUTIVE A MAJOR National Enterprise seeks a management and executive staff to assist in the development of a computer system...

ACCOUNTING ASSISTANT (Male) required by City firm of accountants for the preparation of accounts...

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

CIVIL ENGINEER MARINE WORKS Required by Reader (Imperial) for the design and construction of marine structures...

COMMONWEALTH OF CLERK OF WORKS £1,800-£1,776 Salary under Review. A vacancy exists in the Commonwealth of Independent States...

INDUSTRIAL SALES MANAGER Opportunity for Sales Manager in the Industrial Sector. Successful candidate will have experience in industrial sales...

MANAGEMENT ACCOUNTANT Past proving ability of public accountancy and financial management. Successful candidate will have experience in management accounting...

MANAGER BRENTFORD NYLONS LTD. The successful candidate will have experience in the management of a large manufacturing plant...

NEWLY QUALIFIED DEPUTY MANAGER WOLVERHAMPTON RETAIL DEPARTMENT (Former Post Office) The successful candidate will have experience in retail management...

TRAVEL AGENT Mr. W. G. O'Connell, Retail Stores Director, requires a Travel Agent for the management of a large travel agency...

MANAGERIAL ASSISTANT Lady or gentleman required for the management of a large retail store...

HEATING AND VENTILATION £1,500-£2,000. Cosmo, 754. Heating and Ventilation Engineers required for the design and construction of heating and ventilation systems...

MARKETING ASSISTANT age 23/30 preferably Great Britain. Successful candidate will have experience in marketing and sales promotion...

CONFERENCE AND INCENTIVE LTD. 66-68, Manzan St., W.1. We are an international company with a reputation for the organization of conferences and incentive trips...

PROJECT ANALYST CONOCO EUROPE Limited has a vacancy for a Project Analyst in the design and construction of oil refineries...

AUDIT/TAX M.K. OVERSEAS BARRISON & WILLS (City) Barrison & Wills (City) are professional accountants and tax specialists...

TRAINER ACCOUNTANTS £1,500 + The Lex Service Group is a leading provider of training and consultancy services for accountants...

WORKS MANAGER The main manufacturing plant of a large engineering firm requires a Works Manager to oversee the production and maintenance of machinery...

ENGINEERS AND DRAUGHTSMEN A BACKING FOR R.C. CIVIL ENGINEERS AND DRAUGHTSMEN. Successful candidate will have experience in civil engineering and draughtsmanship...

SENIOR ESTIMATOR This additional appointment is for a Senior Estimator to be responsible for the preparation and submission of estimates for large-scale construction projects...

SALES CONTRACTS ENGINEER Values & Pipe Support. Successful candidate will have experience in the design and construction of sales contracts and pipe support systems...

SENIOR DESIGNER DETAILERS In the design and construction of large-scale engineering projects, we require Senior Designers and Detailers to be responsible for the design and construction of complex mechanical components...

SOUTH AFRICA The leading supplier of electrical equipment and services in South Africa. Successful candidate will have experience in electrical engineering and sales...

WILTSHIRE CONSTABULARY VEHICLE FLEET ENGINEER (Police H.Q. Devices) £2186-2556 (pay award pending). Must be experienced in garage and fleet management, cost control, operation of fleet and development and design work...

UNIVERSITIES, COLLEGES, ETC. LECTURER IN TEXTILE SCIENCE AND TECHNOLOGY. Applications are invited for the post of Lecturer in Textile Science and Technology at the University of New Zealand...

RESEARCH STUDENTSHIP Applied mechanics of energy absorption in rear vehicle collisions. Applications are invited from students in mechanical engineering...

CHEMISTS National Organization of the Chemical Industry. Successful candidate will have experience in chemical engineering and research...

TEACHER IN CARTON AND BOXMAKING The successful candidate will have experience in teaching and the management of a large industrial plant...

STAFFORDSHIRE COUNTY COUNCIL DEPARTMENT OF EDUCATION. Applications are invited for the post of Assistant Secretary for the Department of Education...

ADVISORY OFFICER Applicants must be suitably qualified to advise on the operation of the Department of Education...

RESEARCH TECHNICIAN (Senior Technician grade) required for the design and construction of research equipment...

LECTURERS II MECHANICAL AND CONTROL ENGINEERING. Applications are invited for the post of Lecturer in Mechanical and Control Engineering at the University of New Zealand...

SCIENTIFIC OFFICER A vacancy exists in the Scientific Division of the Department of Education for a Scientific Officer...

REPRESENTATIVES A large and established firm of representatives seeks experienced and energetic individuals to represent the firm in various geographical areas...

MANAGER FOR COMMERCIAL VEHICLE WORKSHOP Applicants should have previous experience in the management of a large commercial vehicle workshop...

MANAGEMENT AND EXECUTIVE A MAJOR National Enterprise seeks a management and executive staff to assist in the development of a computer system...

ACCOUNTING ASSISTANT (Male) required by City firm of accountants for the preparation of accounts...

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

OFFICIAL APPOINTMENTS

LONDON BOROUGH OF NEWHAM Rent Officer (Salary £2274-£2721 per annum inclusive of London Allowance). The following additional posts have been created in the Borough's Rent Officer Service...

ADMINISTRATIVE/REFERENCER (AP-2) - £1826-£1886 per annum inclusive of London Allowance. The duties of the post will include assisting in the supervision and administrative work of the office...

HOUSING IN CAMDEN A Senior Administrative Assistant (Salary £1,866-£2,259 per annum inclusive of London Allowance) is required for the Housing Department...

CHIEF QUANTITY SURVEYOR (Salary £2,410-£2,810 per annum inclusive of London Allowance). The successful candidate will be responsible for the supervision and control of the quantity surveying department...

THE UNIVERSITY OF MANCHESTER INSTITUTE OF SCIENCE AND TECHNOLOGY RESEARCH STUDENTSHIP Applied mechanics of energy absorption in rear vehicle collisions...

TEACHER IN CARTON AND BOXMAKING The successful candidate will have experience in teaching and the management of a large industrial plant...

STAFFORDSHIRE COUNTY COUNCIL DEPARTMENT OF EDUCATION. Applications are invited for the post of Assistant Secretary for the Department of Education...

ADVISORY OFFICER Applicants must be suitably qualified to advise on the operation of the Department of Education...

RESEARCH TECHNICIAN (Senior Technician grade) required for the design and construction of research equipment...

LECTURERS II MECHANICAL AND CONTROL ENGINEERING. Applications are invited for the post of Lecturer in Mechanical and Control Engineering at the University of New Zealand...

SCIENTIFIC OFFICER A vacancy exists in the Scientific Division of the Department of Education for a Scientific Officer...

REPRESENTATIVES A large and established firm of representatives seeks experienced and energetic individuals to represent the firm in various geographical areas...

MANAGER FOR COMMERCIAL VEHICLE WORKSHOP Applicants should have previous experience in the management of a large commercial vehicle workshop...

MANAGEMENT AND EXECUTIVE A MAJOR National Enterprise seeks a management and executive staff to assist in the development of a computer system...

ACCOUNTING ASSISTANT (Male) required by City firm of accountants for the preparation of accounts...

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.

ACCOUNTANT SHIPPING CLERK A vacancy exists in the London Office of the British & Silurian Glass Co. Ltd.









مكتبة من الأصل



The comfortable, self-contained cabin where the Prince of Wales will be accommodated at Dartmouth. It is occupied at present by Sub Lieut R. P. Barton. There is an

impressive view of the River Dart from the first floor window. Right: Cdr. D. Macey taking the salute during Divisions on the West Ramp.

PICTURES BY BECK

## Prince of Wales to have his own cabin at Dartmouth

By CDR N. E. WHITESTONE, Naval Correspondent

THE life of a junior officer at the Royal Naval College, Dartmouth, where the Prince of Wales goes in September, will be easier than it was in Prince Philip's time, immediately before the 1939-45 war.

A very senior officer was once asked what it was like to be a prisoner of war of the Japanese. "Not so bad if you've been to Dartmouth," he said. Those days are now over.

While his father and his grandfather as cadets slept in large dormitories, the Prince of Wales, like other sub lieutenants, will have a comfortably furnished cabin of his own.

### All-night leave

He will be able to take all-night leave, have a car, and make use of the bar in the sub lieutenants' ante-room, presided over by Mr "Wally" Turner, who has been at the college for 34 years.

He will share with three other officers the services of a steward, Mr Joseph Atkinson, a former petty officers' steward with 17 years' service.

As a graduate entry with some service experience, the Prince will spend only six weeks at the college before joining his first ship, the guided missile destroyer Norfolk, 5440 tons, commanded by Capt. J. W. D. Cook.

After nine months at sea, he will go before an examining board for confirmation as a sub lieutenant. He will then take a series of professional courses ashore before going back to sea to qualify for a watch-keeping certificate.

The captain of the college, Capt. A. G. Tait, stressed that the Prince of Wales would be given no special facilities. Certain security precautions, he said, were being taken, which he would not enlarge upon.



Mr Joseph Atkinson, who is to be the Prince's steward.

The Prince's tutor, Mr S. K. Armitstead, has been at the college for 16 years. He will advise him on his studies: at an evening session once a week.

Lectures on drugs are included in the leadership side of the course "to let them know the problems sailors might get mixed up with," an officer explained.

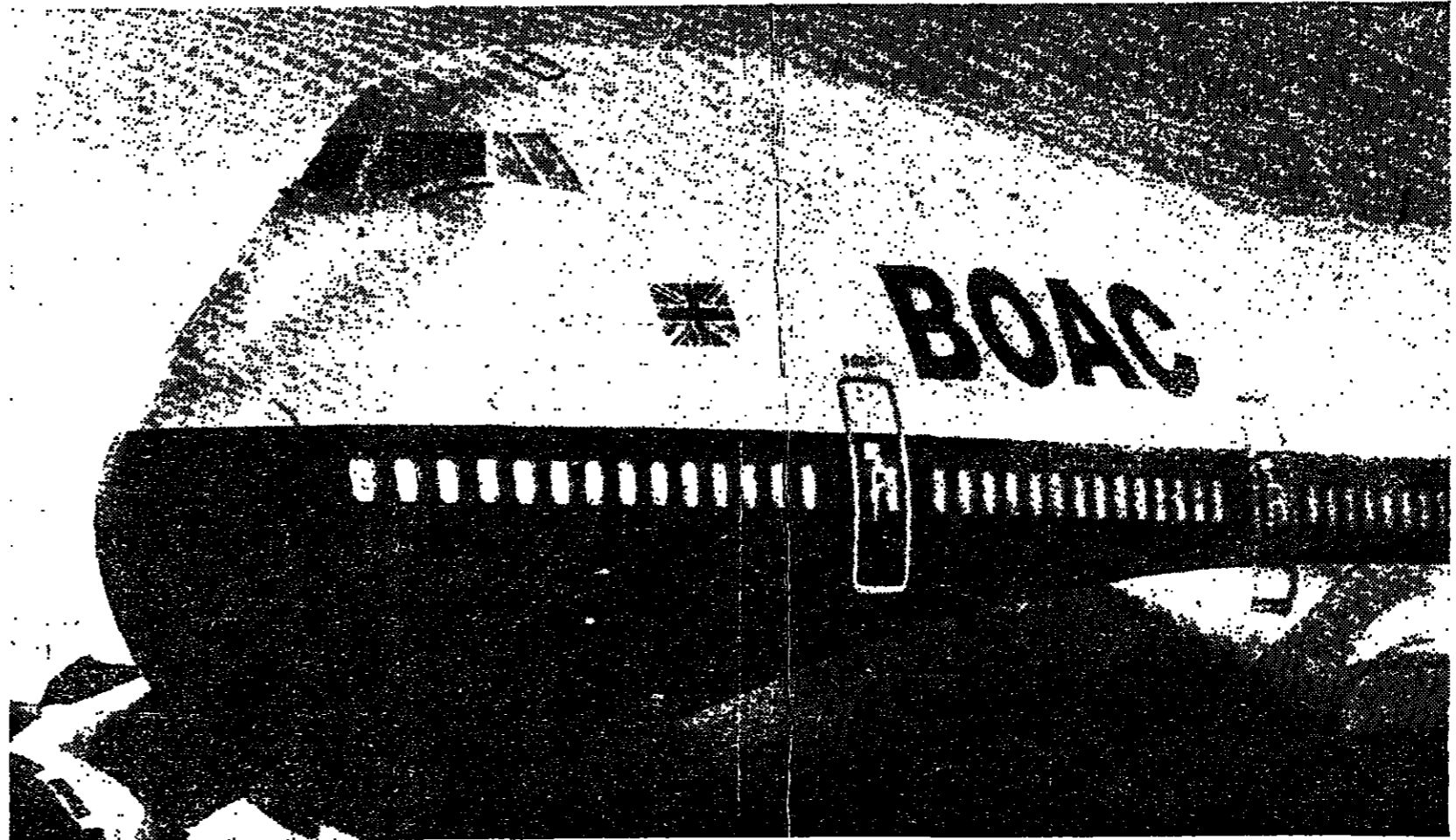
As an acting sub lieutenant he will receive just under £4.50 a day, out of which he will pay about £1 for messing and accommodation.

The Prince will be addressed by the staff and his fellow sub lieutenants as "Prince Charles." Cadets and ship's company will call him "Sir."



Mr S. K. Armitstead, who will be the Prince of Wales' tutor, teaching Malay in the language laboratory.

# BOAC announces a large addition to services to Canada.



From July 12th, BOAC 747s will fly daily from London to Montreal and Toronto—the only daily 747 service between the U.K. and Canada.

Take-off time is two in the afternoon.

During your flight you can sit back and, for a nominal charge, watch a good film or listen to your favourite music.

Or simply enjoy BOAC's famous 'nothing's-too-much-trouble' service.

This large new addition to our services to Canada means we now offer you a choice of 747s and 707s from London, and services from Manchester, Glasgow and Belfast.

Every single day of the week.

All the 747 needed was BOAC service.



COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE, July 6. His Excellency M. Lakhdar Brahimi...

Queen's Bodyguard of the Yeomen of the Guard were on duty.

Show at Stoneleigh Abbey today. His Royal Highness travelled in an aircraft of the Queen's Flight.

Captain Nicholas Barne was in attendance. Prince William, this evening, left London Airport for the Democratic Republic of the Congo...

His Excellency was accompanied by the following members of the Embassy...

The Duke of Edinburgh, as Chairman, this morning attended a meeting of the Council of the British Red Cross Society at Grosvenor Crescent.

On arrival at the airport, his Royal Highness was received by the Lord Mowbray and Stourton (Lord in Waiting)...

At the eastern end of Piccadilly the County Fire Office, the frontage up to the Piccadilly Hotel, and the buildings at the top of Lower Regent Street on both sides.

Sir Denis Greenhill (Permanent Under-Secretary of State for Foreign and Commonwealth Affairs)...

The Duke of Edinburgh was received upon arrival by the Right Hon. the Lord Mayor of London (Sir Peter Studd).

Princess Alexandra, Vice-President of the British Red Cross Society, was present at this morning's meeting of the Council at 9 Grosvenor Crescent.

This is one of the first sequels in the handling over of planning responsibility for Piccadilly by the Greater London Council.

Her Majesty received the Bishop of Chelmsford (the Right Rev. Albert Trillo)...

By command of the Queen, the Lord Mowbray and Stourton (Lord in Waiting) visited this morning at a meeting of the Council at 9 Grosvenor Crescent.

Princess Anne talking yesterday to guests attending the first of a series of garden parties given by the Queen and Prince Philip in the grounds of Buckingham Palace.

Character disregarded. Councillor Hugh Cubitt, chairman of Westminster town planning committee, said yesterday: "The need for action is underlined by large-scale developments such as Albion Court and Reed House..."

The Secretary of State for the Home Department administered the Oath.

Lord Rupert Nevill was in attendance. The Queen will attend a reception at St James's Palace on July 13 in celebration of the 70th anniversary of the Victoria League for Commonwealth Friendship.

RECEPTIONS. Lord Merrivale. In the absence of Lord Colyton, who is indisposed, Lord Merrivale will be accompanied by the Anglo-Portuguese Society held yesterday at the House of Lords.

Princess Anne talking yesterday to guests attending the first of a series of garden parties given by the Queen and Prince Philip in the grounds of Buckingham Palace.

The Queen and the Duke of Edinburgh gave an afternoon party in the garden of Buckingham Palace.

CLARENCE HOUSE, July 6. Ruth, Lady Fermoy has succeeded Mrs. Patrick Campbell-Preston as Lady-in-Waiting to Queen Elizabeth the Queen Mother.

RECEPTIONS. Lord Merrivale. In the absence of Lord Colyton, who is indisposed, Lord Merrivale will be accompanied by the Anglo-Portuguese Society held yesterday at the House of Lords.

Princess Anne talking yesterday to guests attending the first of a series of garden parties given by the Queen and Prince Philip in the grounds of Buckingham Palace.

Her Majesty's Body Guard of the Honourable Corps of Gentlemen-at-Arms and The

Princess Margaret, Countess of Snowdon, visited the North Riding of Yorkshire and in the morning opened Carlton Lodge, the National Association of Youth Clubs' centre near York.

RECEPTIONS. Lord Merrivale. In the absence of Lord Colyton, who is indisposed, Lord Merrivale will be accompanied by the Anglo-Portuguese Society held yesterday at the House of Lords.

Princess Anne talking yesterday to guests attending the first of a series of garden parties given by the Queen and Prince Philip in the grounds of Buckingham Palace.

Forthcoming Marriages

- Mr P. C. O. Kingsbury and Mrs H. M. von Seinhart Italy. The engagement is announced between Philip Charles Orlando...

- Mr N. J. Robertson and Miss C. M. T. Stevens. The marriage arranged between Neil James Robertson...

- Mr R. P. W. Blakely and Miss G. Ross-Tappin. The engagement is announced between Richard Paul Wallace...

- Mr J. M. Carbone and Miss J. Russell. The engagement is announced between John Michael Carbone...

- Mr M. J. Stewart and Miss L. T. Carragher. The engagement is announced between Michael James Stewart...

- Mr E. A. Barrett and Miss W. A. Barrett. The engagement is announced between Edward Albert Barrett...



PERSONAL. Private £1 per line. Charity Appeals 75p per line. Trade £2 per line. WHERE THERE'S A WILL... WALKER asked to protect Piccadilly... HOLIDAY ACCOMMODATION... WATCHDOG... WAY OF THE WORLD... UNIVERSITY NEWS... REGIONAL STAMPS... Obituary... PUBLIC NOTICES... ARTICLES FOR SALE... TODAY'S CLASSIFIED ADVERTISEMENTS





# CHILDREN TOLD 'ACT AS INFORMERS ON CRUELTY TO PETS'

By KENNETH CLARKE

CHILDREN who see their friends mistreating pets were urged by the Royal Society for the Prevention of Cruelty to Animals yesterday to act as "informers". A spokesman said the information would be treated in confidence.

Society officials are disturbed by the number of convictions for wilful cruelty that come before the courts. Their visits to schools are being increased to get the message over that animals "feel pain and need affection."

At the same time the Royal Society for the Protection of Birds is worried about a wave of killing and trapping wild birds. "This is the worst year yet we have had," said Mr. Ian Armstrong, the society's Northumberland representative.

Cases of cruelty to animals are coming to light almost daily. Yesterday two nine-month-old Alsatian puppies were dumped and left to die, tied together by their hind legs, on waste ground at Wednesbury, Staffs. The 300 RSPCA inspectors around the country are finding it difficult to maintain adequate surveillance during the current "run" of cases.

**"Sadistic streak"**  
Dr. Wild Sergeant, physician in Psychological Medicine at St Thomas's Hospital, London, said yesterday that he attributed the continuing cruelty to animals to a "tremendous sadistic streak in people, which is taken out on those who cannot defend themselves."

He said this was not a new phenomenon but was "inherent in human nature." About 40 per cent of cases reported to the authorities involve wilful cruelty and the RSPCA has had to investigate such horror stories as: An Alsatian dog tied to a lamp post, partially beaten to death, left for several hours while its owner watched television, and then finally killed; Deliberate starving of a dog for eight months until its bones, structure had completely disintegrated; Teenage boys catching cats, stringing them up from trees, swinging on their tails and finally cooking and eating them.

Other recent incidents involved a dog being soaked in petrol and set on fire, a pig thrown in a barrel of hot fat, and ducks being kicked to death. The dog soaked in petrol belonged to a girl of four, Jackie Backhurst, of Hookley, Essex, and had to be destroyed. One incident reported yesterday was from Devon, where vandals broke into a game



## HOSPITAL SHUT BY DISEASE

DAILY TELEGRAPH REPORTER  
A MATERNITY home at Melton, Suffolk, has been closed because of an outbreak of a contagious skin disease which can be fatal to babies.

Five mothers and their babies were sent home from the Phyllis Memorial Home on Sunday after their babies were found to have a severe seven-week-old boy now recovering in an Ipswich hospital. The results of tests on the other babies, mothers and staff at the 12-bed home are expected today.

But a hospital spokesman said yesterday: "There is no risk that the mothers and babies who have gone home will pass the disease on to their families. We have taken the emergency step of closing down the home to make sure it cannot possibly spread."

The home is being fumigated and cleaned throughout. It is expected to re-open tomorrow to expectant mothers after this work has been completed.

## DISEASE CAN KILL Spots and blisters form

OUR MEDICAL CONSULTANT writes: Ritter's Disease may be mild but in weak or premature infants death following scabies occurs. The disease often mottle the skin red around the mouth and spots appear in moist areas and body creases. Blisters also form. Mild cases clear with exposure to air and local aseptic therapy. More severe cases need antibiotic treatment and plenty of fluid.

## DRIVER OF CAR RAMMED BY POLICE FINED

The driver of a Land-Rover, stationary at traffic lights when a two-day-old police Volvo ran into it from behind, Nicholas Frost, 24, a theatrical designer, of Long Wharfedale, Leicestershire, was fined £12 by Lincoln magistrates yesterday for having inefficient stop lights and no excise licence.

A summons for having a defective ignition switch was dismissed, after Frost's solicitor, Mr. Gilbert Blades, said "I think the police are being very, very finicky. It may be because their new Volvo was damaged."

## COMMONS BEER GIFT

By Our Political Staff  
Two barrels of state-brewed beer from Carlisle were given away by the Commons refreshment department because the donor was anonymous. They went to the Press gallery where they were sold for charity. Dr. Reginald Bennet, Chairman of the Commons Catering Committee, said in a written answer yesterday.

## Satchmo, the man they called the greatest

DAILY TELEGRAPH REPORTER  
GRAVEL-VOICED Louis "Satchmo" Armstrong, who died at his home in New York yesterday two days after his 71st birthday, was generally regarded as the greatest jazz trumpeter of all time. He was born in New Orleans, the home of American jazz, and learned to play the cornet at the age of 13, when he was remanded to a walf's home for firing a revolver on New Year's Eve. He had been in poor health for several years. Last February he completed two weeks of appearances at New York's Waldorf-Astoria Hotel. The engagement strained his weak heart, and he spent 10 weeks in hospital. In the 1920s Armstrong pioneered a near-revolution in jazz. Until then, the whole band was the essential unit. He put the accent on solos, dominating the groups he played in by a combination of advanced technique and sheer force of personality. Under his leadership the whole emphasis of jazz was shifted towards individual expression.

## First platforms

After learning to play the cornet in the walf's home, Armstrong was taken under the wing of Joe "King" Oliver, the greatest of the early New Orleans cornet players. The streets, funerals and picnics were his first concert platforms. By 1925 Armstrong was leading a band, the Hot Five, and, later, the Hot Seven. The records made by these groups brought him fame all over the world.

## 447 APPLY FOR LONDON GUIDE COURSES

Applicants for the London Tourist Board's course for guides this year number 447, compared with 300 in 1970. About 100 men and women will be selected of those who have returned completed forms by Aug. 27. The classes, which begin in September and continue for six months, will cost about £50. At the end those passing a written and practical examination will become qualified registered guides. The London Tourist Board does not itself organise conducted tours, but acts as the teaching and examining body.

## PARTY GUEST DRANK HIMSELF TO DEATH

A Coroner warned party-holders about offering too many drinks when he recorded a verdict of misadventure yesterday on a man who drank himself to death at a party.

Mr. Alpheus Lockwood, 46, of Fead's Hill, Ramsgate, Kent, had drunk two pints at a public house before going to a party at Ramsgate where he drank half a bottle of whiskey, Guinness, bitter and rum.

The East Kent Coroner, Mr. Wilfred Mowl, said: "It was stupid to drink so much and irresponsible to run a party on those lines. This man's death should not have happened and served as a warning to those who give alcohol at parties irresponsibly."

## CRASH CHILDREN GET TRIP NO. 2

A party of 24 children who were in a rail crash last Friday at Waverton, near Chester, in which two children were killed, went on a rail trip yesterday on the Severn Valley line at Bridgnorth, Staffs.

Miss Violet Legge, head-mistress of Benson Junior School, Wison Green, Birmingham, said: "We decided not to cancel the second trip as we considered this was one way in which we could restore the children's confidence in rail travel."

## DESTROYER IS FASTEST SHIP

DAILY TELEGRAPH REPORTER  
CAVALIER, the Royal Navy's only remaining traditional destroyer, won the title "Fastest Ship in the Service" yesterday by just 16 yards after a two-hour neck-and-neck race in the North Sea. Cavalier, 2,106 tons, beat the frigate Rapid, 2,200 tons, the Navy's "floating college", after both ships had steamed the equivalent of 74 land miles at speeds often in excess of 33 knots (60 mph).

The race was the result of a challenge made by Lt.-Comd. Bill Kelly, captain of the Rapid, to Comd. Clifford Snell, of Cavalier. Both ships were due to undergo their annual speed trials. By taking them together, the decision steamed would decide which was the Navy's fastest ships.

## Fishing protection

Ladbroke, the bookmakers, made the Rapid the favourite at 6-4. She has been stripped of her armament and now has classrooms in what was once her magazine. She has recently undergone repairs at her home base in Rosyth and goes to sea only occasionally on training cruises.

The Cavalier was considered the outsider despite her recent preparation for the contest in sub-Arctic waters on fishery protection duties.

For three hours yesterday morning both ships, each with a fully-stored weight of 2,700 tons and each 338ft long, warmed up by steaming north-east from Peterhead 800 yards apart. They then turned south. At 1.15 p.m. a flare released from the Cavalier signalled the start in ideal conditions.

After an hour of keeping fractionally ahead, trouble hit the Rapid. The inadvertent lifting of a steam safety valve lost pounds of valuable pressure, enabling the Cavalier to draw abreast.

## Silver salver

For the last stage of the race all available hands in each ship were sent aft, their combined body weight helping to force the stern deeper into the water and giving the screws more purchase. Even the jackstays aft, with their white ensigns, were lowered to cut down resistance.

At 3.15 p.m. 50 miles east of Arbroath, another flare marked the end of the race.

Lt.-Comd. Kelly signalled "Congratulations to the fastest ship in the Navy."

On the return of both ships to Rosyth, The Sunday Telegraph trophy to mark the race, an inscribed silver salver, was presented to Comd. Snell by Mr. Desmond Wether, the newspaper's naval correspondent, on behalf of Lord Hartwell, editor-in-chief of The Daily Telegraph and The Sunday Telegraph.

## Bogus club flights organiser is fined £630

DAILY TELEGRAPH REPORTER  
A TRAVEL-FIRM owner was fined £630 at Saffron Walden, Essex, yesterday for organising trans-Atlantic charter flights with bogus club members as passengers.

## 'NIGHTMARE CRUISE,' SAY PASSENGERS

By ROBERT BEDLOW Shipping Correspondent  
COMPLAINTS about the Greek-owned cruise ship Delphi, 15,000 tons, operated by Clarkson's, one of Britain's biggest tour operators, are to be made to the Travel Agents' Association. One hundred British passengers were flown home mid-way through their cruise, which they described as a "nightmare."

They said life on board the ageing, but refitted, ship was "intolerable," the air conditioning, showers and lavatories were out of order, and the swimming pool was without water.

Mr Tom Gullick, Clarkson's managing director, said yesterday: "Nothing troubles but everyone when a cruise ship is converted. The ship is cruising perfectly at present for the 600 passengers remaining."

The Delphi developed a slight list soon after leaving Piraeus, through trouble with the ballast tanks. The main power line was inoperable, cutting off water to some cabins.

## Others trouble-free

Mr Gullick said air-conditioning experts were being sent to the ship. He added: "We have two other cruise ships operating without problems."

One of them, the Delos, 7,000 tons, earlier this year developed engine trouble and 450 passengers had to be flown home from Piraeus.

The Delphi's maiden voyage was postponed several times because of shipyard trouble, and an estimated 3,500 passengers had to cancel holidays in her.

## WIN FOR NEW GROUP

Sekher Golkar, the Army-backed group which emerged as a major political force less than 18 months ago, seems certain to win more than 300 of the 460 seats in the new Indonesian Parliament after the first General Election for 16 years.—Reuter.

## THE RIGHT TO BE OUTRAGEOUS



Ken Russell's latest film, The Devils, promises to be as sensational as his earlier ones. Are his very personal films a demand for the artist's right to behave outrageously, should he so desire? Read LEE LANGLEY.

## THE WAITFARE STATE

The terror of nuclear weapons may so far have prevented a third world war, but the existence of the bomb has given rise to quite a new kind of conflict—the struggle for technological supremacy. ROBIN CLARKE examines the frenzy of the arms race.

## THE SMALLEST TRADE UNIONS

Small unions, like the Society of Shoe Rivet and Wire Nail Makers, with all of ten members, rarely make news. But they comprise a sturdy trade force. PAUL JENNINGS meets some die-hard members

On Friday in

**THE DAILY TELEGRAPH**

MAGAZINE

# Pocketronic. It's a small wonder.

It will add. Subtract. Multiply. Divide. Chain multiply. Chain divide. Calculate with a constant. Raise to a power. Handle complicated mixed calculations...

**And keep a printed record of your calculations**

Meet the new Pocketronic electronic 'printout' calculator. It can do everything a big calculator can do. And lots that a big calculator can't. You can go anywhere with it. To client meetings, on the site. You can use it at home, on the plane, on a train, in a taxi, and have it constantly at work on your office desk. It's no bigger than a man's hand. Slips in your pocket or brief case. It's cordless; operates from a simple rechargeable battery. Its amazing versatility has recently been featured on two BBC TV programmes. It's 100% accurate...and you can check it. Calculation steps and results print out on tape for accurate reference. So you get maximum usage...minimum capital outlay, at less than £180. We'll arrange an immediate demonstration without the slightest obligation. Just send us your name and address. We'll phone for an appointment.

Send for the facts to reckon with.  
To: Calcotronics Ltd, Banda House, Cambridge Grove, London, W.8. Tel: 01-748 4121  
I want more facts about the electronic Pocketronic calculator, with print-out, right away.

Name: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
Phone: \_\_\_\_\_ Ext: \_\_\_\_\_

**Pocketronic**  
It's a small wonder. DT1





COMPANY HIGHLIGHTS

Renold may raise cash to fund debt

GEAR MAKER Renold is considering a funding operation to repay some or all of its British bank borrowings. Such a funding...

His statement shows that at the March 23 year-end over 100% of the £2,588,000 of which £2,588,000 arose from borrowings...

Bristol Plant rights

TOGETHER with the higher dividend and profits from Bristol three comes news of a two-for-one share issue to repay existing borrowings...

Ray Turner's good start

NOVEMBER new issue Ray Turner Group has got off to a good start in its life as a public company...

Office & Elec. up again

SHAREHOLDERS in Office and Electronic Machines can look forward to another dividend rise...

Redifusion arrears jolt

MANAGERIAL mistakes are cited as one reason for Redifusion's failure in producing a "considerable" profit...

Concrete keeps it up

ALTHOUGH 1970-71 has seen profits fall—albeit modestly—Concrete is keeping up its tradition of paying useful increases to shareholders...

Grenada interim 20 pc

THE Corporation Street TV group, Grenada, has some good news for shareholders in the interim figures...

J. Collett talks lag

FURTHER PROGRESS has been made in the takeover negotiations which have been going on for J. Collett "due to delays on the part of the prospective purchaser"...

Wall Street up

THE NEW YORK stock market began in an indecisive performance in the w.d.c. of prime rate increases by several major banks...

AMERICAN COMMODITIES

Table with 2 columns: Commodity Name and Price/Change. Includes items like Wheat, Corn, Soybeans, etc.

INVESTMENT & BUSINESS

City Editor KENNETH FLEET

DAILY TELEGRAPH CITY OFFICE

112 Queen Victoria Street, London EC4P 4BS Telephone 01-226 8725/9

GEC turns in profits 8 pc higher at £63m

By PETER DUFFY

GENERAL ELECTRIC Company, which in May announced redundancies totalling almost 1,900, yesterday reported profits of £62.98 million for the year to last March...

Sales during the period rose 3.8 p.c. to £924 million. A final dividend of 10 p.c. is proposed on the ordinary capital, making 10 1/2 p.c. in all...

Although the second-half performance reflects considerable difficulties in certain sectors it does represent a swing towards a more even balance of sales and profits between the half years...

Profits at the trading level, in fact, showed a lower growth rate than sales, rising 5.3 p.c. to £77.2 million. But continued stress on improved financial management cut interest charges by 10 p.c. to £21 million...

After a 14.5 p.c. upturn in pre-tax profits in the first half of 1970, the cut in the growth rate to 4.2 p.c. in the latter half of the year looks ominous...

Abbey dashes hopes of cheaper mortgages

SIR ROY MATTHEWS, 70, chairman of Abbey National Building Society, yesterday announced at a luncheon for the society's half-year figures that he is to retire from the board of what is in terms of assets the second largest society in the country...

He is to be succeeded from the next annual meeting by Mr Stanley Morton, 60, present deputy chairman. Mr Morton has also recently taken over the office of chairman of the Building Societies Association...

Peak year for bankruptcies

BANKRUPTCIES were the highest for more than ten years last year. Figures from the Department of Trade and Industry yesterday showed a rise of 287 to 4,636 as small businesses wilted under the effects of the credit squeeze...

Major U.S. bank lifts prime rate

By ALAN OSBORN in Washington

MANUFACTURERS Hanover Trust, America's fourth largest bank, yesterday raised its prime basic lending rate from 5 1/2 to 6 p.c., thus making it probable that the increase would become industry-wide before long...

A number of much smaller banks have moved to raise the key lending rate in recent weeks but Manufacturers Hanover, the first of the New York banks, is the first to do so since the beginning of the year...



Mr Stanley Morton, who is to succeed Sir Roy Matthews as chairman of Abbey National Building Society.

Raglan seeks legal advice on Alliance move

RAGLAN PROPERTY Trust chairman Mr James Rowland Jones said yesterday that he would be guided by his solicitors in the dispute with Alliance Property Holdings...

Alliance, which is planning to seek an injunction this morning if it does not get an undertaking that Raglan will issue no more shares, has requested an extraordinary meeting with the purpose of electing the chairman and his board...

BPB's £25,000 chairman hits at pay claims

MR R. S. JUKES, whose pay went up by £2,000 last year and by £1,000 the year before, today hits out at big wage claims in making his annual report as chairman of BPB Industries...

He says the Treasury has provided proof that increased income comes from pushing up prices. He calls for a campaign to convince people that it is wrong to say that large wage claims are justified because prices are going up...

Tesco director's £20,000 exit

COMPENSATION of £20,000 for loss of office for a director of Tesco was revealed in the company's annual report...

No names were disclosed but it is thought to have gone to Mr Laurence Don, who left the board at the end of the last financial year.

Schroder Wagg property fund

SCHRODER WAGG is to form its own property unit trust for tax-exempt funds. This development has arisen from the chairman's desire to be able to offer the full spread of available investments to the tax-exempt institutional funds which it manages...

Tecalemit seeks purity partner

TECALEMIT is talking "with interested parties" to find a way of exploiting a new electronic fuel injection system which meets American anti-pollution demands...

This is disclosed today by chairman Mr Sylvester Gates in his annual report. Several motor manufacturers and an independent engineering laboratory have confirmed the success of the system, he states.

EEA sterling transfers leap

THE sterling capital of the Exchange Equalisation Account, used to smooth the Bank of England's operations in the foreign exchange market, increased by £600 million in the first quarter of the fiscal year...

In April the transfer from the National Loans Fund to the EEA was £150 million, in May a further £250 million was added and in June another £200 million was transferred.

The higher prime rate was not unexpected to Wall Street and prices showed little net change on the news.

Glynwed offers £9 1/2m for Twyford

By NICHOLAS OWEN

WORDS HAVING failed, Glynwed, the tubes, tundry, and plastics group, last night decided to take action in an attempt to win control of sanitaryware maker Twyford...

The stock market has long been convinced that Twyford would be absorbed, although the terms were pitched higher than had been expected. The offer is worth Glynwed shares plus 25p worth of 10 1/2 p.c. loan...

Out of the blue

"The bid came out of the blue," said a Twyford spokesman. "We can't comment immediately on the Glynwed statement. We will as soon as possible."

The fancies are that Glynwed is in for a fight. The attraction is a simple case of commercial logic: it wants to add Twyford's sanitaryware to its own bath division. Being able to supply the two largest items of equipment in a bathroom will be an obvious advantage to a company confident that there are signs of a solid upturn in the number of new houses under construction.

CSO diamond sales slightly above forecast

FIRST-HALF sales of gem and industrial diamonds by De Beers' Central Selling Organisation are slightly above the forecast figure given by De Beers' chairman Mr Harry Oppenheimer at the annual meeting on June 8...

Sales for the six months to June totalled £220.08 million (£128.7 million), which is 9.8 p.c. above the same 1970 period figure of £200.68 million (£117.4 million).

Mr Oppenheimer was expecting an 8 p.c. increase. De Beers wholly owned yesterday to 215% before the announcement.

At the AGM Mr Oppenheimer stressed that while CSO sales figures show "an indication" of the overall level of prosperity in the diamond industry De Beers' own profits depended to a great extent on the breakdown of sales between diamonds produced by our group and those purchased from other sources.

Shareholders should be careful not to draw "unwarranted conclusions" from CSO figures as De Beers' "likely level" of profit, however.

Sales in the second half of 1970 totalled £177.7 million, making £378.42 million (£221.5 million) for the year.

Development expenditure during the year has, therefore, been on a much reduced scale, he reports. "Since we cannot be certain when this valuable asset will become revenue-producing, we have thought it prudent now to write off against reserves the whole of the development expenditure to date."

Pre-tax profits for the year were up from £580,452 to £874,231.

Forrester primes Cunard ammunition

BY THE CITY EDITOR

LOOKING down on Christie's yesterday from his celestial studio, Renoir cried "sheer robbery" as Le Pêcheur à la Ligne was sold, I understand, to Mr Nigel Brookes for £463,000. In 1875 it fetched £7.

By sheer coincidence Mr Donald Forrester, a former scourge of the Cunard board which later he joined, used precisely the same words to me yesterday about the 1959 Mr Brookes company, Trafalgar House Investments, is ready to pay for Cunard. Mr Forrester, who left the Cunard board last November, is "prepared to do battle—good and plenty" for a fairer price for Cunard shareholders. What is a fair price? "At least 250p" per share.

Clearly "there is a tide on the affairs of men which taken at the flood leads on to fortune." And one must concede that for Mr Brookes to bid for Cunard, visit Henley and buy Renoir's Fisherman, all within the space of a week, blends high purpose with irony in a manner Shakespeare in Caesar would have admired.

The drama, however, may still be ahead of us. Trafalgar House, through purchases in the market, has brought its Cunard holding to over 24 p.c. Yesterday T.H.'s advisers, Kleinwort, Benson, met Cunard's seconds, S. G. Warburg, to pass on details of T.H.'s offer. Cunard is considering them but is not yet prepared to comment.

EEC new issues in London?

THE public relations committee of the Council of the Stock Exchange, which has been given the job of selling the London securities market in Europe if Britain joins the EEC, is reaching the conclusion that the marketing emphasis should be put on new issue business.

Discussions are still at a very early stage and nothing is likely to be decided by the council until after Parliament has voted in the autumn. But the exchange is taking its chances to become the dealing centre of Europe seriously and has already conducted some detailed research into the opposition.

The problem is to put London's advantages in terms of freedom to deal (conferred largely by the jobbing system and the preponderance of institutional investors) in the most attractive context. These advantages have not gone unobserved by the French Securities and Exchange Commission laments the volatility of the Bourse and discusses the possibility of introducing some kind of "market-maker" in Paris, perhaps in the style of the United Kingdom Government Broker rather than the jobbers.

It is not easy to see Continental investors dealing in the shares of their own companies on the London exchange, in view of the tight hold over both investment and industry by the banks. Possibly the best solution would be to take advantage

of the new rule allowing foreigners on to the floor and invite the Continental banks to become members of the London Stock Exchange.

Discouraging that possibility, the new issue market provides the best chance of attracting business to London because it can offer a direct price advantage. A larger underwriting pool and a freer market for the stocks to unload in mean that issue prices can often be pitched more tightly.

Sterling's role

ON THE EVE of publication of the Government's Common Market White Paper, the Chancellor of the Exchequer, Mr Anthony Barber, told the House of Commons that no official discussions had been held with the United States about the phasing-out of sterling as a reserve currency.

To a supplementary question, "If sterling is phased out, what effect will this have on the American dollar as a reserve currency?" Mr Barber replied: "It is quite wrong to suppose that any plans for phasing-out the reserve currency role of sterling have been discussed with the EEC or any foreign government. "All that has happened is that we have agreed that after our entry we shall be prepared to envisage a gradual and orderly run-down in the official sterling balances."

Advertisement for THE GEORGE COHEN 600 GROUP LIMITED. Includes logos for years 1967, 1968, 1969, 1970, 1971. Text: Record Earnings £4,355,000; Record Turnover £83,863,000; Record Exports £15,955,000; Big potential for further growth. Chairman Mr. JACK A. WELLINGS CBE reports.

**COMPANIES**

**RESULTS**

**Ada (Halifax)**

PRE-TAX profits last year of Ada (Halifax) declined from 51.5 million to £1.1 million, and not as given yesterday.

**G. H. Downing & Co.**

A ONE-POINT dividend rise is on the way from G. H. Downing and Co. It is paying a 12 p.c. final on Sept 8 which makes the 1970-71 total 19 p.c. against 18 p.c. During the 12 months this clay product maker's pre-tax profits rose from £376,374 to £430,049.

**Godfrey's**

THE 7½ p.c. final dividend from Godfrey's means that investors in this motor engineer are getting a two-and-a-half point rise, for it makes the total for 1970 15 p.c. against 12½ p.c. At £311,825 pre-tax profits comfortably top chairman J. A. Gregory's November forecast of "not less than £270,000 and leave last time's £71,028 well behind."

**Ropner Holdings**

WITH A NET profit of £334,319 on 1970-71 shipowners and insurance brokers Ropner Holdings have done considerably better than they expected at the half-way stage when they felt profits would not be very different from the previous year's £452,708. At the pre-tax level the rise was from £229,380 to £268,425. For shareholders there's an increase too, for a 5½ p.c. final on September 1 takes the total on from 6 p.c. to 8 p.c.

**Beeston Boiler**

OUT OF the dividend list goes Beeston Boiler Company. It is passing its final, which means that holders get nothing for 1970-71 against a 16 p.c. total last

year. The news is no surprise, for Beeston had a pre-tax loss of £12,778 at the half-way mark. Over the full year this has risen to £145,000, which is in sharp contrast to 1969-70's £239,000 profit. The trouble has derived mainly from problems in bringing the automatic foundry into full production. The board says "forecasting is unrealistic" but that in the first two months of the current financial year sales of the corresponding months by 22½ p.c. The order book "continues at a very high level."

**Glovers (Chemicals)**

DESPITE the physical effects of a fire last September Glovers (Chemicals) has still succeeded in edging its first pre-tax profits up from £139,557 to £143,211. Its interim dividend is going up too—from equal to 6-56 p.c. to 7 p.c.

**Macdonald Martin**

SHAREHOLDERS in the "Highland Queen" whisky group Macdonald Martin Distilleries are getting a pleasant surprise. They were expecting only a same-again 10½ p.c. total dividend for 1970-71 but in fact they are raising it a point to 17½ p.c. with an 11½ p.c. final on Aug. 18. As the board feared pre-tax profits fell—from £768,986 to £691,629—but thanks to a lower tax charge they are up at the net level from £402,767 to £435,056.

**IN BRIEF**

**Birmingham Pallets:** Pre-tax profit for half-year to April 30 was £98,000 (£97,000). Tax £40,000 (£44,000). Interim dividend 20 p.c. (same), payable Aug. 30. Board expects full-year profits will be similar to 1969-70's.

**Braithwaite and Co. Engineers:** Pre-tax profit for year to March 31 was £332,658 (£285,645). Tax £129,000 (£125,000). Final dividend 6 p.c., making 11 p.c. (9½ p.c.). Cortell Drive Estates. Pre-tax

profit for year to Feb. 28 £1,016,000 (£7,868,000) after taking into account under-provision for development expenditure and endowments in previous years £452,000 (nil). Tax £2,552,000 (£3,175,000). As forecast, no dividend.

**Court Hotels (London):** Pre-tax profit for half-year to March 31 was £2,590 (£4,838). Board confident of a considerable increase in full-year profits.

**J. and H. R. Jackson:** Trading profit for half-year to March 31 was £378,000 (£425,000). Interim 6 p.c. (same) payable Aug. 20. A final reserve of £100,000 is being made for Rolls-Royce liabilities. Any further RB-211 orders for existing work in progress or any future payments to creditors will be profit.

**New London Properties:** Pre-tax revenue for year to March 31 was £567,000 (£530,000). Tax £138,000 (£104,000). Final dividend 11 p.c. (against forecast 10 p.c.) payable Aug. 7, making 21 p.c. (18-4 p.c.).

**Marling Industries:** Pre-tax profit for year to March 31 was £242,000 (£230,000). Tax £98,000 (£102,000). No exceptional items in the profit figure, whereas the 1968-70 profits included exceptional profits of £74,000 on stock realisations by a subsidiary. Final dividend 10 p.c., payable Oct. 6, making 13 p.c. (same).

**Winterbottom Trust:** Gross investment income for half-year to June 15 was £180,659 (£183,585). Interim dividend 1-75p (same), payable Aug. 15.

**Interim Dividends:** Scottish Northern Investment Trust 1-25p per share (same), payable Sept. 4.

**British Bank of Commerce—Mr A. Stone:** Indications are that first-quarter profits will show a satisfactory increase. This, considered in conjunction with the benefits which it is hoped will accrue from the association with Guardian Royal Exchange, justifies our expectation of increased current-year profits.

**British Steam Specialities—Wesley F. Wadby:** The present sales and order position is not

good as it was this time a year ago. The tax reform and the reduction in Bank Rate were designed to have beneficial effects and should bring about a revival in the months ahead.

**Chadburns Holdings—Mr D. Bamford:** Our carefully prepared plans and budgets for the current year are for the continuance of the rate of growth achieved since 1968.

**Daniel Doncaster and Sons—Mr R. T. Doncaster:** We have started the year well and expect it to be one of reasonably sustained activity.

**Johnson Matthey and Co.—Mr L. C. Monaghan:** While business conditions continue in their present poor state profits will inevitably remain below the high level of 1968-70. But the group's longer-term earning ability remains undamaged by events of the past year.

**Jonas Woodhead and Sons—Mr S. Markland:** Year has opened with a strong demand from the car makers, but with a reduced demand from the heavy goods vehicle manufacturers, which situation is, temporarily, at any rate, on balance unfavourable to us. Taking a longer and broader view of prospects I would expect both our sales and profits to continue their upward trend but probably at a reduced rate.

**Malaysia Rubber Company—Mr J. R. Tancock:** Outlook for rubber is clouded by economic uncertainties. Investment income in 1971 will reflect 1970's lower rubber price "but nevertheless should permit payment of a satisfactory dividend."

**K. Bassars (1929)—Mr L. M. Miller:** With turnover maintaining its steady increase, and with continued control of expenditure, there is good reason to anticipate that growth will be maintained.

**The Electronic Trust—Mr R. M. Robertson:** It will be disappointing if there is not some increase in our output in the current year.

**Midland-Yorkshire Tar Distillers—Mr S. Dixon:** A sober assessment of the results to be expected this time suggests that the profit will not be substantially different from 1970-71's.

**Charrington, Gardner, Lockett—Mr H. D. Lorraine:** As far as the present year's trading is concerned, I would expect a reasonable increase in profits.

**Sabah Timber Company—Mr H. G. Townsend:** On the loading side 1971 started slowly in severe monsoon weather, but production for the year should approach 15 million cu. ft. Prices held firm during early months but have since weakened. In Britain the current year started well.

**Tunnel Cement—Mr C. Hazenp:** I have every expectation that the current year's results will show a further improvement.

**NEW ISSUES**

**Mid-Southern Water**

THE Mid-Southern Water Company's offer for sale by tender of £1,500,000 10 p.c. Redeemable Preference Stock 1977 attracted application for £4,394,400 of stock. The lowest price to receive partial allotment was £108.25. The average price obtained was £108.276. Dealings will start today.

**A. and J. Mucklow:** Scrip issue of two new deferred Ordinary shares for each Ordinary. Deferred shares will not rank for dividends until 1985-86 or until consolidated pre-tax profits for any financial year top £1.2 million.

**BIDS AND DEALS**

**Priam Investments**

PRIAM Investments has sold the Carlton Main Brickworks, Grimsthorpe, near Barnsley, to Mr T. H. Stephenson.

**Peek Winch and Tod**

PEEK Winch and Tod is buying PEBEX Glenary Food Stores operators of four retail supermarkets and a pre-packing centre, for £76,000. Glenary made a net loss of £2,500 in 1968-70 partly due to the opening of new stores.

**CHAIRMEN**

**British Bank of Commerce—Mr A. Stone:** Indications are that first-quarter profits will show a satisfactory increase. This, considered in conjunction with the benefits which it is hoped will accrue from the association with Guardian Royal Exchange, justifies our expectation of increased current-year profits.

**British Steam Specialities—Wesley F. Wadby:** The present sales and order position is not

good as it was this time a year ago. The tax reform and the reduction in Bank Rate were designed to have beneficial effects and should bring about a revival in the months ahead.

**Chadburns Holdings—Mr D. Bamford:** Our carefully prepared plans and budgets for the current year are for the continuance of the rate of growth achieved since 1968.

**Daniel Doncaster and Sons—Mr R. T. Doncaster:** We have started the year well and expect it to be one of reasonably sustained activity.

**Johnson Matthey and Co.—Mr L. C. Monaghan:** While business conditions continue in their present poor state profits will inevitably remain below the high level of 1968-70. But the group's longer-term earning ability remains undamaged by events of the past year.

**Jonas Woodhead and Sons—Mr S. Markland:** Year has opened with a strong demand from the car makers, but with a reduced demand from the heavy goods vehicle manufacturers, which situation is, temporarily, at any rate, on balance unfavourable to us. Taking a longer and broader view of prospects I would expect both our sales and profits to continue their upward trend but probably at a reduced rate.

**Malaysia Rubber Company—Mr J. R. Tancock:** Outlook for rubber is clouded by economic uncertainties. Investment income in 1971 will reflect 1970's lower rubber price "but nevertheless should permit payment of a satisfactory dividend."

**K. Bassars (1929)—Mr L. M. Miller:** With turnover maintaining its steady increase, and with continued control of expenditure, there is good reason to anticipate that growth will be maintained.

**The Electronic Trust—Mr R. M. Robertson:** It will be disappointing if there is not some increase in our output in the current year.

**Midland-Yorkshire Tar Distillers—Mr S. Dixon:** A sober assessment of the results to be expected this time suggests that the profit will not be substantially different from 1970-71's.

**Charrington, Gardner, Lockett—Mr H. D. Lorraine:** As far as the present year's trading is concerned, I would expect a reasonable increase in profits.

**Sabah Timber Company—Mr H. G. Townsend:** On the loading side 1971 started slowly in severe monsoon weather, but production for the year should approach 15 million cu. ft. Prices held firm during early months but have since weakened. In Britain the current year started well.

**Tunnel Cement—Mr C. Hazenp:** I have every expectation that the current year's results will show a further improvement.

**NEW ISSUES**

**Mid-Southern Water**

THE Mid-Southern Water Company's offer for sale by tender of £1,500,000 10 p.c. Redeemable Preference Stock 1977 attracted application for £4,394,400 of stock. The lowest price to receive partial allotment was £108.25. The average price obtained was £108.276. Dealings will start today.

**A. and J. Mucklow:** Scrip issue of two new deferred Ordinary shares for each Ordinary. Deferred shares will not rank for dividends until 1985-86 or until consolidated pre-tax profits for any financial year top £1.2 million.

**BIDS AND DEALS**

**Priam Investments**

PRIAM Investments has sold the Carlton Main Brickworks, Grimsthorpe, near Barnsley, to Mr T. H. Stephenson.

**Peek Winch and Tod**

PEEK Winch and Tod is buying PEBEX Glenary Food Stores operators of four retail supermarkets and a pre-packing centre, for £76,000. Glenary made a net loss of £2,500 in 1968-70 partly due to the opening of new stores.

**CHAIRMEN**

**British Bank of Commerce—Mr A. Stone:** Indications are that first-quarter profits will show a satisfactory increase. This, considered in conjunction with the benefits which it is hoped will accrue from the association with Guardian Royal Exchange, justifies our expectation of increased current-year profits.

**British Steam Specialities—Wesley F. Wadby:** The present sales and order position is not

good as it was this time a year ago. The tax reform and the reduction in Bank Rate were designed to have beneficial effects and should bring about a revival in the months ahead.

**Chadburns Holdings—Mr D. Bamford:** Our carefully prepared plans and budgets for the current year are for the continuance of the rate of growth achieved since 1968.

**Daniel Doncaster and Sons—Mr R. T. Doncaster:** We have started the year well and expect it to be one of reasonably sustained activity.

**Johnson Matthey and Co.—Mr L. C. Monaghan:** While business conditions continue in their present poor state profits will inevitably remain below the high level of 1968-70. But the group's longer-term earning ability remains undamaged by events of the past year.

**Jonas Woodhead and Sons—Mr S. Markland:** Year has opened with a strong demand from the car makers, but with a reduced demand from the heavy goods vehicle manufacturers, which situation is, temporarily, at any rate, on balance unfavourable to us. Taking a longer and broader view of prospects I would expect both our sales and profits to continue their upward trend but probably at a reduced rate.

**Malaysia Rubber Company—Mr J. R. Tancock:** Outlook for rubber is clouded by economic uncertainties. Investment income in 1971 will reflect 1970's lower rubber price "but nevertheless should permit payment of a satisfactory dividend."

**K. Bassars (1929)—Mr L. M. Miller:** With turnover maintaining its steady increase, and with continued control of expenditure, there is good reason to anticipate that growth will be maintained.

**The Electronic Trust—Mr R. M. Robertson:** It will be disappointing if there is not some increase in our output in the current year.

**Midland-Yorkshire Tar Distillers—Mr S. Dixon:** A sober assessment of the results to be expected this time suggests that the profit will not be substantially different from 1970-71's.

**Charrington, Gardner, Lockett—Mr H. D. Lorraine:** As far as the present year's trading is concerned, I would expect a reasonable increase in profits.

**Sabah Timber Company—Mr H. G. Townsend:** On the loading side 1971 started slowly in severe monsoon weather, but production for the year should approach 15 million cu. ft. Prices held firm during early months but have since weakened. In Britain the current year started well.

**Tunnel Cement—Mr C. Hazenp:** I have every expectation that the current year's results will show a further improvement.

**NEW ISSUES**

**Mid-Southern Water**

THE Mid-Southern Water Company's offer for sale by tender of £1,500,000 10 p.c. Redeemable Preference Stock 1977 attracted application for £4,394,400 of stock. The lowest price to receive partial allotment was £108.25. The average price obtained was £108.276. Dealings will start today.

**A. and J. Mucklow:** Scrip issue of two new deferred Ordinary shares for each Ordinary. Deferred shares will not rank for dividends until 1985-86 or until consolidated pre-tax profits for any financial year top £1.2 million.

**BIDS AND DEALS**

**Priam Investments**

PRIAM Investments has sold the Carlton Main Brickworks, Grimsthorpe, near Barnsley, to Mr T. H. Stephenson.

**Peek Winch and Tod**

PEEK Winch and Tod is buying PEBEX Glenary Food Stores operators of four retail supermarkets and a pre-packing centre, for £76,000. Glenary made a net loss of £2,500 in 1968-70 partly due to the opening of new stores.

**CHAIRMEN**

**British Bank of Commerce—Mr A. Stone:** Indications are that first-quarter profits will show a satisfactory increase. This, considered in conjunction with the benefits which it is hoped will accrue from the association with Guardian Royal Exchange, justifies our expectation of increased current-year profits.

**British Steam Specialities—Wesley F. Wadby:** The present sales and order position is not

good as it was this time a year ago. The tax reform and the reduction in Bank Rate were designed to have beneficial effects and should bring about a revival in the months ahead.

**Chadburns Holdings—Mr D. Bamford:** Our carefully prepared plans and budgets for the current year are for the continuance of the rate of growth achieved since 1968.

**Daniel Doncaster and Sons—Mr R. T. Doncaster:** We have started the year well and expect it to be one of reasonably sustained activity.

**Johnson Matthey and Co.—Mr L. C. Monaghan:** While business conditions continue in their present poor state profits will inevitably remain below the high level of 1968-70. But the group's longer-term earning ability remains undamaged by events of the past year.

**Jonas Woodhead and Sons—Mr S. Markland:** Year has opened with a strong demand from the car makers, but with a reduced demand from the heavy goods vehicle manufacturers, which situation is, temporarily, at any rate, on balance unfavourable to us. Taking a longer and broader view of prospects I would expect both our sales and profits to continue their upward trend but probably at a reduced rate.

**Malaysia Rubber Company—Mr J. R. Tancock:** Outlook for rubber is clouded by economic uncertainties. Investment income in 1971 will reflect 1970's lower rubber price "but nevertheless should permit payment of a satisfactory dividend."

**K. Bassars (1929)—Mr L. M. Miller:** With turnover maintaining its steady increase, and with continued control of expenditure, there is good reason to anticipate that growth will be maintained.

**The Electronic Trust—Mr R. M. Robertson:** It will be disappointing if there is not some increase in our output in the current year.

**Midland-Yorkshire Tar Distillers—Mr S. Dixon:** A sober assessment of the results to be expected this time suggests that the profit will not be substantially different from 1970-71's.

**Charrington, Gardner, Lockett—Mr H. D. Lorraine:** As far as the present year's trading is concerned, I would expect a reasonable increase in profits.

**Sabah Timber Company—Mr H. G. Townsend:** On the loading side 1971 started slowly in severe monsoon weather, but production for the year should approach 15 million cu. ft. Prices held firm during early months but have since weakened. In Britain the current year started well.

**Tunnel Cement—Mr C. Hazenp:** I have every expectation that the current year's results will show a further improvement.

**NEW ISSUES**

**Mid-Southern Water**

THE Mid-Southern Water Company's offer for sale by tender of £1,500,000 10 p.c. Redeemable Preference Stock 1977 attracted application for £4,394,400 of stock. The lowest price to receive partial allotment was £108.25. The average price obtained was £108.276. Dealings will start today.

**A. and J. Mucklow:** Scrip issue of two new deferred Ordinary shares for each Ordinary. Deferred shares will not rank for dividends until 1985-86 or until consolidated pre-tax profits for any financial year top £1.2 million.

**BIDS AND DEALS**

**Priam Investments**

PRIAM Investments has sold the Carlton Main Brickworks, Grimsthorpe, near Barnsley, to Mr T. H. Stephenson.

**Peek Winch and Tod**

PEEK Winch and Tod is buying PEBEX Glenary Food Stores operators of four retail supermarkets and a pre-packing centre, for £76,000. Glenary made a net loss of £2,500 in 1968-70 partly due to the opening of new stores.

**CHAIRMEN**

**British Bank of Commerce—Mr A. Stone:** Indications are that first-quarter profits will show a satisfactory increase. This, considered in conjunction with the benefits which it is hoped will accrue from the association with Guardian Royal Exchange, justifies our expectation of increased current-year profits.

**British Steam Specialities—Wesley F. Wadby:** The present sales and order position is not

good as it was this time a year ago. The tax reform and the reduction in Bank Rate were designed to have beneficial effects and should bring about a revival in the months ahead.

**Chadburns Holdings—Mr D. Bamford:** Our carefully prepared plans and budgets for the current year are for the continuance of the rate of growth achieved since 1968.

**Daniel Doncaster and Sons—Mr R. T. Doncaster:** We have started the year well and expect it to be one of reasonably sustained activity.

**Johnson Matthey and Co.—Mr L. C. Monaghan:** While business conditions continue in their present poor state profits will inevitably remain below the high level of 1968-70. But the group's longer-term earning ability remains undamaged by events of the past year.

**Jonas Woodhead and Sons—Mr S. Markland:** Year has opened with a strong demand from the car makers, but with a reduced demand from the heavy goods vehicle manufacturers, which situation is, temporarily, at any rate, on balance unfavourable to us. Taking a longer and broader view of prospects I would expect both our sales and profits to continue their upward trend but probably at a reduced rate.

**Malaysia Rubber Company—Mr J. R. Tancock:** Outlook for rubber is clouded by economic uncertainties. Investment income in 1971 will reflect 1970's lower rubber price "but nevertheless should permit payment of a satisfactory dividend."

**K. Bassars (1929)—Mr L. M. Miller:** With turnover maintaining its steady increase, and with continued control of expenditure, there is good reason to anticipate that growth will be maintained.

**The Electronic Trust—Mr R. M. Robertson:** It will be disappointing if there is not some increase in our output in the current year.

**Midland-Yorkshire Tar Distillers—Mr S. Dixon:** A sober assessment of the results to be expected this time suggests that the profit will not be substantially different from 1970-71's.

**Charrington, Gardner, Lockett—Mr H. D. Lorraine:** As far as the present year's trading is concerned, I would expect a reasonable increase in profits.

**Sabah Timber Company—Mr H. G. Townsend:** On the loading side 1971 started slowly in severe monsoon weather, but production for the year should approach 15 million cu. ft. Prices held firm during early months but have since weakened. In Britain the current year started well.

**Tunnel Cement—Mr C. Hazenp:** I have every expectation that the current year's results will show a further improvement.

**NEW ISSUES**

**Mid-Southern Water**

THE Mid-Southern Water Company's offer for sale by tender of £1,500,000 10 p.c. Redeemable Preference Stock 1977 attracted application for £4,394,400 of stock. The lowest price to receive partial allotment was £108.25. The average price obtained was £108.276. Dealings will start today.

**A. and J. Mucklow:** Scrip issue of two new deferred Ordinary shares for each Ordinary. Deferred shares will not rank for dividends until 1985-86 or until consolidated pre-tax profits for any financial year top £1.2 million.

**BIDS AND DEALS**

**Priam Investments**

PRIAM Investments has sold the Carlton Main Brickworks, Grimsthorpe, near Barnsley, to Mr T. H. Stephenson.

**Peek Winch and Tod**

PEEK Winch and Tod is buying PEBEX Glenary Food Stores operators of four retail supermarkets and a pre-packing centre, for £76,000. Glenary made a net loss of £2,500 in 1968-70 partly due to the opening of new stores.

**CHAIRMEN**

**British Bank of Commerce—Mr A. Stone:** Indications are that first-quarter profits will show a satisfactory increase. This, considered in conjunction with the benefits which it is hoped will accrue from the association with Guardian Royal Exchange, justifies our expectation of increased current-year profits.

**British Steam Specialities—Wesley F. Wadby:** The present sales and order position is not

good as it was this time a year ago. The tax reform and the reduction in Bank Rate were designed to have beneficial effects and should bring about a revival in the months ahead.

**Chadburns Holdings—Mr D. Bamford:** Our carefully prepared plans and budgets for the current year are for the continuance of the rate of growth achieved since 1968.

**Daniel Doncaster and Sons—Mr R. T. Doncaster:** We have started the year well and expect it to be one of reasonably sustained activity.

**Johnson Matthey and Co.—Mr L. C. Monaghan:** While business conditions continue in their present poor state profits will inevitably remain below the high level of 1968-70. But the group's longer-term earning ability remains undamaged by events of the past year.

**Jonas Woodhead and Sons—Mr S. Markland:** Year has opened with a strong demand from the car makers, but with a reduced demand from the heavy goods vehicle manufacturers, which situation is, temporarily, at any rate, on balance unfavourable to us. Taking a longer and broader view of prospects I would expect both our sales and profits to continue their upward trend but probably at a reduced rate.

**Malaysia Rubber Company—Mr J. R. Tancock:** Outlook for rubber is clouded by economic uncertainties. Investment income in 1971 will reflect 1970's lower rubber price "but nevertheless should permit payment of a satisfactory dividend."

**K. Bassars (1929)—Mr L. M. Miller:** With turnover maintaining its steady increase, and with continued control of expenditure, there is good reason to anticipate that growth will be maintained.

**The Electronic Trust—Mr R. M. Robertson:** It will be disappointing if there is not some increase in our output in the current year.

**Midland-Yorkshire Tar Distillers—Mr S. Dixon:** A sober assessment of the results to be expected this time suggests that the profit will not be substantially different from 1970-71's.

**MINING**

**Kloof still ablaze**

THE 10-day-old fire at Kloof is still raging, and has now halved production. Kloof says this is due to the collapse of a vein of iron ore which has caused a major move which has the backing of the original bidder.

Indeed, it is planned that if the offer succeeds, certain parts of the Kloof business will then be sold to Skipper Group, which began the bidding in May with terms worth about 218p per share.

Other sections of the company will be sold to the expanding Lex Service group. Eastern and General will receive a total of £813,000 from Skipper and Lex. Following Skipper's rejection of the Skipper approach, Eastern and General said yesterday that it would bid just under 285p a share, valuing the whole company at £1.4 million.

Eastern and General already has 31.35 p.c. of the equity. The holder of a further 5.25 p.c. has agreed to accept the terms, which are 15 E and G shares for every two in Speakman. Skipper, which will duly allow its offer to lapse on Friday, plans to buy from E and G the Vauxhall and Bedford franchises held by Speakman and the commercial body-building division. Under the deal, Lex would get the Jaguar, Triumph, Rover and Rolls-Royce dealerships. E and G will be left with engineering, concrete products and fuel-supply subsidiaries.

Following news of E and G's plans, Speakman shares rose 10p to 285p yesterday.

**New Broken Hill**

NEW Broken Hill Consolidated's quarterly report for the 12 weeks to June 28 shows sharp production falls for lead, zinc and silver reflecting lack of world demand for these metals and the mine's deliberate curtailment of production.

Zinc production is down 32.4 p.c. at 25,512 tons of contained metal in concentrate against 38,100 tons for the same 1970 period. Lead is down 26.4 p.c. at 13,198 tons of 99.75% tons in 1970 while silver fell by 25.5 p.c. to 359,273 oz of 478,411 oz.

**Poseidon mishap**

POSEIDON directors in Adelaide and Western Australia Mines Department officials in Perth yesterday refuted the announcement of an "extensive collapse" in the Windarra incline shaft. On the reassuring news, the shares duly rose £1.50 to £12. Poseidon said decline work will be resumed today, once the "minor ground" in the shaft is cleared up and more steel sets are inserted in the one-in-one decline.

**APPOINTMENTS**

Melrose—A ginseng group of shareholders led by 24-year-old Lloyd's underwriter Mr Bruce Owen have won their battle for representation on the board. At the company's annual meeting Mr Owen and his two associates, Mr Thomas Bell and Mr Edward Cooper were elected.

Sanderson Murray and Elder (Hdgs)—Mr N. Hamilton-Smith and Mr W. H. Dean have retired. Mr Peter Williams appointed chairman and Mr E. G. Ingham becomes a director. Mr J. A. Dean becomes managing director of the operating subsidiary.

George Spencer—Mr S. H. Livingston appointed a director.

F. Austin (Leys)—Mr N. Austin retired and Mr E. Feder appointed in his place.

Archibald Kenrick—Mr Kenrick and Mr Williams have become directors.

IBC—Mr E. A. Shaw has been appointed financial director. Mr J. J. Maiden is appointed marketing director.

APV Company—Mr A. Boyce has been appointed a director.

**BUILDING SOCIETIES**

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

**Cheltenham**

CHELTEHAM and Gloucester Building Society had a record first six months in 1971. During this period the society lent about 50 p.c. more than in the comparable period last year and it still believes that the demand for funds is far from being satisfied. The total for investments received was £26.5 million in the first half of the year.

# SHELLABEAR PRICE

(HOLDINGS) LIMITED  
CIVIL ENGINEERING CONTRACTORS

The 36th Annual General Meeting was held in London on 6th July 1971. The following points were made by the Chairman, Mr. P. M. C. Price, in his statement included in the Report and Accounts for the year ended 31st December, 1970.

**Trading Results.** The further expected loss for the second half of 1970 amounted to approximately £25,000 making a total loss of £123,160 compared with a pre-tax profit of £150,438 for the previous year.

**Dividend.** The Directors recommended a first and final dividend of 4% less tax.

**Group Activities.** Work on Mersey Tunnel and Motorways M.3 and M.6 finished; M.56 and M.73 nearing completion. Civil Engineering and Land Reclamation Work in South Wales going well. Contracts for Esso and Amoco Refineries at Milford Haven in hand, including increasing volume of work for Water and Local Authorities for Reservoirs, Sewage Works and Water Treatment Plants.

**Prospects.** In spite of bulk earthmoving being a difficult market, general prospects are much improved and it is expected to return to profitability in 1971.

## OFFICE & ELECTRONIC MACHINES LIMITED

The 21st Annual General Meeting of Office & Electronic Machines Ltd. was held on 6th July at Winchester House, 100 Old Broad Street, London, E.C.2. Mr. E. Markus, the Chairman, presiding.

In his statement to shareholders he reported increased turnover and profits which arose mainly due to sales of adding machines in anticipation of decimalisation, coupled with an increased sale of electric typewriters. Despite higher stocks and increased turnover there was a considerable improvement in Group liquidity.

The Adler range of typewriters continues to be a market leader and the Citizen Adding Machines and Calculators which had already proved to be first-class machines had been a valuable addition to the Group products.

In the accounting machine field the Adler Visible Record Computers represented a considerable technological advance on their predecessor, and coupled with the Adler range of Electronic Calculators justified a more ambitious approach to this type of market.

The agreement with Gestetner Holdings Ltd. for the development of a new electrostatic plain paper copier on which substantial progress had already been made, was a development which would prove of great benefit to the Group.

With improved liquidity the directors were currently considering various ways of expanding operations and increasing profits. The current year had started well with an increase in profits over the first four months of 1971.

In conclusion Mr. Markus paid a warm tribute to his fellow directors and to the staff generally by whose efforts the improved results for 1970 had been obtained.



## gains tax problems

as applied to quoted stocks and shares

Personal callers can get The Sunday Telegraph booklet from the Publications Counter in Fleet Street, price 15p; or it is obtainable from Dept. G.T., Sunday Telegraph, 135 Fleet Street, London, E.C.4 (by post 18p).

## THE QUESTOR COLUMN

Peter Welham Peter Duffy

# Harland & Wolff shares still hugely speculative

HARLAND and Wolff's profit figures are of purely academic interest. For the record the loss on work carried out during 1970, before depreciation and interest, was £3.13 million compared with £3.21 million in the previous year. This is largely met by a transfer from the £7 million reserve for estimated prospective losses created last year. So at pre-tax level there is a loss of just £182,000 and, of course, no dividend on equity or preference capital.

If it were almost any other company, the news that the



Lord Bernstein, chairman of Granada Group - interim profits up 47 p.c.

Northern Ireland Government was prepared to subscribe for new shares at par—three times the current share price—would be bullishly construed. Harland and Wolff has no net asset position so there is no dilution problem from this aspect. And in effect the Northern Ireland Government is putting 50p cash behind each share.

It is the intention to give a grant to cover all actual and foreseeable losses on the order book as it stood at March 31 and there are profitable orders in hand which should yield profits of £1 million over the next two to three years. With a nil tax charge position for many years to come this, other things being equal, is

equivalent to net earnings of 12p per share on the enlarged capital. Even spread over two or three years it is worth having, especially if the rump of the vast order book is going to start yielding profits. Additionally, there is an immediate gain of £245,000 per annum as interest on the Northern Ireland Government's existing loan is waived and the medium term obstacle of repaying £3.5 million in 1974 is removed.

So the outlook for Harland and Wolff is brighter but the shares are still hugely speculative. The order book is now down to less than £100 million, of which £75 million represents the "Shell" tanker order, protected from inflation by escalation clauses. The only way that Harland and Wolff could really come proper here is by late delivery. But it was with late delivery that its latest round of troubles really started.

## More going for Granada

THE Granada/Robinson Rentals Barranquilla Investments interim figures came too late for the market yesterday, but the "A" shares of Granada did catch a sniff of something good and moved up 4 to 332p.

They could well go better this morning. Granada's pre-tax and pre-minority interests profit is good enough at £5.88 million—47 p.c. rise on the £2.64 million of the 1970 first half. Post depreciation, Robinson managed only 18 p.c. and if these results are stripped out, together with the unchanged contribution from Barranquilla, it means Granada itself pushed its surplus up by 76 p.c.

This shows what a small rise in advertising revenue—Granada is giving nothing away on this but the industry average is about 10 p.c.—can mean to the high-gear television contractor.

The figures include only seven weeks of the new slim-line levy, and in the current half the impact of that will be felt, while advertising revenue is still holding up.

Meanwhile, Robinson Rentals pushes on with the benefits of colour and of the merger beginning to show. Profits before depreciation are up from £5.22 million to £5.92 million

and after depreciation from £1.17 million to £1.58 million. Thanks to subsidiary losses and capital allowances, there is again no corporation tax. If tax equalisation is ignored—it is in the interim figures—the shares at 465p are on a price/earnings ratio of 20 based on reported earnings for the past 12 months.

## Freemans now tempting target

AN IMPRESSIVE rise in the Freemans share price—from 125p to 147p—in the course of the past three days is not likely to be quenched by routine bid demands. At this level Freemans is selling at 22 times historic earnings, which makes it the highest-rated mail order company by a good two points. But it is not difficult to see the attractions of Freemans to a prospective bidder. It has moved to a completely new warehouse complex outside Peterborough. Most of the snags are now sorted out and there is ample room for expansion.

It also has £41.8 million of sales, which by the standards of the industry are not particularly high. Empire Stores' margins are 8.7 p.c. and Gratton Warehouses 11.3 p.c. Both compare very favourably with Freemans 6.4 p.c. Sales growth in the mail order industry is now much harder to come by and Freemans seems a tempting target from the point of view of what could be made of those sales.

In terms of the ratio of sales to market capitalisation, Freemans looks distinctly cheap. Freemans and Empire Stores are both capitalised at around £30 million but Empire last reported annual sales of £26.6 million and Freemans £41.8 million so every £100 invested in Empire Stores effectively buys sales of £90. With Gratton the figure is £67 and for Freemans £140.

The joker in the mail order pack is, of course, Great Universal Stores, which has around one-third of the market (under a variety of names) but does not issue a breakdown between mail order and retail sales and profits.

Freemans of London would be a nice prestige name to add to its stable. There would be huge potential savings in catalogue printing and smaller ones in distribution and bulk purchasing. Over to you, Sir Isaac.

## First-half decline expected by George Cohen 600

FIRST-HALF profits of the George Cohen 600 Group are likely to be down on last year's comparable pre-tax £2.1 million, chairman Jack Wellings tells shareholders today.

The scrap-to-machine tools group is not expecting a pick-up in business until about October. "I feel the sun will begin to break through around that time and that trading conditions will be more inviting," says Mr Wellings.

The group is expected to announce shortly a smaller London property deal follow-up to the sale of 11 acres of its site in Wood Lane, Shenherds Bush, to G.R.A. Property Trust for development of a "mini" White City.

Mr Wellings says the deals will make a major contribution to the substantial cost savings starting to come through this year and should be coupled with a "marked improvement" in liquidity.

The 600 Group, one of the British Steel Corporation's major scrap steel suppliers, is being actively courted by Continental steelmakers anxious to get more British scrap. British scrap is considerably cheaper than foreign supplies under the terms of the special agreement between BSC and United Kingdom dealers, but Common Market entry will lead to a break-up of the arrangement.

A two-and-a-half-year transition period has been agreed to allow United Kingdom scrap prices to reach Continental levels and the 600 Group is expecting a considerable bonus from the move.

## Sardanis quits Lonrho offshoot

By EDWIN ARNOLD

MR ANDREAS SARDANIS, one of Black Africa's most influential and well-connected financial advisers, has left his job with Lonrho after only four months. He joined the African Industrial and Finance Corporation (A.I.F.C.), a new Lonrho subsidiary, on Feb. 1 as a joint managing director along with Mr R. W. Rowland.

Greek-Cypriot-born Mr Sardanis resigned his post as of May 31 and returned to Zambia where he is now acting as a top-level financial consultant.

Before joining Lonrho he was managing director of Zambia's Zimco holding company, which controls the copper mines and a number of industrial concerns.

## HIGHLANDS & LOWLANDS PARA RUBBER CO. LTD.

The Chairman, Mr. T. B. Barlow, reports on 1970

- Profit before tax has increased by 13%.
- Profit from oil palms nearly doubled.
- Dividend increased from 27% to 30%.
- Outlook for 1971 is satisfactory due to palm oil prices.
- Restore U.K. tax to same basis as Malaysian tax.

### Summary of results

	1970	1969
	£000's	£000's
Trading profit ...	2,714	2,392
Tax on profit ...	925	919
Replanting reserve ...	300	300
Gross dividends ...	1,422	1,221

Reports from Thomas Barlow & Bro., Plantation House, E.C.3.

## TECALEMIT LIMITED

ANOTHER SUCCESSFUL YEAR

Year to 31st March	1971	1970
Sales	£11,233,142	£10,848,404
Profit on Trading ..	1,045,203	731,188
Interest Payable ..	170,972	150,756
Profit before Taxation ..	874,231	580,432
Taxation ..	343,279	270,619
Profit after Taxation ..	£530,952	£309,813
Appropriations:		
Dividends (Gross):		
Preference ..	26,250	26,250
Ordinary—Interim—5½% (4½%) ..	82,500	67,500
—Proposed Final—10½% (9½%) ..	157,500	142,500
	266,250	236,250
Retained Profit for the Year ..	£264,702	£73,563

Copies of the Report & Accounts and Chairman's Statement can be obtained from the Secretary, Tecalemit Limited, Maidenhead, Berkshire, SL6 3AQ.

# RENOLD LIMITED

## quality power transmission products

### Statement by the Chairman, Sir Thomas Robson, M.B.E.

The 41st Annual General Meeting of Renold Limited will be held on 29th July at Renold House, Wythenshawe, Manchester. The following is the circulated statement by the Chairman, Sir Thomas Robson, M.B.E.

**GENERAL**  
During the past year the consequences of steeply rising industrial costs have presented the Group with major problems, particularly in relation to its interests in the United Kingdom. The signs are that further cost increases will ensure that such inflationary pressures continue for some time. These problems are not, of course, peculiar to Renold; they apply in varying degrees to most industries in this country and indeed in the rest of the world. On this matter—already well ventilated—I propose to make only two points.

The first is that we can take little comfort from the fact that competing countries are also experiencing a high degree of wage inflation. There is a danger that unit costs will rise faster in this country than overseas with the result that exports will become less competitive, and our home market more vulnerable. It is fortunate that the Group, which has done particularly well abroad, has a considerable measure of insurance by reason of the wide spread of its interests, especially in Europe.

The second is that whilst attention has been directed to the more obvious inflation of wages and prices, the indirect effects are much less widely recognised. Everyone appreciates how inflation erodes consumer spending power but the process of erosion affects the purchasing power of companies' cash flow at least as quickly and just as certainly. To the financial requirements for expansion are added the burdens of financing higher stock values, higher debtors and the increased costs of replacing old plant and equipment. The effect is to produce self-generating inflation of a most insidious kind.

Although the Group results set out in the next paragraphs can be regarded as satisfactory, the standards by which the adequacy of profits must be judged are growing ever higher and higher; we have no feeling of complacency.

**GROUP TRADING RESULTS**  
The Group profit on trading for the year was £9,672,000 compared with £8,098,000 last year; this was an increase of 19% of profits of the United Kingdom companies increasing by 13% and those of the overseas companies by 39%.

**INTEREST AND TAXATION**  
The interest charge at £1,447,000 for 1970/1 compares with £1,265,000 for the previous year. Taxation absorbs £3,544,000 in place of £3,142,000 which we had to provide last year; thus the average rate of taxation for the year is 43% compared with 45% last year.

**GROUP NET PROFIT**  
The Group profit after taxation was £4,777,000 compared with £3,775,000 last year; this was an increase of 27% over last year but, of course, has had the benefit of the reduction in the Corporation Tax rate, which was 40% in the year ended 31st December 1970. As will be seen from the Group salient features the earnings per ordinary stock unit of £1 on this basis were 21.8 pence compared with 17.4 pence last year on the basis of last year's accounts; the seven year review gives comparisons with earlier years.

**DIVIDEND**  
The Directors are recommending a final ordinary dividend of 8.5 pence per £1 unit. This dividend, together with the interim dividend of 4.5 pence, makes a total of 13.0 pence compared with 12.25 pence last year.

**FINANCE**  
At the end of the year the Group balance sheet showed overdrafts and advances of £7,303,000 of which those in the United Kingdom amounted to £5,671,000. Of these overdrafts in the United Kingdom £2,388,000 arose from borrowings under the special Export Credits Guarantee Department provisions and the balance of £3,283,000 was in respect of what may be called ordinary overdrafts.

We consider that even without any further action this is a satisfactory position having regard to the facilities available to us. This judgment takes into account on the one hand the considerable absorption of cash for working capital which has taken place and on the other the fact that expansion has been slowed down whenever projects (however desirable they may be) will not produce a return in the short term. Nevertheless, consideration is now being given to a funding operation

to repay some or all of our bank borrowings in the United Kingdom. Such a funding would remove liquidity problems which might otherwise arise in the next year or so if cost inflation were to continue at anything like its present rate; furthermore such action would preserve and indeed increase our flexibility of decision.

The Directors have made further authorisations for capital expenditure in 1971/2, mostly for overseas. The total amount authorised for expenditure in the United Kingdom in 1971/2 is less than for 1970/1. Although it is not a matter which strictly speaking falls within the scope of a report of our last financial year, it is convenient to take the opportunity of informing stockholders that following the practice we have adopted for many years we propose to examine the current values of the fixed assets of the Group both at home and overseas with a view to a revaluation of those which we find to be undervalued.

**SALES**  
Group sales for the year 1970/1 (excluding sales within the Group) amounted to £53,142,000 compared with £46,393,000 last year. Throughout most of the year demand was extremely high and it was necessary to utilise all our international resources to the full to satisfy customers' demands. Towards the end of the year demand at home slowed down due, in our view, to a combination of lack of confidence created by continuing inflationary conditions and to the liquidity problems of industry.

Exports by the United Kingdom companies amounted to £13,528,000 compared with £11,948,000 in the previous year.

**PRODUCTION**  
The year which we are reviewing has in general been one of high production with many products exceeding previous output. This performance was satisfactory particularly in a year when labour unrest in one form or another presented problems almost everywhere. There was some reduction in demand towards the end of the year but this incidence was not even; some establishments felt the change earlier than others but nearly all are feeling the effects now.

Output at our establishment at Thornaby continues to increase and provides relief for products which even in the present lower demand conditions could otherwise have been in short supply.

**DEVELOPMENT**  
New products are now coming on stream from our extensive Research and Development facilities and opportunity is being taken to improve and up-date existing products. Several new particular products and our general programme of developments will help to secure continued progress.

**EXPANSION PLANS**  
The keynote in relation to expansion plans is caution coupled with an ability to act quickly when conditions justify such action. Whilst authorisation has already been given by the Board for expansion and improvements in various directions, we have proceeded very cautiously with the fulfilment of these plans in order to conserve finance and lessen the risk of our being at the mercy of economic conditions. In France and Germany substantial expansion is proceeding but there also we are going more slowly than our original plans envisaged and this seems to us to accord with the economic climate which, although by no means unfavourable, calls for a slightly more restrained approach to future demand.

**OVERSEAS COMPANIES**  
Once again the overseas companies in 1970 made an increased contribution to the Group profit on trading. The total of £2,823,000 (compared with £2,034,000 in 1969) represents 29% of our Group profit on trading. One of the most satisfying features was the increase in sales of Group products emanating from the United Kingdom and sold by the manufacturing subsidiaries in parallel with their own products manufactured in overseas countries.

In Australia, whilst the economy was buoyant in general terms, certain sections in which we as a Group are interested, namely the primary agricultural products, wheat, wool, meat and sugar, remained depressed. There are now signs of improvement and we expect that 1971 will show better results.

**PERSONNEL**  
When the development of people at all levels is one of the central features of our Group policy, it is difficult to single out particular activities for comment. Recruitment, training and development on a planned basis go on continuously and we believe that our plans for people will enable us to man effectively our corporate developments as they emerge.

**DIRECTORS**  
By the time the Annual General Meeting in July has taken place, we shall have said goodbye to a number of colleagues whom we shall sadly miss. As has already been announced, Mr. Tully and Mr. Taylor retired in November 1970. Mr. Bertoya and Mr. Hampshall, who are retiring by rotation, have decided not to seek re-election at the forthcoming Annual General Meeting. Mr. Bertoya and Mr. Tully were Managing Director and Deputy Managing Director of the Company from 1953 to 1962 and have since then served on the Board in a non-executive capacity. When they retired from executive office in 1962, the Board paid tribute to the outstanding service they had rendered in their respective capacities and now it remains to place on record a further tribute to their contribution as non-executive directors. Mr. Bertoya has served the Company for 49 years and Mr. Tully for 24 years. Mr. Hampshall, whose service with the Company extends over a period of 51 years, retired in 1968 from his executive responsibility as Chain Divisional Managing Director and remained a non-executive director on his retirement from executive office. Mr. Taylor was a Managing Director of John Holroyd at the time of the merger in 1964 and after the merger he became a director of this Company and later on Chairman of John Holroyd. His service, including that with Renold, extended over 38 years. We want at this time to put on record our sincere appreciation of the services which all these have given over so many years.

Our heartfelt good wishes go to all these colleagues for long and happy retirements. In February 1971, Mr. Peter Parker was appointed an additional director and comes up for re-election at the forthcoming Annual General Meeting.

**QUEEN'S AWARD**  
We are very proud to announce that for the second time in three years Manesty Machines Limited, one of the few non-power transmission companies in our Group, has received the Queen's Award for export performance. We send to everyone in this subsidiary our congratulations on an outstanding achievement.

**GROUP PROSPECTS**  
The prospects of a group which trades worldwide depend on two main factors. First its intrinsic capabilities and second the economic conditions it is likely to encounter. As regards the first, the results both at home and abroad following the Holroyd and Crofts mergers and the integration of the sales forces show that the Group organisation is already performing well and with product rationalisation as between Holroyd and Crofts now beginning to make its contribution, all the basic ingredients for continuing success are there.

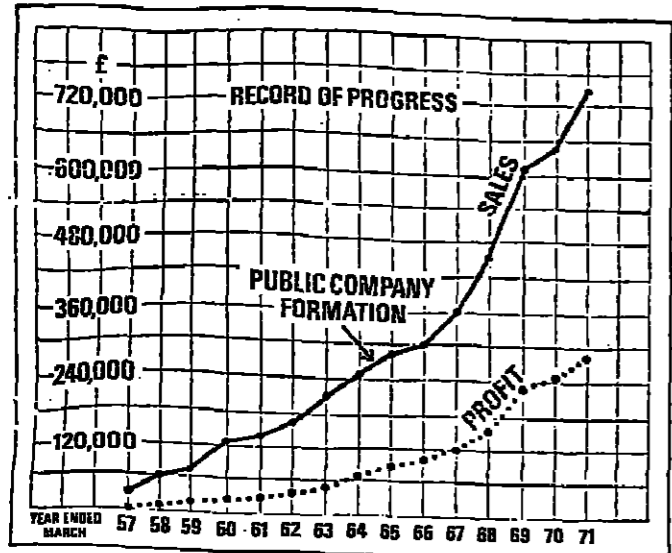
When we come to assess the likely economic climate a distinction has to be made between the position overseas and at home. While it is unlikely that our overseas companies will be able to match the

Group Results		
	This Year	Last Year
	£	£
Sales	53,142,000	46,393,000
Profit on Trading for the Year	9,672,000	8,098,000
Profit Attributable to Renold Limited	4,721,000	3,757,000
Dividends	2,824,000	2,662,000
Ordinary Stock		
Dividend per unit of £1	13-0p	12-25p
Earnings per unit of £1	21-8p	17-4p

exceptional rate of advances of the last two years, we are hopeful that economic conditions overseas will nevertheless ensure a reasonable level of performance. Since the accounting period of the overseas companies is the calendar year we can say that their results to date provide justification for these hopes.

The results of the past year are the achievement of many people at home and overseas who have faced difficult problems successfully for us. In closing this statement I want once again to give to every one of them my warm thanks for their efforts and for all that they have accomplished.





The number of persons employed by the Group rose from 16 in 1957 to 110 in 1971.

The directors have always been confident of the Company's future. They retain that confidence. Sales for the first quarter are running 15% ahead of comparable period last year. This rate of growth should be maintained throughout current year.

For copies of the report, apply to the Company Secretary: LANGFORD LANE, KIDLINGTON, OXFORD.



# Re-think over State holding as Cammell Laird recovers

NEW discussions concerning the 50 p.c. shareholding acquired by the Government just over a year ago in the Cammell Laird shipyard at Liverpool are likely in the coming months as the shipbuilder emerges from its financial problems.

The Government paid £12 million for the shares. The deal was fixed by Mr Harold Lever as one of his last jobs as Paymaster-General before Labour lost office. His personal idea was that the shares might be placed in some kind of trust for the employees, so providing an incentive scheme to ensure the future of the yard. The Conservatives have not pronounced themselves against the idea.

The shares are now held by the Public Trustee. The Government also made £8 million available in loans to Cammell Laird.

A complete management restructuring of the yard has been carried out under the direction of Mr Norman Cave, who has been with Cammell Laird for 21 years and who was appointed chief executive when the Government moved in. He had been in charge of Cammell Laird's separate ship-repair company when the shipbuilding company ran into serious trouble.

He is clearing out the old loss-making contracts and putting Cammell Laird back into the warship field, being prepared

to commit up to 5000 p.c. capacity to naval work. The yard today presents a busy picture, with a series of ships on the berths and the wet-basin providing a varied collection, taking in a gas-ship, a container ship, a warship and a conventional submarine. Closely guarded behind a security-net around a dry-dock is the nuclear-powered hunter-submarine Conqueror, due for completion soon.

It was the last Government's decision to economise on atom-powered submarines that caused Cammell Laird so much difficulty earlier. Vickers at Barrow-in-Furness was the place where the Government originally developed its nuclear submarines and so it was Cammell Laird that lost out when national economy measures brought the decision to have only one shipyard engaged on such work.

So there will be no more nuclear submarines from Birkenhead after the Conqueror. But there is every prospect of a series of conventional submarines in which Cammell Laird has been a world leader. Several nations are known to be in the market for these, which are worth about £7½ million each and take more than three years to build.

South America, the developing nations and many other countries have an interest in non-nuclear submarines but there are relatively few shipyards with

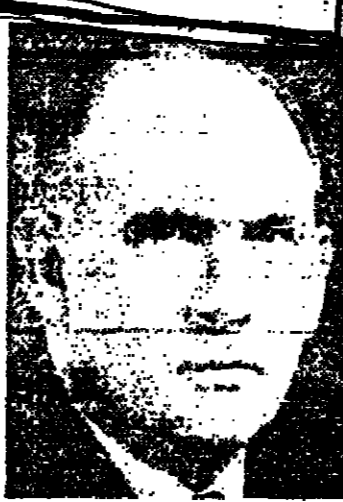
the experience to supply the hardware. There is also a good market for surface warships seen around the world. Cammell Laird in the future as a substantial warship builder," Mr Cave comments.

Cammell Laird is already back in a big way on the naval side, with £20 million of work on two T42 guided missile armed destroyers for the Ministry of Defence and a submarine refit deal. Mr Cave hopes to be able to be selective about merchant ship work, with a niche for special purpose ships including multi-products tankers, gas ships and refrigerated cargo vessels. Outfitting resources are the strength of Cammell Laird, so the next stage will be replanning of steel output.

The Shipbuilding Industry Board may be able to help with finance, for Cammell Laird can make out a good case on this point.

The labour force is being brought into balance, with the hourly-paid strength down by 1500 at 6,000 compared with a year ago. The staff has been reduced from 1,800 to 1,500 and the departure of the nuclear submarine should make further cuts possible.

A maximum of £7.2 million was made available for Cammell Laird to meet its losses. "We will need all of it, but no more," said Mr Cave. "The cash programme shows that



Mr Norman Cave, of Cammell Laird — "We are breaking through, but must keep the reins tight."

after 1971 and the first two months of next year, the liquidity improves with new profitable orders.

"We are breaking through, but must keep the reins tight. There is cautious optimism here. All the signs are encouraging. But there is still a lot to be done. We have a long way to go before we get the rate of productivity right. We do not underestimate the situation."

The company is "considering very carefully" the potential position of the Public Trustee shareholding. It could lead to the Government being invited to consider a novel form of profit-sharing that would be a useful industrial experiment and provide more attractive means of employment in the yard.

## THE ELECTRONIC TRUST LIMITED

Financial Statement for year to May 31st

	1971	1970
Revenue before Tax	£227,912	£223,835
Earnings per Ordinary Share	2.53p	2.45p
Dividends per Ordinary Share	2.5 p*	2.125p
Net Asset Value per Share	102.83p	85.00p

\*includes 0.125p in respect of 1970.

Value of investments £12,289,978  
U.K. 59.4% North America 33.6%

MANAGER  
**ROBERT FLEMING & CO. LIMITED**

## BROOK STREET BUREAU OF MAYFAIR LIMITED

"another record year"

"Wider range of services... Male and Female Executive Appointments Divisions continue to expand... specialist divisions dealing with draughtsmen and catering staffs."

WORLD'S LARGEST OFFICE STAFF AGENCY

Wm. Cory & Son, Limited group activities cover fuel distribution, shipping and towage wharves, lighterage, sand and ballast extractions, warehousing, general distribution, shipbuilding and engineering etc.

The following excellent opportunities now exist within our organisation:

### TAXATION ACCOUNTANT (circa £4,000 p.a.)

The successful candidate, aged 30+, will probably be a Chartered Accountant who has specialised in corporate taxation in the profession, or with a large commercial organisation preferably with overseas interests.

Key task areas will be:

- Corporation tax computations of some 40 active companies.
- Advising on taxation implications of proposed new projects and capital expenditure.
- Tax planning and solutions to fiscal problems.
- Advice on the impact of taxation on overseas activities.
- Investment grant claims.
- First-class contributory pension scheme with life cover and dependants benefits. Provision for family private medical treatment.

### TAXATION ASSISTANT (circa £2,250 p.a.)

Candidates should be young, qualified accountants with some tax experience and who wish to specialise in taxation. Duties will include assisting with the above tasks. First-class contributory pension scheme with life cover and dependants benefits.

NOTE: All services will be moving, in about two years, to a new central office in a pleasant location in Berkshire. Selected candidates must be prepared to move and will of course receive company assistance. Please forward in confidence full details to: G. Carter, Personnel Officer, Wm. Cory & Son, Ltd., Cory Buildings, 117 Fenchurch Street, London, E.C.3.

### Stock Audit Supervisors

£3300  
Computerised Stores Control

These appointments, with Roan Consolidated Mines Limited in Zambia, offer challenging opportunities to gain valuable experience in a computerised stores environment.

Reporting to the Senior Internal Auditor, the men appointed will head up stock audit teams at our properties on the Copperbelt. Their primary responsibility will be to carry out stock audit in accordance with an established annual programme and procedures manual. An IBM 360 computer is in use and induction training will include a short computer appreciation course with special emphasis on computerised stores systems.

Applicants should be members of the Institute of Purchasing and Supply or have passed the intermediate examination of a recognised accounting qualification. They must have a sound background in all aspects of store-keeping and stores accounting, preferably within a large industrial or mining operation. Previous experience of a computerised stores system and stock audit would be an advantage.

Employment will be on a contract basis, initially for a period of three years. On commencement, total emoluments, including basic salary, bonus and gratuity, will be the equivalent of £3300 p.a. Additional benefits include return passages housing and basic furniture at low rental generous education allowances baggage and settling-in allowance 49 days' paid leave p.a.

Please quote reference, D.79 when writing for an information booklet and further details to:

The Manager,  
Overseas Appointments,  
RST International Metals Limited,  
One Noble Street,  
London, EC2V 7DA.

**RCM**  
IN ZAMBIA

### CIBA LABORATORIES

#### ASSISTANT PLANNING MANAGER

An unusual opportunity offers for a career in the Planning Department of an ethical pharmaceutical company.

The work covers short and medium term forecasting and formal long range planning. There are excellent opportunities for advancement for a person with initiative and drive.

Applicants should preferably have experience in planning and possess an appropriate degree.

The preferred age is 25-30.

Knowledge of the pharmaceutical market would be an advantage but is not essential.

#### MARKET RESEARCH EXECUTIVE

A young executive is required to undertake pharmaceutical market research.

Knowledge of the pharmaceutical market and experience in market research in the ethical drug field is desirable.

Preference will be given to a candidate with a degree in a Medical/Biological subject. A pharmaceutical qualification or training would be an advantage.

Age range 25-30 years.

We are part of an internationally renowned research-based chemical group centred on Basle, Switzerland, whose interests in the United Kingdom include the manufacture and distribution of agrochemicals, dyestuffs and technical application products, industrial chemicals, pharmaceuticals, photographic materials, pigments, and synthetic resins and adhesives.

Applications, giving age and brief details of qualifications and experience, should be sent to:

Personnel Manager, CIBA Laboratories,  
Horsham, Sussex. Telephone: Horsham 4321.

### NOVADEL LIMITED

(an Akzo Company)

needs to fill the following positions in order to meet its objectives as part of one of the largest chemical groups in the World.

Applications are invited from people with the specified qualifications or experience and who can demonstrate initiative and potential for advancement.

#### SAFETY OFFICER

aged 30 or over, with proven practical experience and the ability to get his ideas implemented. A chemical qualification and line management experience will be added advantages. Responsible to the Works Director.

#### PRODUCTION CONTROLLER

aged about 30, with experience of production planning and stock control, preferably in chemicals/pharmaceuticals. Must have the ability to co-ordinate sales requirements with production capacity and to ensure good liaison internally and externally. Responsible to Technical Manager.

#### SENIOR MAINTENANCE ENGINEER

aged 30 to 40, with a relevant qualification and fully experienced in electrical/mechanical maintenance in a chemical works or similar. Must have the ability to control maintenance and factory services departments. Responsible to Engineering Manager.

#### WORKSHOPS ENGINEER

aged 25 to 35, to take charge of engineering workshop and be responsible for all trades on process plant overhaul and maintenance. Practical experience essential and a relevant qualification an advantage. Responsible to the Senior Maintenance Engineer.

#### WORK STUDY OFFICER

with formal training in Work Study followed by a minimum of 3 years' practical experience, preferably in engineering. Job emphasis will be on Method Improvement on Production/Warehousing operations. Membership of the Institute of Work Study an advantage. Responsible to Management Services Manager.

These positions are based at Gillingham, Kent, where the Company produces specialised products for a range of industries. Salaries and conditions are those of a progressive company and include a contributory pension and life assurance scheme.

Local interviews, but please write in confidence to R. Whitehead, Personnel Manager, Novadel Ltd., 12/14, St. Ann's Crescent, Wands-worth, London, SW18 2LS.

### Area Manager

A leading company in the domestic gas appliance field requires an Area Manager to cover the West Midlands and East Midlands Gas Board Area.

Applicants must have extensive knowledge of the Board's Sales Personnel and be resident in the Area. The position is fully pensionable and a car will be supplied. Salary by negotiation. A.M. 17906, Daily Telegraph, E.C.4.

### BLUE CIRCLE GROUP

#### section leader - analytical laboratory

An Inorganic Analytical Chemist is required to administer the Analytical Laboratory of the A.P.C.M. Research Department. He will be responsible for a staff of about 25 Analysts engaged in the analysis of raw materials, cements and allied products. Classic analytical techniques and instrumental methods including X-ray fluorescence and atomic absorption are widely used.

Candidates should have a good honours degree in Chemistry and at least 5 years' relevant experience. Applications should be addressed to:

The General Manager,  
A.P.C.M. Ltd.,  
Research Department,  
Greenhithe, Kent.

### SALESMEN

#### Fire Defence Systems

THE JOB Selling Fire Defence Systems in a highly competitive but exciting market.

THE LOCATION Operating from our Branch Sales Offices at Birmingham, Ipswich, Newcastle and Glasgow.

THE MEN Young, preferably 24 to 35, with drive, enthusiasm and ability. Must have a successful sales record, and although selling experience in the Fire Defence field would be an advantage, full training will be given.

THE REWARDS During the training course Salesmen's basic salary will be paid, and on completion of training Salesmen will be allocated to Branch areas. There are no limits to the commission earnings on top of basic salary. A Company car is provided and generous conditions of service apply.

### PLAN YOUR FUTURE WITH PLESSEY

Telephone or write, quoting reference CS13/2007 to Mr. A. McLachlan, Personnel Officer, Plessey Communications Systems Limited, Telford Road, Warrington, Cheshire. Telephone 09-537 8666.

**PLESSEY**

### SALES MANAGER

Old established Jewellery Manufacturing Company situated in Birmingham and selling directly to Retail outlets, requires a Sales Manager, probably aged 28-35, with a proven record in selling and marketing techniques. The Company enjoys a rapidly increasing turnover and has potential for considerable further growth.

The Sales Manager will be wholly responsible for developing the sales organisation and for creating new products and promotional ideas. He will report directly to the Chairman of the Company.

This is a new appointment and offers excellent scope for future advancement. All replies will be treated in the strictest confidence. Car provided and salary will be negotiable.

S.M.17902, Daily Telegraph, E.C.4.

### AUDITOR

Croydon based. £2,000+

A vacancy exists for a young man of initiative, with an enquiring mind who has an appreciation of the modern meaning of Audit and can involve himself in investigations. The emphasis is on reporting to senior management on the efficiency and controls within the Board.

Applicants must have had auditing and commercial accounting experience. They need not necessarily be professionally qualified but preference would be given to candidates who are undertaking a course of study leading to a qualification.

Conditions of service are excellent, salary up to £2,000 per annum with fringe benefits. There are definite prospects of promotion.

Applications in writing, giving full details and quoting reference number F6847/B should be sent within seven days to the Director of Personnel, South Eastern Gas Board, Katharine Street, Croydon, CR9 1JU.

### SOUTH EASTERN GAS

A leading light engineering manufacturing company have an immediate opening for the following:

#### ERECTION SUPERVISOR

THE MAN: Aged 35/45 years preferably with HNC (Mech) he will have a good commercial background associated with site contract work, together with several years experience in supervising site erection duties and working with programme, particularly CPD. A knowledge of order processing, service procedures and cost control procedures would be a definite advantage.

THE POSITION: Based on the company's head office but will require a certain amount of travel within the U.K.

THE DUTIES: Responsible for supervising and co-ordinating the activities of a team of site engineers and service engineers. Preparation of estimates for erection of equipment in conjunction with design dept. etc.

Applications giving brief details of qualifications, experience, salary levels, etc. to: A.L.17908, Daily Telegraph, E.C.4.

### Dealer Representatives

South East and North East England

Leak and Wharfedale are the top quality brand leaders in the fast expanding Hi-Fi market. Our rapid expansion means that we need two Dealer Representatives.

If you are a successful salesman with ambition and fully appreciate the purpose of merchandising you can spearhead our U.K. marketing effort and earn up to £1,400 p.a. + bonus.

Both positions offer excellent prospects and fringe benefits including an estate car, life assurance and contributory pension scheme.

Send for an application form, quoting area applied for to:

The Personnel Manager,  
Rank Wharfedale Limited,  
Bradford Road, Idle,  
Bradford, Yorkshire.  
**RANK AUDIO VISUAL**

### Account Executive for ERCOL

Position in the marketing of Ercol Furniture for young man in mid to late twenties. The successful applicant will be a member of a compact internal team, keeping up constant liaison with our stockists throughout the country.

He must have a precise and disciplined mind, initiative and experience in the retail furniture trade. Salary commencing £1,500. Write brief outline of education and experience in Mr. M. F. Evans, Ercol Furniture Limited, London Road, High Wycombe, Buckinghamshire.

### COURTAULDS GROUP

#### Senior Shipping Clerks

required by our Export Services Department. Based in Coventry this department is responsible for shipping and documentation of the group's yarn and fibre exports.

Applicants preferably aged 26-35 must have had previous industrial experience in all aspects of shipping, TIR container movements, and export invoicing and documentation.

Starting salary will be by negotiation according to experience, contributory pension, assistance with removal expenses where appropriate.

Applicants should write quoting reference VSL/D and giving details of experience and full personal particulars to the Director of Personnel, Courtaulds Limited, PO Box 16, Foleshill Road, Coventry, CV6 5AE.

### A Charming Coaching House Restaurant

A charming Coaching House Restaurant, seating some 200 persons, in the heart of Sussex has recently been acquired by a well known London Company. We are seeking without delay a young man and possibly his wife to manage this business. We require a Restaurateur who prefers to work independently with style and panache. He should be well experienced with a good educational and professional background. Accommodation is provided with an attractive salary and contributory pension scheme.

Replies to A.C.17814, Daily Telegraph, E.C.4.

### SUPREME HEADQUARTERS ALLIED POWERS EUROPE

near Mons, Belgium

#### SECRETARIES and SHORTHAND TYPISTS

requires experienced

Age limit 21-50; good education to GCE level; secretarial school certificate; minimum of two years office experience; reading and speed of 80-110 words shorthand experience; reading and speed of 80-110 words shorthand experience; reading and speed of 80-110 words shorthand experience; reading and speed of 80-110 words shorthand experience; starting monthly salary £170 free of tax; savings scheme; medical benefits; six weeks annual leave.

Short-hand typing tests and interviews will be held in London in October 1971. Further information will be sent only to those likely to be considered.

Detailed qualifications should be sent to the Civilian Personnel Office, PANDA Division, SHAPE, Belgium 716.

### Londonderry Development Commission

#### MAINTENANCE MANAGER

£2,751-£3,150

This post is a key one under the Director of Works and will embrace the maintenance of all commission properties (including 4,000 houses); plants and vehicles, etc.

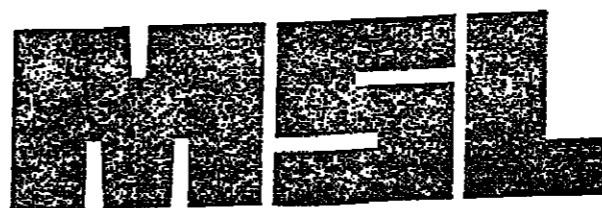
Applicants must have proven management and organising ability, wide technical experience and must be suitably qualified by examination e.g. R.I.C.S., Institute of Building H.N.C. or a recognised equivalent.

Salary in Principal Officers' Range £2,751-£3,150. Commencing salary in accordance with qualifications and experience.

Application form and further particulars from the Personnel Officer Londonderry Development Commission, Guildhall, Londonderry, returnable by the 6th August, 1971.

An MSL Consultant has analysed each appointment

We want to hear from those who meet the essential requirements of the following appointments. If you do so, please write or telephone 01-629 1844 as directed below. These advertisements are factually correct and as comprehensive as space permits.



Management Consultants in Human Resources 17 Stratton Street London W1X 6DB

Aluminium Smelting—Bahrain

Aluminium Bahrain (ALBA) was founded in 1968: in May 1971 the plant came on stream and by the end of the year will be producing aluminium at an annual rate of 60,000 tons. When fully operational by the end of 1972, output will be 120,000 tons per annum. To serve the production...

Internal Auditor

about £6000

Candidates, not under 30, must be qualified accountants preferably with experience both of the profession and of internal audit work to establish and maintain auditing routines within the company and to carry out ad hoc investigations into financial and administrative functions. Responsibility will be to the Financial Controller. Car provided. Reference D.30158.

OM Officer

about £5750

Candidates must be qualified engineers, desirably of degree standard, with extensive experience of modern techniques in O & M studies gained over at least three years in a large scale process industry where they were responsible for introducing and applying new optimum methods. A capacity for original thought is essential coupled with good judgement for selecting optimum methods and the ability to present their ideas so as to gain acceptance at all levels of management. Responsibility is to the Resident Director. There will probably be two subordinate method analysts. Car provided. Reference D.30159.

Cost Accountant

£5000-£5500

Candidates, aged about 30 and desirably married, must be qualified accountants with a minimum of 3 years' industrial experience since qualifying. Duties will involve development of new systems. Experience of a data processing environment would be an advantage. Responsibility will be to the Senior Accountant. Reference D.30160.

Purchasing Officer

about £4500

Responsible to the Supplies Controller for purchase and control of raw materials and engineering spares amounting to some £10m. p.a. He will co-ordinate with the operating divisions in planning quantities required and will then process all phases of the buying operation, on a world-wide basis. He will organise and control the work of 5 other employees. Reference D.30161.

Sales Director

up to £5000

Medium/Heavy Engineering North West

The company is part of an internationally known British engineering group; turnover is around £4m., and rising quickly, from some 700 employed. New markets have been developed to exploit traditional skills in precision machining and fabrication. The Sales Director will personally lead a sharper sales effort in the existing product area of pressure and storage vessels, heat exchangers etc. - but with greater emphasis on end-user contacts - and will actively direct the new product investigations which have been put in train. As well as regional sales managers his team will include the estimating and contract functions. Candidates, aged around 35 and preferably chartered engineers, will have a record of successful achievement in sales leading to senior management responsibilities. They should have first hand knowledge of the petro-chemical, process and construction industries. Salary negotiable with substantial additional bonus potential; car, re-location help and other benefits. Please write stating how each requirement is met to D. A. Ravenscroft reference D.25124.

Director of Marketing

£4000-£4500

London

age 35-45

A subsidiary of an international chemical group is making this new appointment to increase sales by introducing modern marketing methods. Present turnover is below £5m., but re-organisation and growth potential could raise this to £10m. within two years. Products, at present, go mainly to the food industry, but planned expansion covers areas associated with chemicals, cellulose, adhesives and textile products. Besides marketing the food products, the Director of Marketing will assess these additional areas in conjunction with the technical and production teams, and develop sales into them. Candidates, desirably with knowledge of food technology, must have demonstrated their ability for successful research and development of a small new market, and for top level negotiating; also, for effective control and motivation of a sales force. Car: top-hat pension. Please write stating how each requirement is met to K. A. McIntosh reference D.30157.

Commercial Engineer

£3500

General Management

plus car

A young marketing subsidiary located in the Home Counties, part of a British public engineering group having pre-tax net profits exceeding £1m., now intends to invest £100,000 in production plant. The successful candidate will plan, set up, and bring the plant into operation before assuming general management accountability for the further profitable development of the subsidiary. Its products are standard welded pressings in mild steel and a variety of special materials extensively used in process industry. Production followed by commercial management experience is essential and this is likely to have been gained in metal forming or fabricating products for industrial uses. Profit bonus scheme, given success, will exceed 10% of salary and fringe benefits conform to large company practice. Please write stating how each requirement is met to G. V. Barker-Benfield reference D.12021.

Technical Representative

£1750 upwards

A range of unique timber panelling products has been successfully launched on the international market by this company within the past year. This is a new appointment in a field sales structure which is now being established to maintain the momentum of the company's growth. Operating throughout Southern England, including London, the successful candidate's prime task will be to increase sales through architects, designers and other specifiers concerned with projects in the leisure industry. Probably 23 to 35, he must have a proven record in selling quality products in a field in which design is an important consideration. Experience in selling in an architectural/building context would be particularly useful. Company car. Please write or telephone for further information. C. Bezon reference D.2477.

Bakelite Xylonite Limited Waverite Division, Aycliffe

control room manager

(Salary about £3000)

The Waverite Division wishes to appoint a Manager who will be responsible for the efficient operation of the Waverite Control Room at Aycliffe. He will report direct to the Division General Manager, and will be a member of the Division Operating Committee.

The Control Room co-ordinates production and sales planning activities and is responsible for overall stock control, making delivery promises, progressing orders, and maintaining close liaison between purchasing, sales, production and accounting departments.

The man we seek will be aged 28-40, and possess a degree or equivalent qualification in science, technology or engineering. He must have a keen logical mind and the ability to recognise the key aspects of complex situations and problems. He must be a good conceptual thinker and be able to communicate clearly both orally and in writing.

Applications giving full details of age, qualifications and experience should be addressed to:

The Personnel Manager, Bakelite Xylonite Limited, Aycliffe Trading Estate, Nr. Darlington, Co. Durham.

AIRBORNE SHOES LIMITED SALES MANAGER

THE COMPANY

Airborne Shoes Limited is a medium sized manufacturer of women's shoes selling to multiples, mail order houses and direct to independent retailers. The company is pleasantly situated in a rural part of Leicestershire.

THE JOB

As a result of a reallocation of responsibilities, the company wishes to appoint a Sales Manager, Retail Sales, who will be responsible to the General Manager for all aspects of the retail market operation. Salary will be negotiated to attract a suitable applicant and fringe benefits include a contributory pension scheme and use of a company car. Assistance will be given should moving be necessary.

THE MAN

Applicants must be competent administrators and have controlled a retail sales force. It is desirable that they should have experience of women's shoes. Weight will be given to initiative, qualities of leadership and an agreeable manner.

Interested persons should telephone or write to:

The General Manager, AIRBORNE SHOES LIMITED, ANSLEY TERRACE, LEICESTERSHIRE. Telephone: ANSLEY 2274 (EXT. 4537-81-2274) for an application form and further information about the Company and the job.

DONCASTERS MOORSIDE LIMITED DIVISIONAL MANAGER SINTERED METALS

This appointment is at Doncasters Moorside Ltd., Oldham, a subsidiary of the Doncasters Group. The successful candidate will take control of the Division and his prime objective will be to develop a range of sintered metal products and increase the Company's share of the market. Reporting to the General Manager he will be fully responsible for his Division's profitability and for all commercial and manufacturing operations. Candidates, aged over 30, must be metallurgists or, alternatively, mechanical engineers with a relevant manufacturing background. They must be fully experienced in the manufacture of sintered metal products, and must have sound commercial knowledge of the sintered metal industry.

Salary will be negotiable and future prospects will depend entirely on ability.

Applications should be addressed, in confidence, to:

R. KENNEDY, Group Personnel Manager, DONCASTERS MOORSIDE & SONS LTD., Birley House, Wadley Edge, Sheffield S6 1ET

SALES REPRESENTATIVE

Leading suppliers of Accessories to the Motor, Radio, Electrical and Allied Trades wish to appoint a high calibre Sales Representative for the area of Warwickshire, Northamptonshire, Huntingdonshire, Norfolk and Leicestershire. This is a permanent position offering scope for advancement to a man with the ability and will to succeed in a highly competitive expanding market. Remuneration by salary, expenses and commission provides earning potential of £2000-£3,000 p.a. There is also a non-contributory pension scheme available after establishment. Applicants, who must be modern car owners, should apply in writing to Siran Limited, Grove Park Villas, Hove, Sussex. BN3 6EX.

DRAUGHTSMAN

LONDON

An excellent opportunity exists in the Company's Head Office Operations Department for a Draughtsman with significant experience in the oil or allied industries.

The selected applicant will be involved in the production of product and utility service flow diagrams and the interpretation of these diagrams into site construction drawings for the building of oil storage installations.

It is essential that candidates are qualified to H.N.C. (Mechanical) or equivalent, have experience of pipework arrangement and layout and are acquainted with both British and American standards; some experience of tank farm installations and associated civil works would be an advantage.

The post carries a competitive salary and generous fringe benefits include a contributory pension and life assurance scheme and assistance with relocation expenses is available.

Please write giving full details of age, qualifications and experience to C. J. Ouston, Esq. Personnel Officer, Total Oil Great Britain Limited, 33 Cavendish Square, London, W1M 9HF.



TOTAL OIL GREAT BRITAIN LIMITED One of the fastest growing oil companies in the U.K. and a subsidiary of the ninth largest oil group in the world. Compagnie Francaise des Petroles

BUILDING STAFF

Higgs and Hill Building Limited wish to augment the senior staff employed at Head Office: The following vacancies exist:

Senior Estimator

Applicants must have experience of estimating for contracts in excess of one million pounds in value.

Senior Surveyor

Initially to work at Head Office, later to take charge of the quantity surveying team employed on multi million pound contract.

Senior Planning Engineer

Applicants must have experience of pre tender and post contract planning of large building construction. Salaries for the above appointments will be by negotiation based on qualifications and experience. These appointments carry the usual fringe benefits including Company Car or car allowance.

Apply in confidence stating age, qualifications and experience to Mr. M. E. Tweed, Staff Manager, Higgs and Hill Limited, Crown House, Kingston Road, New Malden, Surrey. No reference will be made to the present or past employers without the applicant's consent.



MANAGEMENT ACCOUNTANT

£3,000/£3,500

A vacancy has arisen for a Management Accountant in the UK Division of one of the world's leading Meat Wholesalers. The Division has substantial interests in both imported and home-killed meat, the annual turnover being in excess of £50 million. Applications are invited from qualified accountants, aged between 25 and 35 with at least two years' relevant experience. The successful applicant will be responsible to the Chief Accountant for the preparation of annual budgets, monthly management accounts and weekly management reports. Benefits include entry to Contributory Pension, Free Life Assurance and Salary Continuation schemes after qualifying periods of service. Please write giving full details of age, experience and present salary to The Personnel Manager, Thomas Bewick & Sons Ltd., Priory House, St. John's Lane, London. E.C.1.

Sales Manager—Non Foods

London Co-op is seeking a Sales Manager in its Non Foods Group, which is rapidly becoming a turnover of £10m per annum. The Society is a Retail Organisation operating mainly within the Greater London area, 80% of its turnover. The position therefore will appeal to those with a department store or retail multiple group experience and background. The Sales Manager will be responsible to the Dry Goods Trade Manager for: 1. Organisation of sales promotion activities. 2. Supervision of sales performance in department stores and shops. 3. Liaison with the Merchandise Controller and Buyer. 4. Other assignments related to trade promotions. 5. Development of modern selling techniques. The Sales Manager will also act as Deputy to the Dry Goods Trade Manager. This opportunity will appeal to the keen and energetic who can lead a team of sales staff. The successful candidate will be not less than £2,250 per annum. This advertisement supersedes the previously advertised position of Marketing Manager. Applications, by return, please giving full details of age, experience and qualifications, to the Personnel Manager, London Co-op, 54, Mark Lane, Street, London, E.C.3 9JF.



South Africa Seligson & Clare Limited

Experienced Printers Engineers

Vacancies exist for: With comprehensive knowledge of the erection and maintenance of PRINTING and PACKAGING MACHINERY. • We are one of the largest suppliers of Printing Machinery to Printers throughout Southern Africa. • Among some of our principal agencies are: Heidelberg Printing Machinery—Ludlow—Smaller Schneider Guillotines—Linyotte—Shah Folding Machinery—Equipment—Timmons—Holew—Hoh & Hahn Cameras. • Government assisted packages. • We need men who will provide the technical support and expertise to ensure the continuing high standard of the Company's service. • Attractive salaries offered—negotiable at interview—in relation to qualifications and experience. • Employment benefits include: 3 Day Week—Medical Benefits—Pension Fund—3 Weeks Annual Leave—Bonus—Good Working Conditions.

A Director of SELIGSON will visit London and will interview from 13th to 22nd July 1971. If interested, please write for appointment by giving full details of age, experience, marital status, etc., to Mr. H. R. Gannon, C/o Kensington Close Hotel, Wrights Lane—LONDON W8 5SP.

ADM REPROGRAPHICS SALESMEN

£3,000 plus per annum

We have vacancies based on our branch offices in London and the Home Counties—Birmingham, Leeds, Manchester and Nottingham—for two product lines. OFFSET DIVISION—a new range of platemaking equipment and small offset machines. PAPER HANDLING DIVISION—the established range of Offset Collators and a new range of folding and inserting machines.

This is a unique opportunity to join a dynamic and highly successful sales organisation where your earning potential is high, with a good basic salary, attractive commission rates and bonus incentives, plus generous car allowance (10 successful ADM salesmen had a three week holiday in Japan last month). ADM also has a non-contributory pension scheme. We sell only the most sophisticated, competitive equipment, backed by an efficient service department and all the resources of a public quoted company. If you are a capital equipment salesman preferably with relevant product experience (although full training will be provided) apply now to J. H. Wrencher, Sales Manager.

ADM BUSINESS SYSTEMS LTD.

Windmill Road, Sunbury-on-Thames, Middlesex. Tel: Sunbury-on-Thames 85665. LONDON, BIRMINGHAM, LEEDS, MANCHESTER, NOTTM.

NATIONAL ASSOCIATION OF BOYS' CLUBS

GENERAL SECRETARY AND TWO DEPUTY GENERAL SECRETARIES

These appointments will arise from retirements in 1972 and 1973. Further particulars from the General Secretary, NABC, 17 Redford Square, London, W.C1E 9JL. Please enclose stamped addressed envelope for reply. Closing date for applications 6th September, 1971.

National City . . . opening more branches . . . still more needs Finance House Representatives with management potential

We are expanding rapidly throughout the UK and plan to open nine new branches in 1971. Last year, three of our branch managers became district managers and six representatives were appointed to branch manager. Last month, nine forward-looking men joined our organisation and we are now seeking further representatives with similar ambitions who are under 30 and already have a year or more experience with a major Finance House. If you have what it takes, there will be management opportunities open to you later. Initially you will probably join one of our existing branches—this could be at Birmingham, Bradford, Cardiff, Croydon, Glasgow, Harrow, Leeds, Leicester,

Liverpool, London, Maidstone, Nottingham, Newcastle, Peterborough, Reading or Swansea. Our new branches will include Wolverhampton, Brighton, Coventry, Portsmouth, Northampton and Sheffield—and you could persuade us to open elsewhere. National City, a subsidiary of First National City Bank—the world's largest international bank—provides the widest range of financial services. Whatever your present salary, you can better it both now and in the future with National City: we'll provide you with a car, and a non-contributory pension scheme; there are staff mortgages at low interest available to managers or after a qualifying period.



Write or telephone, quoting reference D.57, Frank Catterson, Director, National City Financial Trust Ltd., 17 Old Court Place, London W.8. Tel: 01-937 8044.

Estimator

is required by a leading contracting company situated in the West End of London for the co-ordination and preparation of estimates and tenders.

Types of estimates include lump sum, fee estimates, bills of quantities, schedule of rates budget, target costs, etc. It is essential that applicants should have experience in the mechanical and pipework construction fields together with a knowledge of design and workshop functions. Applicants should preferably be educated to ONC (Mech.) standard.

This is a permanent and progressive appointment and a salary of up to £2,750 p.a. will be offered to the successful candidate. Fringe benefits include a bonus, free life assurance and pension schemes. 1971 holiday arrangements will be honoured.

Applicants should write in the first instance, quoting Ref. E/6/TD on both envelope and letter, to:

▲▲▲▲ WAHLE MITCHELL AND BURNING LIMITED RECRUITMENT DIV., 24 Halford Street, London, W1V 2DQ

SENIOR MECHANICAL DESIGNER

Crosfield Electronics is a world leader in the specialised field of automation of the graphic arts. We are looking for a Senior Mechanical Designer to head a section working on the design of sophisticated equipment involving mechanics, optics and electronics. Capable of original design and competent in supervision, he will be essentially a practical engineer appreciative of all aspects of design, value engineering and manufacturing. The salary is negotiable around £2,700.

If you are between 30 and 45, qualified to HNC Mech. or higher, progressive and cost conscious, with considerable experience in the design of precision mechanisms, please write with full details of your career or send for application form to Mr. D. C. Hall,

CROSFIELD ELECTRONICS LIMITED 766, Holloway Road, London, N.19. 01-272 7766.

TRUST/COMPANY ADMINISTRATOR CAYMAN ISLANDS

A leading Trust Company in the Cayman Islands has a vacancy for a Trust/Company Administrator. The successful applicant will be between 27 and 30 years of age, hold the Trustee Diploma of the Institute of Bankers, and preferably have passed the intermediate examination of the Chartered Institute of Secretaries.

Salary ranging from £2,900 to £3,150 depending on age and experience plus adequate rent allowance.

Write, giving full particulars, to Box 3915 c/o Charles Barker Recruitment Ltd., 20 Cannon Street, London E.C.4.

Suitable applicants will be invited to London for interview.



DISTRIBUTION AND WAREHOUSE MANAGER

The successful candidate will operate from ultra-modern premises and will have the overall responsibility of national and regional distribution throughout the United Kingdom. He will be familiar with all internal scheduling and routing operations and will direct effective management of warehouse staff. In addition to formal transport qualifications the candidate should have a flexible personality and the ability to cope with rapid growth conditions. The position will carry a basic salary of £2,250 plus a half yearly bonus and other benefits commensurate with the position.

The client company has one of the most remarkable growth rates in modern times and only first class candidates will be considered.

Applicants for this position should phone or write to: Derek Cheney, H.P.S.L. Consultants, West End House, 6 Rupert Street, London W1V 7SN. Telephone: 01-429 9701, quoting reference DD 24.

ARE YOU UNDER-VALUED?

Do you keep an open mind to new ideas? Our sales people do. Before they joined us, in sell our exciting plans in business people, the majority had never sold before.

We won't invite you to join us unless we are confident you could be successful with us and earn at least £2,500 in your first year rising to £5,000 in your fifth.

OUR FULL-PAY TRAINING IS SECOND TO NONE energy, integrity, good intelligence, integrity and a real desire to help others. Preferred age 27-45.

GO ON, POST OFF THE COUPON FOR AN APPLICATION FORM. NOTHING VENTURE...

To: Sales Personnel Dept, (IDT 77), Save and Prosper Group Ltd., 4, Great St. Helens, London, EC3P 3EP. Name: Address:

Still hesitating? Then listen, don't speak. Listen to our Sales Personnel Manager, day or night. 01-489 4191.



# Marketing Engineer

## MOBILE HYDRAULICS LEEDS

Our Mobile Division require a man used to working on his own initiative for an established territory to cover and develop accounts whilst also providing an overall system design service. Knowledge of earth moving and construction equipment, for lift and/or general purpose trucks, or agricultural equipment together with H.N.C. (Mech.) or equivalent qualification is essential.

The successful applicant will be based on Leeds and the position carries a company car together with an excellent progressive salary, good pension and life assurance schemes.

Please write with full details of age, experience, qualifications and present salary to:  
John Burnett, Personnel Officer,



# AA Computer Operations

The Association has recently installed an ICL 1903A in its new Computer Centre at Basingstoke. Due to promotion a vacancy will shortly occur for an OPERATIONS SUPERVISOR.

Applicants must have at least 3 years experience of 1900 series machines. Ability to organise and proven supervisory experience are essential. Salary will not be less than £2,600 per annum.

**DUTIES**  
■ Responsibility for operation of 1903A including schedules, staff selection, training and discipline

■ Establish standards for operating  
■ Advise management on new hardware and software

■ Liaison with Systems Development  
■ Advise on continuous stationary design

■ Responsibility for supplies budget  
■ Deputise for Computer Manager in his absence

Conditions of service include 4 weeks annual leave, a contributory pension scheme, and assistance with relocation to Basingstoke will be considered in suitable cases.

Please apply in writing quoting reference number AA 12—

J. E. P. Foster, Personnel Officer.

## THE AUTOMOBILE ASSOCIATION

Fanum House, Leicester Square, London, WC2H 7LY or telephone for more information to Mr. G. Hall, Manager, Computer Operations at Basingstoke 27935

# TRAINING INSTRUCTOR — ELECTRICAL

A vacancy has arisen for a Training Instructor (Sales and Service) Electrical, to give instruction on all the Company's products to Lancer Boss Service Engineers, Customers' Service Engineers, Agent Service Engineers, and other Lancer Boss employees as required. c.f. Lancer Boss Sales personnel and Agents' Sales personnel.

In some instances it may be necessary for these duties to be undertaken overseas.

There will be involvement in the preparation of training aids, evaluation of competitor equipment and maintenance of the technical Commercial Library. When competent, the Training Instructor will also assist in the preparation of lectures.

The following formal qualifications are desirable—  
Lecturing experience.  
Apprenticeship plus H.N.C. Electrical.  
Experience of Contactors and Solid State Motor Control, and Electro-Hydraulic Servo Systems.  
Experience in writing programmes for programmed learning.

The successful applicant will earn a salary in the region of £2,000 per annum with Pension and Free Life Assurance benefits and first class working conditions.

If you would like to be considered for this appointment will you please write to—



Mr. B. H. Hallam, Group Personnel Manager.

## LANCER BOSS

GROVEBURY ROAD, LEIGHTON BUZZARD, BEDS  
Tel: Leighton Buzzard 2031

# retail sales controller

We are a large successful food retailing organization with 120 of our own shops and a large number of other outlets.

We are looking for an energetic and experienced man of 28-35 to appoint as Retail Controller, responsible to our Sales Manager. His duties will principally be to carry out the Company's retail trading policy and to review and improve it, constantly in accordance with today's changing conditions, in order to maximise profits in our own shops. His experience of modern merchandising and awareness of square-footage values will assist him in the development of existing and new outlets.

He will be responsible for all retail staff and will make recommendations on personnel requirements, salaries and staffing levels. He will assist in the formulation of sales training programmes and he will control and direct retail supervisors.

Salary negotiable, but the successful candidate will probably be earning £2500 or more in his present position; a company car and other fringe benefits are included, and assistance will be given with relocation expenses. Prospects are most attractive, as the company is committed to a policy of expansion and diversification to extend its food-retailing activities.

Please send details of experience and qualifications to: The Marketing Director, Sayers (Confectioners) Ltd., Lorenzo Drive, West Derby, Liverpool, 11.

## sayers

# Chief Estimator

## Civil Engineering up to £3750

Our Client, a major civil engineering company with a turnover approaching £10m, wishes to appoint a Chief Estimator at its Central London headquarters. He will be responsible for all aspects of estimating on a wide variety of contracts.

He should be an essentially practical man, aged 35-50, having completed at least ten years' estimating with also some on-site experience. He must have a sound managerial background, a thorough appreciation of the commercial aspects of contracting operations and should have held a similar position in a civil engineering company.

Salary will be negotiated within the range £3250 — £3750 per annum and generous additional benefits include bonus, company car and pension and life assurance schemes.

Write with full personal and career details to Position No. A SC 2878 Austin Knight Limited, London W1A 1DS.

Applications are forwarded to the client concerned, therefore companies in which you are not interested should be listed in a covering letter to the Position Number Supervisor.



# Works Manager Food Processing c.£3,500

Our client, a large progressive food processing company, requires a works manager for one of its self-contained manufacturing units in the south-west.

The successful candidate will possess a minimum of five years production management experience in the food industry. A knowledge of the dairy industry would be an asset.

It is anticipated that the successful applicant will be aged 35-45 and possess an H.N.C. or higher qualification in food technology. It is vital that he has proven qualities of leadership and be a successful administrator with the ability to organise work and delegate responsibility. This is a responsible position and ability to earn and maintain the respect of people on all levels within the organisation is fundamental.

This is a real career opportunity within an important company which promotes from within. A first rate salary is offered together with fringe benefits appropriate to the company and the position.

Please write with full career details in strictest confidence quoting reference number DT/29/2 to: A. J. F. Moxon, Leo Burnett Recruitment Advertising, 48 St. Martin's Lane, London, W.C.2.

Leo Burnett Recruitment Advertising

# AMBITIOUS YOUNG REPRESENTATIVE

## SOUTHERN ENGLAND

Total Oil of Great Britain Limited is the rapidly growing marketing subsidiary of one of the world's leading oil companies.

We already sell our motor fuels and lubricants through an extensive network of retail outlets. An ambitious young representative is now sought to maximise these sales and develop the activity further. He will be responsible for the selection of tenants and will need a keen eye for spotting sites ripe for development. His work will involve advising dealers and tenants on the most efficient and profitable methods of operation, and he will be expected to innovate sales promotion plans.

The appointment calls for a high calibre young man with a degree who is determined to succeed in the oil industry, and will treat this appointment as the first move in his career. He must have had some previous similar experience though not necessarily within the oil industry.

The starting salary will be very competitive and employee benefits include a Company Car Scheme.

Please write or telephone for an application form to: R. L. C. Reidy, Personnel Manager, Total Oil Great Britain Ltd., 33 Cavendish Square, London, W1M 9HF Telephone: 01-499 6383.



**TOTAL OIL GREAT BRITAIN LTD**  
One of the fastest growing oil companies in the U.K. and a subsidiary of the ninth largest oil group in the world — Compagnie Française des Pétroles.

# Chief Accountant (London)

On behalf of one of our clients, Alltransport Ltd., a leading company in the field of international freight forwarding, we invite applications for the position of CHIEF ACCOUNTANT.

Minimum age 30. Substantial education. Organising ability, flexibility and capacity for planning, important. Responsibilities include administration of accounts department, interim and statutory accounts, liaison with operational offices throughout the country. Salary £3,000-£3,500. Bonus. Removal expenses. Annual review. Pension scheme.

Apply in GUARANTEED CONFIDENCE, stating telephone number, age, details of education and experience, names of firms, positions held with dates, starting and final salaries. Reference DT/CA/7145. Short-listed applicants can expect acknowledgement within fourteen days of receipt of application.

Dr. P. S. de Q. Cabot, Chairman,  
P. S. CABOT & CO. LTD.,  
37-41, Bedford Row, London, W.C.1.

# Wm. NEILL & SON (St. Helens) LTD.

## BOLD, ST. HELENS LANCASHIRE.

A Member of the Copper Neill Group

# require Erection Manager

To be fully responsible to the General Manager of the Tank and Erection Division for complete control of all site work involved in the erection of large storage tanks and site built vessels throughout the U.K.

The successful applicant must have had extensive experience in this type of work and be capable of organising and controlling site labour. This is a senior and progressive position. A good salary supplemented by an attractive bonus based on performance will be paid.

A company car will be provided and a contributory superannuation and life assurance scheme is in operation. Apply giving full details of past experience to:  
R. Colepham  
General Manager, T. & E. Division  
Wm Neill & Son (St. Helens) Ltd.  
Bold, St. Helens, Lancs.

# GENERAL MANAGER NATIONAL CAR & VAN RENTAL ORGANISATION

This important post offers immense growth possibilities, and a good salary with profit participation. The successful applicant will be aged 30-35 and be aware of the exciting challenge presented by this opportunity. Write with full details of past experience, present position, etc. to: G.M.718, Daily Telegraph, E.C.1.

# MANAGER OF CENTRAL PLANNING DEPARTMENT

Crendon Concrete Company Limited, manufacturers and erectors of concrete frame buildings nationally.

To co-ordinate on all aspects of design, production and erection from both factories a central planning department has recently been established for which a manager is required. He must have drive and initiative, and good knowledge of frame building construction or the building industry and preferably some sales background to be able to handle internal staff and customers. Age approx. 30-45. Salary likely to be not less than £2,250.

Apply: Crendon Concrete Company Limited, Thame Road, Long Crendon, Aylesbury, Bucks.

# Pilot on £1,997 a year by 20

## Leaving school with GCE? This could be for you. Now is the time to find out.

If you have taken A-levels or O-levels, you want to know all you can about the careers that could be open to you. Flying is one of them. It's a job that takes a lot of doing, a lot of learning. But once you're a flying man, you'd never settle for anything less.

The aircraft you fly in your first Squadron might be an interceptor Phantom, one of the most highly developed fighting machines in the world. It is exciting work of great complexity and precision. But you will have been highly trained, and it is this professional expertise—and, of course, the importance of the work—which your high salary reflects.



# A place for you with the flying team?

You must have—or expect—at least 5 acceptable O-levels, including English language and maths; or equivalent. If you can offer A-levels so much the better. Age limits, 17 to 26th birthday.

Ask at your nearest RAF Careers Information Office—address in phone book—or send this coupon.

To: Group Captain E. Batchelor, RAF, Adastral House (SL21), London, WC1X 8RU. Please send me, without obligation, information about commissions for pilots and navigators in the RAF.

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
Date of birth: \_\_\_\_\_  
With this coupon please enclose a recent and/or full-sized educational qualifications.



# Key Accounts Salesman

Due to promotion Bovril Limited requires a Key Accounts Salesman to cover Lancashire, Cheshire and N. Wales.

The successful applicant will have acquired planned selling experience with sophisticated marketing companies selling to the grocery trade and will have very strong connections with the major buyers in this field. The minimum starting salary will be £1980 but the salary scale will allow considerably more to be paid if the qualifications of the selected applicant merits this. In addition to basic salary a substantial sum of money can be earned on commission and a status car is also one of the fringe benefits of this position.

The preferred age bracket is 25/35 but interested candidates marginally outside these limits should feel free to apply. Write, giving brief details to:  
A. M. Chapman,  
Bovril Limited, Bovril House,  
Southbury Road, Enfield, Middx.

# Bradley-Nicholson will shortly appoint a National Sales Manager

The successful applicant will be well connected in the Gas Industry and be experienced in high-level negotiation. He will be able to motivate and control the sales force.

The appointment will command a substantial salary together with appropriate incentives and customary benefits.

Applications should give details of experience and present earnings and will be treated in strict confidence.

Managing Director  
Bradley-Nicholson & Co  
Brettenham House, Lancaster Place, London, WC2

# Century oils

Due to expansion, the above Company require the following extra staff at their Central Laboratories

**SENIOR CHEMIST**  
This post requires a knowledge of fats, detergents, rust preventives, oils or allied products, and a person capable of accepting responsibility, initiating and supervising development work in various areas. An age of about 35 is envisaged and previous experience with responsibility is required.

**CHEMIST**  
This post is for a Chemist to work on petroleum based products and would interest those with experience in oils, fats, etc.  
Write, giving details, to:  
The Technical Director, Walkers (Century Oils) Ltd., P.O. Box 2, Hanley, Stoke-on-Trent, ST1 5BU.

# Manager—N.D.T. Services

Our Company is expanding its Non Destructive Testing Services and we need to appoint a Manager to take control of the existing contracts and to assist in the obtaining of new contracts.

The successful applicant will have several years administration and sales experience preferably, though not essentially, in a similar field.

He will be required to organise staff and equipment on present and future contracts and will be responsible for the profitable operation of the N.D.T. side of the operations.

Please write, with full details, to:  
Mr. D. W. Harmsworth

**ATKINS LABORATORIES LIMITED,**  
Woodcote Grove, Ashley Road, Epsom, Surrey.

# RESEARCH IN CIVIL ENGINEERING

A vacancy exists in the research department of an international specialist construction group offering an exceptional opportunity to a young engineer who wishes to extend his range of experience in an industrial department.

The work includes fundamental research in civil engineering processes especially those connected with ground anchors, foundations, soil drainage and stabilisation, design of structures in rock and soils, site testing and instrumentation. However, other work includes problems solving in all aspects of the civil engineering and mining fields.

Applicants are invited from men holding honours degrees in a civil engineering discipline and preferably with sound knowledge of research techniques and general engineering practices.

The appointment is at a modern research department near the Chilterns and offers a good starting salary.

Those interested should write, giving brief details of age, qualifications and experience to:  
S. H. E. Phillips,  
CEMENTATION RESEARCH LTD.,  
Denham Way, Rickmansworth, Herts.

**Cementation Research**  
A member of the Tillingstone Group

# THE BRITISH SHIPPING FEDERATION TRAINING ADVISER

Based in London, he will be mainly responsible for the whole spectrum of deck training, and the training of radio officers. Applicants should hold a 1st Mate/Master Certificate of Competency and have had recent seagoing experience. Experience of training in a company and the ability to write reports would be advantageous. After a period of induction, he will be expected to act as adviser to companies and the relevant Training Committees of the Federation and Sections of the Merchant Navy Training Board.

The successful candidate will probably be in the age bracket 30/35.

The salary will be appropriate to the appointment, which will be permanent and pensionable.

Applications to:  
The Staff Manager,  
The British Shipping Federation Ltd.,  
146/150, Minorities,  
London, E.C.3.



# Chartered Secretary

We have a vacancy within our Legal Department for a recently qualified Chartered Secretary or final year student, preferably between 23 and 28.

Principal duties will be dealing with Statutory work of subsidiary companies, banking arrangements, contract drafting, and settling disputes.

Please write, giving full details, to:

Mr. J. R. Kays,  
Limmer Holdings Ltd.,  
Suffolk House,  
George Street,  
Croydon, CR9 1NN.

# SALESMEN—HAVE YOU CONSIDERED O.C.R.?

We now need additional salesmen to help us sell our O.C.R. services in this vast potential market. The ideal candidates should be 26-35 years old, have a basic knowledge of computer data processing techniques and two years' proven sales record in D.P. data preparation or related fields.

Earn **£4,500 and more in salary and commissions.**

CapScan Ltd., an associate company of the Capital Cities Group, is a go-ahead O.C.R. bureau based on the Scan-Data 300 multi-font page reader. Our business is to provide solutions to large and complex data input problems, and we offer a stimulating professional environment for people determined to be successful.

For more details, please telephone or write a brief summary of career to date and send it to: David Addison, Sales Manager.

**CapScan Ltd.,**  
17 Elverton St., S.W.1. Tel. 01-834 9181.

# SALES REPRESENTATIVES Ethical Pharmaceuticals

Delandale Laboratories Limited, the rapidly growing British subsidiary of a research based International Pharmaceutical Company, requires a number of representatives for the promotion of its products to doctors and pharmacists in the following areas:

South West London  
North East London and part Essex  
A. An area based on the West Midlands

Applicants should be 23-35 years old, preferably married, and possess a clean driving licence. Preferential will be given to men with experience allied to the medical, pharmaceutical or nursing professions. Previous experience of medical representation is not essential as full training will be given.

The Company provides first class conditions of appointment, including choice of car, merit bonus, pension and sickness benefits, together with good prospects of promotion.

Applications should be addressed to:  
Managing Director,  
Delandale Laboratories Limited,  
37, Old Dover Road, Canterbury, Kent.

# Give yourself a rise — without lifting a finger!

The best jobs aren't always advertised. Employers ask the Graduate Appointments Register to find the right man. Enrol today and you put yourself on the short-list for one of the 1470 better jobs we are now retained to fill. This service is confidential, absolutely free and you'll change jobs for a higher salary—on average £250 more. That's because these are much better jobs, paying up to £4000 p.a. Like one?

Send this coupon to: Neil Crichton-Miller, Graduate Appointments Register, Argyll House, 346 Regent Street, London, W.1.  
Name: \_\_\_\_\_ Age (20-45 only): \_\_\_\_\_

Home Address: \_\_\_\_\_ DT/7/7

Tick your box: Engineers/Scientists  Computer Staff   
Accountants  Marketing Sales  Arts Other

**GRADUATE APPOINTMENTS REGISTER**









# ARBOYS PUTS OUT STILWELL: COX PUTS WITH INJURY

### By LANCE TINGAY

BRITISH contract professionals had two striking setbacks in the Green Shield Open lawn tennis championships at port yesterday when both Mark Cox and Jim Stilwell failed to survive the second of the singles.

Cox had bad luck. An injured arm, wrenched during a match in the second week at Wimbledon, had his retirement in the first set against the French Davis Cup squad member, Wonnaro N'Gondrelia, from New Caledonia.

## The details

### Men's Singles—1st Rd

Wonnaro N'Gondrelia (New Caledonia) 6-1, 6-1, 6-1 vs. Jim Stilwell (England).  
Wonnaro N'Gondrelia (New Caledonia) 6-1, 6-1, 6-1 vs. Mark Cox (England).

### Men's Singles—2nd Rd

John Taylor (Scotland) 6-1, 6-1, 6-1 vs. John McEneaney (Ireland).  
John Taylor (Scotland) 6-1, 6-1, 6-1 vs. John McEneaney (Ireland).

## DAVER HAS DOUBLE

Feaver, a member of the Galea Cup team to undergo, won through two of the East of England championships at Felixstowe today.

Feaver, a member of the Galea Cup team to undergo, won through two of the East of England championships at Felixstowe today.

Feaver, a member of the Galea Cup team to undergo, won through two of the East of England championships at Felixstowe today.

# Stolle hits back after losing set

By KEITH PETERS in Dublin

THOUGH the seeded players were made to work a little harder to justify their rankings in the Carrolls Irish Open championships yesterday, there was little to disturb the calm of another delightful, sunny day at the Fitzwilliam Club, Dublin.

It is almost superfluous to record that all the established players are still standing, although the Australian, Fred Stolle, suffered the indignity of dropping a set to Bob Kriess (United States).

Stolle, seeded No. 4 behind Clark Drysdale (South Africa), Clark Drysdale (South Africa), Clark Drysdale (South Africa).

Stolle, seeded No. 4 behind Clark Drysdale (South Africa), Clark Drysdale (South Africa), Clark Drysdale (South Africa).

Stolle, seeded No. 4 behind Clark Drysdale (South Africa), Clark Drysdale (South Africa), Clark Drysdale (South Africa).

Stolle, seeded No. 4 behind Clark Drysdale (South Africa), Clark Drysdale (South Africa), Clark Drysdale (South Africa).

Stolle, seeded No. 4 behind Clark Drysdale (South Africa), Clark Drysdale (South Africa), Clark Drysdale (South Africa).

Stolle, seeded No. 4 behind Clark Drysdale (South Africa), Clark Drysdale (South Africa), Clark Drysdale (South Africa).

Stolle, seeded No. 4 behind Clark Drysdale (South Africa), Clark Drysdale (South Africa), Clark Drysdale (South Africa).

Stolle, seeded No. 4 behind Clark Drysdale (South Africa), Clark Drysdale (South Africa), Clark Drysdale (South Africa).



Walter Godefroot (Belgium) crosses the line to win the ninth stage of the Tour de France yesterday.

# Godefroot outsprints pack

By JOHN WADLEY in St Etienne

WALTER GODEFROOT, of Belgium, defied another day of intense heat to win the 96-mile ninth stage of the Tour de France from Clermont Ferrand to St Etienne yesterday, out-sprinting four members of his breakaway group.

Wilmo Francioni (Italy) and Joseph Spruyt (Belgium) were next over the line, with race leader Eddy Merckx among a big pack that came in 50th.

The day's obstacles included two third-category and two fourth-category hill climbs, the latter being won by young French rider Jean-Pierre Danquillaume, who was mainly responsible for the vital breakaway.

Danquillaume's first companion in the breakaway was Jean-Louis Lopez-Carril (Spain) competing in the Pan-American Games in Colombia in August.

Even so, they still have a talented squad, including all-rounders Ian McVay, 12, and John Verrier, who is doubling as a long jumper and a hurdler.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

# Keino runs fastest mile for 3 years

By JAMES COOTE

KIP KEINO, Kenya's Olympic 1,500 metres champion, who lost two important races in Helsinki last week, proved he can still rise to the big occasion, when he won the fastest mile raced anywhere in the world these past three years, in 3 min. 54.4 sec. in the Olympic Stadium, Stockholm, last night.

## CAMPBELL IS LATEST CASUALTY

COLIN CAMPBELL, first man to achieve the European 600 metres qualifying time of 1 min. 45 sec. this season, has been forced to drop out of the British team to meet France at Portsmouth this weekend, writes James Coote.

He fractured a fibula in training and joins fellow 400 metres specialist Martin Winbolt, Lewis and John Davies on the sidelines.

Andy Carter, of Manchester University, who only last Saturday ran 1 min. 45.8 sec.—the third fastest time ever by a Briton—takes over.

Other changes are Peter Gabbett for Geoff Hissett in the 100 metres, John Elliott for David Wilson in the high jump and Alan Blinston for Ian McCafferty in the 500 metres.

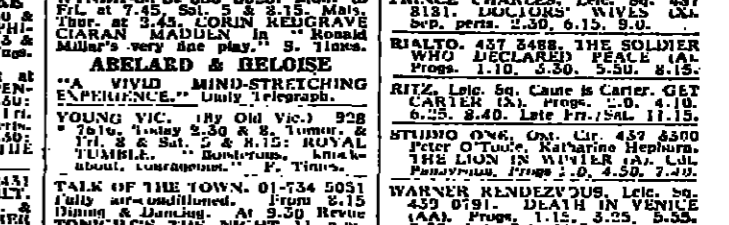
Ryan was according to some reports suffering from a stomach upset.

Two more runners in the field came within the magic four minutes mark when the American John Mason, who was third in 5 min. 59.2 sec and a second Sweden Anders Garderud (5 min. 59.8 sec.).

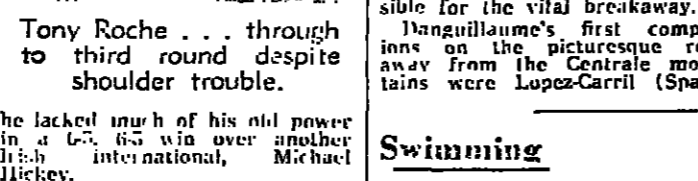
Four Keino to win by such a margin in the face of such opposition proves that contrary to his form in last year's Commonwealth Games, he is by no means finished over 1,500 metres.

Britain's Dave Bedford was eighth in 4 min. 6.7 sec. Ryan was just off the 10 runners in 4 min. 37.0 sec.

MILE—K. Keino (Kenya) 3:54.4; U. Rasmussen (Sweden) 4:01.2; J. Mason (USA) 4:02.5; A. Garderud (Sweden) 4:03.8; D. Bedford (Great Britain) 4:06.7; J. Ryan (Ireland) 4:37.0.



Kip Keino, of Kenya, training with Jim Ryan, an old rival, before last night's fast mile won by Keino.



Tony Roche... through to third round despite shoulder trouble.

he lacked much of his old power in a 6-6, 6-5 win over another Irish international, Michael Hickey.

Mrs Geraldine Barniville, 28, a Dublin housewife, produced some of the day's outstanding moments by a big attendance by twice breaking service to lead the Wimbledon champion, Evonne Cawley, going (Australia) in their Centre Court game.

It was a situation calculated to exact a swift response from the top seed and she quickly delivered it with some superb backhand volleys which the Irish girl, for all her qualities of recovery, could never match.

WOMEN'S SINGLES—1st Rd: E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain); M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia).

WOMEN'S SINGLES—2nd Rd: M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia); E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain).

WOMEN'S SINGLES—3rd Rd: M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia); E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain).

WOMEN'S SINGLES—4th Rd: M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia); E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain).

WOMEN'S SINGLES—5th Rd: M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia); E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain).

WOMEN'S SINGLES—6th Rd: M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia); E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain).

WOMEN'S SINGLES—7th Rd: M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia); E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain).

WOMEN'S SINGLES—8th Rd: M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia); E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain).

WOMEN'S SINGLES—9th Rd: M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia); E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain).

WOMEN'S SINGLES—10th Rd: M. H. Perry (Great Britain) 6-1, 6-1 vs. E. C. Dewhurst (Australia); E. C. Dewhurst (Australia) 6-1, 6-1 vs. M. H. Perry (Great Britain).

# BUSY TIME FOR MISS SUTHERLAND

By PAT BESFOLD in Edmonton, Alberta

CANADA will be represented by a strong team of 16 from the Canadian Dolphin's Club of Vancouver at the British national championships in Leeds on Aug. 5-7. The British squad heard this when they arrived in Edmonton to compete in the four-day Canadian championships which start tomorrow.

The Dolphins, who won seven titles when they last competed in the British championships in 1969, will be without eight of their club members who will be competing in the Pan-American Games in Colombia in August.

Even so, they still have a talented squad, including all-rounders Ian McVay, 12, and John Verrier, who is doubling as a long jumper and a hurdler.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

John Verrier, who is doubling as a long jumper and a hurdler, is competing in the Pan-American Games in Colombia in August.

# TELEVISION

7.30-News. Yorkshire TV. Colour Channel 47. 1.40 p.m. People Work. Hore. 2.20. Newmarket Racing. 2.27. 1.5. Calendar. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

5.50-6.30. University Challenge. 7. Jokers Wild. 7.30-8.00. News. 10.30. Never Mind the Quality, Feel the Width. 11. Wrestling. 11.45. Weather.

HTV General Service (Wales & West). Colour Channels 41 & 61. 2.15-3.40. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

HTV Wales, Colour Channel 41, & HTV Cymru/Wales, Colour Channel 61. 1.50 p.m. Racing at London. 2.35. Ballet for All. British Ballet Today. 3.58.

ATV (Midlands). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

ITV (Regions). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

ITV (Regions). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

ITV (Regions). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

ITV (Regions). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

# Regional News: The Winter of Enchantment

1.40 p.m. People Work. Hore. 2.20. Newmarket Racing. 2.27. 1.5. Calendar. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

5.50-6.30. University Challenge. 7. Jokers Wild. 7.30-8.00. News. 10.30. Never Mind the Quality, Feel the Width. 11. Wrestling. 11.45. Weather.

HTV General Service (Wales & West). Colour Channels 41 & 61. 2.15-3.40. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

HTV Wales, Colour Channel 41, & HTV Cymru/Wales, Colour Channel 61. 1.50 p.m. Racing at London. 2.35. Ballet for All. British Ballet Today. 3.58.

ATV (Midlands). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

ITV (Regions). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

ITV (Regions). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

ITV (Regions). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

ITV (Regions). Colour Channels 43, 60, 61. 1.30 p.m. The Royal Show. From Kenilworth. 2.20. Newmarket Racing. 2.20. 3. 3.50. 4. 4.10. News. 4.15. Matinee. 4.40. Entertainment News. 4.55-5.00. London.

# Theatres, Cinemas, Art Galleries

OPERA, BALLET & CONCERTS. MAJINNE TODAY. COUSINE SUELLER'S NEW OPERA. SWAN LAKE. KISS ME, KATE. THE ROYAL FESTIVAL HALL. THE JOCKEY CLUB STAKES.

THE NATIONAL THEATRE. THE KING OF THE CARDS. THE SECRETARY BIRD. THE DEVIL'S DISCIPLE.

THE JOCKEY CLUB STAKES. THE SECRETARY BIRD. THE DEVIL'S DISCIPLE. THE KING OF THE CARDS.

THE SECRETARY BIRD. THE DEVIL'S DISCIPLE. THE KING OF THE CARDS. THE JOCKEY CLUB STAKES.

THE DEVIL'S DISCIPLE. THE KING OF THE CARDS. THE JOCKEY CLUB STAKES. THE SECRETARY BIRD.

THE KING OF THE CARDS. THE JOCKEY CLUB STAKES. THE SECRETARY BIRD. THE DEVIL'S DISCIPLE.

THE JOCKEY CLUB STAKES. THE SECRETARY BIRD. THE DEVIL'S DISCIPLE. THE KING OF THE CARDS.

THE SECRETARY BIRD. THE DEVIL'S DISCIPLE. THE KING OF THE CARDS. THE JOCKEY CLUB STAKES.

THE DEVIL'S DISCIPLE. THE KING OF THE CARDS. THE JOCKEY CLUB STAKES. THE SECRETARY BIRD.

# CINEMAS

THE SECRETARY BIRD. THE DEVIL'S DISCIPLE. THE KING OF THE CARDS. THE JOCKEY CLUB STAKES.

THE JOCKEY CLUB STAKES. THE SECRETARY BIRD. THE DEVIL'S DISCIPLE. THE KING OF THE CARDS.

THE SECRETARY BIRD. THE DEVIL'S DISCIPLE. THE KING OF THE CARDS. THE JOCKEY CLUB STAKES.

THE DEVIL'S DISCIPLE. THE KING OF THE CARDS. THE JOCKEY CLUB STAKES. THE SECRETARY BIRD.

THE KING OF THE CARDS. THE JOCKEY CLUB STAKES. THE SECRETARY BIRD. THE DEVIL'S DISCIPLE.

THE JOCKEY CLUB STAKES. THE SECRETARY BIRD. THE DEVIL'S DISCIPLE. THE KING OF THE CARDS.

THE SECRETARY BIRD. THE DEVIL'S DISCIPLE. THE KING OF THE CARDS. THE JOCKEY CLUB STAKES.

Vertical text on the right edge of the page, likely a page number or a small advertisement.

# THE PIPE

**BIRTHS, CHRISTENINGS AND MARRIAGES**  
MARRIAGES—On July 6, at St. Andrew's Church, London, W.5, the Rev. Canon J. G. ...

**BIRTHS**  
On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MARRIAGES**  
On July 6, at St. Andrew's Church, London, W.5, the Rev. Canon J. G. ...

**OPAL WEDDING**  
On July 7, at the home of the bride's parents, the Rev. Canon J. G. ...

**RUBY WEDDINGS**  
On July 6, at St. Andrew's Church, London, W.5, the Rev. Canon J. G. ...

**GOLDEN WEDDING**  
On July 7, at St. Andrew's Church, London, W.5, the Rev. Canon J. G. ...

**IN MEMORIAM**  
THEIR NAME LIVETH FOR EVERMORE  
FRANZINI, in loving memory of ...

**DEATHS**  
On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**DOWN**  
1 Order a sweet (5-3)  
2 Twister with a crush on the victim (8)

**QUICK CROSSWORD**  
ACROSS  
1 Hint of a char-horn  
8 Alps, in Latin (5)

**SOLUTION NO. 14,172**  
ACROSS  
1 Hint of a char-horn  
8 Alps, in Latin (5)

**YESTERDAY'S QUICK SOLUTION**  
ACROSS: 7 Better, 8 Total, 12 Even, 13 Score, 17 Feat, 18 Shool, 22 Homer, 23 Extract, 24 Carise, 25 Elicious, 26 Down, 1 A Botted, 2 Stiffen, 3 Level, 4 Mar, 5 Puts, 6 Yells, 9 Balconies, 14 Depress, 15 Sheaves, 16 Contend, 19 Thuck, 20 Smirk, 21 Actie.

**FOR A CHANGE ON SUNDAYS, TRY YOUR SKILL WITH THE SUNDAY TELEGRAPH PRIZE CROSSWORD.**

# SMITH REPORTS TO HIS CABINET ON GOODMAN PLAN

By CHRISTOPHER MUNNION in Salisbury

**T**he Rhodesian Cabinet met for an extended session yesterday to hear Mr Ian Smith, the Prime Minister, report on the progress of the Anglo-Rhodesian negotiations.

As the Cabinet deliberated for nearly four hours, double the time taken by the routine Tuesday meetings, Lord Goodman and the British team resumed

cheerfully avoided reporters' questions on the negotiations. Lord Goodman and Sir Philip Adams came out through the same Cabinet office door half an hour later but, as usual, were non-committal.

The Rhodesian Herald yesterday assured Mr Smith that if he could recommend terms for a settlement "there is little doubt that a majority of the electorate will go along with him."

The newspaper added in an editorial: "As far as this country is concerned it is not what the British offer that is important but what Mr Smith accepts... this is a moment of history when second only to Nov. 11, 1965."

The extreme right-wing journal, *Property and Finance*, yesterday suggested that Mr Smith was considering a snap general election on the terms which may emerge from the current talks.

"If faced with certain hostility from a substantial section of his party, he would prefer not to assume the personal onus for acceptance of the conditions," the journal states.

**PROGRESS MADE**  
**Likely compromise**  
IAN COLVIN writes: Lord Goodman, Sir Philip Adams of the Cabinet Offices, and Mr Gordon Smith, Q.C. are expected back in London from Rhodesia at the weekend, to report to Sir Alec Douglas-Home, the Foreign Secretary, on progress in their talks with the Smith Government.

These arrangements suggest that progress has been made. A formula retaining the 1969 Constitution as the basis for some vital amendments looks likely.

**HEARING VOICES**  
By ANDREW ALEXANDER  
Continued from Page 1  
shadows by some unpalatable "big signs that."

The purchasing power of the pound, it was reported, had fallen 8.7 per cent between mid-June, 1970, and mid-May, 1971. A Labour MP demanded a comparison between the latest estimated rate of inflation and the corresponding rate in June of last year. That produced an even more disagreeable result.

Mr Macmillan spoke of a current rate of 9.8 per cent, while in June last year, he said, the index was only 5.8 per cent up on a year before.

Opposition comments were not flattering. Dr Shirley Summerskill (Lab., Halifax) was later to accuse Mr Heath of "taking advantage of the British woman of which one."

But there were rumbles on the Tory side too. Mr John Hunt (C., Bromley) unsuccessfully demanded a cut in purchase tax, adding ominously that "our patience is not inexhaustible."

**Fun about grocers**  
Happily for the Government, questions to the Treasury ended with an argument about quotations from the *Grocer* magazine and who had used them most in Opposition and Government.

The grocer is also Mr Heath's nickname, the quizzical speaker on both sides, including Mr Wilson and Mr Barber, Chancellor of the Exchequer, to waxy very mythical.

Mr Heath looked on benevolently. At least it was more fun than discussing the retail price index.

**Parliament—PG**  
On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

# Yard rescue

By JOHN PETTY  
Continued from Page 1

bulk carriers worth a total of £145 million. Mr Baillie said that there would be no question of any further aid for the yard from either *Starmont* or *Westminter*.

Management and workers realised that past methods and attitudes affecting labour relations and output were not good enough to ensure prosperity, and he was satisfied that both sides were ready to make a "radical change."

The Government would have the ultimate aim of selling its shares. It would not interfere in commercial affairs of the yard and would immediately withdraw from the financial controller, Mr D. H. Templeton, who was out in last March while the Government considered the situation.

The Government shares will be ones already authorised but which have never been issued. It was announced earlier this year, before Upper Clyde Shipbuilders went bankrupt and was refused further State help, that Harland and Wolff would qualify for one final round of aid from *Starmont*.

The company has had an £8 million loan from the Shipbuilding Industry Board in London, the £5,500,000 loan from the Northern Ireland Government, and £6,750,000 in SIB grants and in remission of interest on loans.

**Political favouritism**  
There was mixed reaction last night from the Upper Clyde workers, whose future is in jeopardy when the State stops paying their wages next month. Most thought they should have had more aid, and there was talk of "political favouritism" because Belfast provides mainly Conservative MPs while most of Glasgow provides safe Labour seats.

There is already a State shareholding of 43.4 per cent in Upper Clyde Shipbuilders, Cammell Laird, the Merseyside shipbuilder, is owned 50 per cent by the State as a result of a rescue act when it ran into financial trouble last year.

# ROAD SAFETY

By JAMES ALLAN  
Continued from Page 1

ger to wear a belt, no matter how short the journey. But although they reduce the chance of death or serious injury in an accident by half, their use is not to be made compulsory because of the difficulty of enforcement.

All cars registered after April 1, 1973, will have to be fitted with an improved and more convenient seat belt. The new included a number of paragraphs from the Labour Left-wing *Tribune*, the Labour article in *Tribune*, entitled "How The Tories Clobbered Melchett."

**Child deaths problem**  
Mr Peyton said that he was particularly appalled by the fact that one in 10 of pedestrians killed or seriously injured were children aged four or under. And pedestrian casualties accounted for 40 per cent of road deaths.

New zig-zag markings leading up to Zebra crossings, with a ban on parking on the approach side, were proposed as a means of reducing casualties at or near crossings where 2,500 people were killed or seriously injured last year.

The ban on parking within 30 yards of a road junction in a built-up area was justified by the 2,000 fatal or serious casualties at such junctions caused last year by parked vehicles, Mr Peyton added.

On motor-cycles, Mr Peyton said that 16-year-olds on motor-cycles or scooters accounted for 5,500 deaths or serious injuries in 1970.

Sixteen-year-olds will still be able to drive mopeds—two-wheel vehicles which can be pedalled independently of the engine, which has a cylinder capacity of less than 50 cc. But moped riders will have to wear crash helmets.

**RAC attack**  
The RAC said last night that the minimum age of 17 for motor-cycles and scooters was a retrograde and unjustifiable proposal which he would draw a more positive step would be to make arrangements without delay to ensure all young riders are properly trained.

The AA generally welcomed the measures as "worthwhile positive contributions to road safety. It said that it had not yet made up its mind whether or not to support the proposals for a higher age limit for motor-cyclists.

# STEEL

By H. B. BOYNE  
Continued from Page 1

heart in their efforts to restrict the BSC's long-term future. For all this success there has to be a sacrifice, and if I am the price that must be paid for so large a deliverance, regard it almost as a compliment.

"I believe there are too many people who do not expect or want publicly owned industries to be successful. This is not a party matter, as became very clear to me when I worked for the Gas Council and we had to struggle so hard under a Labour Government to achieve a reasonable beach price for North Sea Gas. (Mr Camp was public relations adviser to the Gas Council before joining the BSC.)

To put nationalised industries in business you have to conduct a positive and forthright style of public relations, otherwise you may lose out. I have worked very hard to improve the image of steel and the steel industry, with which I have been passionately identified for over four years.

Lord Melchett, who in 1967 against official advice accepted me for what I was and what I could do, no longer believes my style is the right one.

"It would be unfair to suggest that he is anxious to 'play safe'. He has taken as many risks as I and what I could do, no longer believes my style is the right one.

"My departure is a warning to other nationalised industry public relations officers. Under this Government they are in much the same position as civil servants do not envy Glasgow provides safe Labour seats.

According to Mr Camp, the move to get him out came to a head after the debate in the Commons on May 24, when Mr John Davies, Secretary for Trade and Industry, made a speech which was highly progressive and interesting from the BSC's viewpoint.

# "Disquieting events"

Later that week some "disquieting events occurred. Sir John Eden personally objected to Lord Melchett on three grounds involving Mr Camp's activities. These were:

1—that he had given Mr Foot, chief Opposition spokesman, information which the Government regarded as confidential.

2—that in a Press summary circulated to corporation management and others interested in the debate, Mr Camp had included a number of paragraphs from the Labour Left-wing *Tribune*, the Labour article in *Tribune*, entitled "How The Tories Clobbered Melchett."

3—that as the result of a Press briefing Mr Camp had taken two days after the debate a number of articles appeared, including one in the *Financial Times* giving figures about the corporation's investment programme.

Particular offence was taken at the publication of those figures. But Mr Camp said, in the same paper, had used them in the same paper on May 10, before the confidential document from which they were allegedly taken had been written.

His explanation for having cited the *Tribune* extract was that it seemed to him to contain a lot of factual commonsense. He said that he had included it in his own article, but attracted the "enormous resentment" of the Minister for Industry, who made his views known to Lord Melchett in no uncertain fashion.

As for the consultation with Mr Foot, Mr Camp said he had always taken the view that nationalised industries were not civil service departments. In this case the Government had, in his view, foolishly, accused the BSC of inefficient operating, and it was necessary for Mr Foot to have accurate figures of the interests which the Government had made such play.

**Detailed defence**  
Mr Camp said there was "no physical proof of exactly what occurred" as a result of Sir John Eden's objections. But Lord Melchett told him over the bank Holiday weekend that he should have in consideration the position, and that it was questionable if the Government would want to sack him, or if not, to sack me."

He was asked by the managing director in administration to submit a detailed defence against the three complaints that had been made by Sir John, and only did so.

On making of his experience at BSC since the Corporation regained power, Mr Camp said that he and Lord Melchett realised they would have a very difficult time resisting the "dictatorial and fanatical ideas" of the new management, who were determined to make an example of the corporation.

But he did not think his own personal association with Mr Harold Wilson in the General Election of 1970 had anything to do with the decision to get rid of him.

Mr Camp said his impression was determined to "drive out of nationalised industries anybody who really believes in it."

"They are really determined to 'get' people of whom they disapprove, and they have got me."

**DENIAL MADE**  
**No Government pressure**  
Our Business Staff writes: The Corporation last night denied that Sir John Eden had any part in Mr Camp's dismissal. A statement said that the decision that Mr Camp's appointment should be terminated was taken solely by the Corporation. "It is not in the least the result of any pressure from the Government or anyone else."

"The Corporation recognises the value of the services rendered by Mr Camp and it is for this reason that the present decision was only taken after much thought over a considerable period of time."

SHOP, OFFICE & INDUSTRIAL PROPERTY CONSULTANTS  
**Healey & Baker**  
29 St. George Street, Hanover Square, London W1R 0AE  
Established 1820

# DEATHS (Continued)

**HUGHES**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...

**MELCHETT**—On July 6, at 12, D'Almeida Road, London, N.W.1, the Rev. Canon J. G. ...